

# 2007 Comprehensive Annual Financial Report

(WITH INDEPENDENT AUDITORS REPORT) FOR FISCAL YEAR ENDED JUNE 30, 2007



SERVING SOUTHEASTERN WISCONSIN





Racine/Kenosha/Elkhorn, Wisconsin

Comprehensive Annual Financial Report For the Fiscal Year Ended June 30, 2007 (With Independent Auditors' Report)

#### Official Issuing Report:

Mark Zlevor, CPA Chief Financial Officer/Vice President of Administration

#### **Report Prepared By:**

Beverly Hansen, CPA Controller

#### Assisted By:

Mark Zlevor, CPA Finance Office Staff Marketing Department Research & Planning Department

#### COMPREHENSIVE ANNUAL FINANCIAL REPORT For the Fiscal Year Ended June 30, 2007

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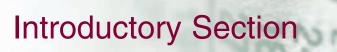
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Bryan D. Albrecht President

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www.gtc.edu

November 1, 2007

# To the Citizens and Board of Directors, and College Community of Gateway Technical College District:

The Comprehensive Annual Financial Report (CAFR) of Gateway Technical College District (the District or Gateway) for the fiscal year ended June 30, 2007, is hereby submitted. Responsibility for both the accuracy of the data and the completeness and fairness of the presentation, including all disclosures, rests with the District. To the best of our knowledge and belief, the enclosed data is accurate in all material respects and is reported in a manner designed to present fairly the financial position and results of operations of the various funds of the District. All disclosures necessary to enable the reader to gain an understanding of the District's financial activities have been included.

This report is consistent with legal reporting requirements of the State of Wisconsin, and in our opinion was prepared in conformity with generally accepted accounting principles. In addition to meeting legal reporting requirements, this report is intended to present a comprehensive summary of the significant financial data of the District in a readable format to meet the varying needs of the District's citizens, taxpayers, students, employees, financial institutions, intergovernmental agencies, and the Wisconsin Technical College System (WTCS).

The CAFR is presented in three sections: Introductory, Financial, and Statistical. The Introductory section includes the transmittal letter, District board members, and Gateway's organizational chart. The Financial section includes the independent auditors' report, the management's discussion and analysis, the basic financial statements, including the notes to the financial statements, required supplementary information and other supplementary financial information. The statistical section includes selected unaudited financial and demographic information, generally presented on a multi-year basis.

Generally Accepted Accounting Principles (GAAP) require that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD & A). The letter of transmittal is designed to complement MD & A and should be read in conjunction with it. The District's MD & A can be found immediately following the report of the independent auditors.

#### Services and Environment

Gateway Technical College District is one of 16 technical colleges in the WTCS. Technical and adult education in Wisconsin began as the first comprehensive statewide continuation school system in the United States as a result of state legislation passed in 1911. The nations first publicly supported technical institution – Racine Technical Institute began that same year as the name predecessor to Gateway Technical College. Kenosha County established the first Vocational, Technical and Adult Education District under state law in 1965 which allowed district formation on July 1, 1966. By 1971 all three campuses had evolved to form Gateway.

Southeastern Wisconsin's communities turn to Gateway first to ensure economic growth and viability by providing education, training, leadership, and technological resources. "Communities" include those municipalities within the District (the Gateway District is comprised of Racine, Kenosha, and Walworth counties, serving a 2007 estimated population of 457,155) as well as the groups of people its serves (students, businesses, and taxpayers). Gateway successfully connects with its students and partners with area businesses and economic development organizations, to not only respond with programming to meet current needs, but to anticipate where job growth is likely to take place. Gateway proactively enhances its infrastructure and programming to ensure readiness to meet future needs.

Gateway has, since inception, helped people acquire knowledge and skills that will prepare them for a rewarding future in business, industry, health, and service occupations. Our modern campuses in Kenosha, Racine, and Walworth counties have well-equipped educational laboratories and highly experienced instructors concerned with student success. Curricula is continually kept up-to-date with assistance from volunteer advisors – leaders in their fields - ensuring that our students learn what they need to become more knowledgeable and employable in today's competitive job market.

Gateway offers associate of applied science degree programs, technical diploma programs, advanced technical certificates, apprenticeship programs, and other adult education services. Gateway is accredited by the Higher Learning Commission (formerly the Commission on Institutions of Higher Education), of the North Central Association of Colleges and Schools. Our next reaccreditation evaluation will be in Fall 2009 and Gateway has already begun a self-study process in preparation for the commission's visit. The theme is "The Gateway Conversation" as we plan to engage our community members in conversations about the strengths and challenges of our college. Together, we will explore ways to improve Gateway as a community resource.

#### Service Efforts and Accomplishments

Gateway Technical College is a national leader in innovation among two-year colleges, while remaining true to its communities' needs and culture. Gateway has been working twice as smart over the past year and into the coming year, pushing itself in terms of curriculum, equipment, and facility improvement. Gateway has partnered with commercial entities to a greater extent to benefit from their expertise and to gain efficiencies in operational costs.

College leadership has taken on greater responsibilities with regional and national educational associations to position our college for increased access to national experts,

programs, and grants from which our students can derive benefit. An example of that is Gateway President Bryan Albrecht's election to President-Elect of the national Association for Career and Technical Education (ACTE) — an organization with approximately 30,000 members from throughout the nation's high schools and colleges.

At the same time, Gateway is more than "taking care of business" at home. Gateway educated more than 22,889 students during 2007. The student population was as follows: 53% female 47% male; 12% African American, 13% Hispanic, 2% Asian, 1% Native American and 71% white. The 2006 Graduate Follow-up Report indicated that 96% of graduates were satisfied with their education, 91% were employed, 66% employed within their area of study, and the average wage of an Associate Degree graduate was \$17.00 per hour.

#### Walworth County Study

A key initiative is moving into the implementation phase — the Walworth County Study. The Study Committee had been formed by Gateway to better identify the current and future educational training needs of the citizens of Walworth County and to develop a plan to address those needs.

Recommendations focused on four areas: new programs, expansion of programs, partnerships in the communities, and response strategies to best meet needs.

The committee recommended developing programming plans that address four career pathways: Health, Construction, Hotel/Hospitality, and Manufacturing. Other recommendations included strengthening the relationships between high schools and Gateway in building these career pathways, including forming a subcommittee of superintendents to consider development of high school academies.

The committee also recommended increased attention toward seamless educational relationships among the University of Wisconsin four- and two-year colleges that will allow students to complete their career education at multiple locations as convenient or appropriate.

Gateway administrators will develop action plans, systems, budgets and timelines that move these recommendations forward.

Another major emphasis of Gateway's leadership is facility improvements and increased utilization of facilities. Examples are:

#### Horizon Center

Gateway automotive students have the opportunity of a lifetime with the opening of Gateway Technical College's Horizon Center. The Horizon Center, formerly the Aviation Center on Hwy H, just north of 52<sup>nd</sup> Street in Kenosha, is a community venture to support the advancement of transportation technology training — vehicular and aeronautic — in southeastern Wisconsin.

Racine and Kenosha campus training programs have been consolidated in the center, and are receiving National Automotive Technicians Education Foundation (NATEF) certification (the highest industry standard for training programs).

The Horizon Center has been dedicated as Gateway's first *"green"* building. With the assistance of Johnson Diversey and the Kranz Company, Gateway is designing the facility to take advantage of cost savings in cleaning, paper usage and energy consumption.

#### Students Benefit

Utilizing leading-edge technology, the Center will prepare students for careers in the attractive field of automotive technology. They will be trained on the most state-of-the-art Snap-on diagnostic equipment, have the best technician training educational devices, and will receive a tool set upon graduation that will make them more marketable. They will be prepared for the most sophisticated operations, such as the luxury vehicle service environment.

Some additional enhancements for the students' benefit:

- Operations exactly simulating a service shop three days a week.
- Courses and training available throughout the year so students can complete their degree more quickly.
- Functionally comparable training as that of the recognized national automotive education leaders at:
  - one-tenth the cost.
  - a local location.
- Classes scheduled year-round from 7am-10pm offer greater opportunity to meet students' schedules. The program can be individually structured for accelerated full-time, conventional full-time, or part-time.
- Students are assigned use of a master work station containing the latest in Snapon technology and tools.

Advanced students and professional technicians have the opportunity to take special courses that will lead to two different Snap-on diagnostic certifications — the first of its kind in the country.

Other Gateway program developments in the planning stage include a Diesel-Biofuel program.

#### Financial Support

The center has been attracting the support of major automotive-related industry leaders such as Snap-on Incorporated, a primary partner in this training effort. Community support from companies and individuals has generated more than \$1.5 million. They are supporting equipment, furniture, and student scholarships. Supporting entities range from automotive equipment manufacturers and automotive dealers to individuals and organizations concerned with ensuring a skilled technician workforce is available in southeastern Wisconsin.

#### Work with High Schools

In a unique arrangement, Gateway is partnering with area high schools wishing to align their curriculum with the Horizon Center.

Advanced level high school students will take their automotive courses at Horizon Center, utilizing Gateway equipment, instructors, and earning college credit, at no

additional cost to the parent. Upon graduation, they will face a much shorter and inexpensive path to an associate degree.

Kenosha Unified School District has been an enthusiastic partner in this endeavor, recognizing their students will benefit from earning college credit and working on stateof-the-art equipment.

And the community need for highly trained automotive technicians will be addressed.

#### Center for Advanced Technology and Innovation (CATI)

CATI became home to an engineering technology center of excellence as Gateway's engineering tech wing moved from the Racine Campus to CATI during summer 2007.

Gateway offers engineering technology associate degrees in **Civil Engineering Technology** (three concentrations to choose from: Architectural/Structural, Public Works, Surveying), **Electrical Engineering Technology** (Electrical Engineering Technology, Electronics), **Mechanical Design Technology** (including Mechatronics and Mechanical Engineering) and an advanced technical certificate in **Telecommunications**.

The move will allow for advanced technology lab space and will be more accessible to businesses in the Renaissance Business Park (2320 Renaissance Blvd., Sturtevant) and others located along highway I-94 for cooperative projects or skill upgrade training.

Gateway's Engineering Technology programs have undergone almost complete curriculum upgrades over the past five years. Now, several agreements exist between Gateway and Milwaukee School of Engineering and Marquette University's engineering program that allow Gateway engineering technology graduates to transfer all of their Gateway credits into their four-year bachelor's degree engineering programs with sophomore or junior standing (depending on the agreement). These agreements offer many benefits to the engineering bachelor's degree seeker:

- Study locally for the first couple of years
- Save tuition money on a four-year engineering degree
- Gain engineering technology career skills so one can work in industry while finishing bachelor's degree

Engineering Technology program instructors are very involved in utilizing new technology in their teaching and leading a number of outreach activities with the Gateway District high schools and the Wisconsin Technical College System schools. Some recent examples:

- Use of new computer-based technology, with computer-mounted cameras, allowing students at the Elkhorn Campus to take Civil Engineering classes along with those students in Racine. Blackhawk Technical College students are also getting the opportunity to participate.
- Organizer and host of Sumo-Bot contest for high school teams from throughout the district. Students have the opportunity to apply math and science to fun projects solving real engineering problems and engage in competition.

- Organizer and first host of Robotics Competition (similar to above) for Engineering Technology Students from other WTCS colleges.
- Developed partnership with Belden, a world leader in the design, manufacture, and marketing of signal transmission solutions for data networking and a wide range of specialty electronics markets. Gateway, and the college's Telecommunications instructor Randy Reusser, will provide all corporate training in the Midwest. Belden donated cutting edge telecommunications lab equipment that will be used for the Belden training as well as Gateway telecommunications courses.

#### Racine Campus Future

As programs move to CATI and the Horizon Center from the Racine Campus, the opportunity to improve the learning environment for Racine students is being capitalized upon.

The Gateway Technical College District Board of Trustees has approved the addition of several general science labs to support the health career programs — currently only one aging lab is available.

Plans are also being finalized for the creation of a Business Center allowing the business-related course areas to form a real-world environment for study and practical application. The Center will be easily accessible by the general public who enter into projects with higher level students.

#### Learning Resource Center

In the past year, the Racine Campus introduced its new Learning Resource Center, including the newly remodeled Library and the relocation of the Academic Support Center.

The remodeling and combination of Library and Academic Support Center offers students greater access to services, increased access to technology, and a more welcoming aesthetic environment conducive to studying, receiving academic tutoring, accessing the Internet, and conducting research.

The previous library was built in 1963 without any significant upgrades to the space in the intervening years besides new carpeting 17 years ago. The remodel increased the size of the Library from 7,200 square feet to 8,800 square feet, including addition of the Academic Support Center.

Among the improvements are:

- Number of public access computers doubled, from 17 to 34.
- More functional library workspace (since the original was designed without any thought to the circulation computer system used today).
- A computer lab allows students to conduct library and research orientations inside the Library.
- Addition of a quiet study area and computer lab.
- Improved use of the 12-foot-high windows overlooking Lake Michigan.

#### Gateway Technical College Governance

The Gateway Technical College is governed by a nine-member Board of Trustees, which is appointed by a committee comprised of the chairpersons of each of the three county boards—Kenosha, Racine, and Walworth. The Board of Trustees, with Administration have developed, approved, and are conducting business according to the following Mission, Value and Vision statements.

**Mission** We collaborate to ensure economic growth and viability by providing education, training, leadership, and technological resources to meet the changing needs of students, employers, and communities.

Values At Gateway Technical College, we value:

- Diversity of individuals and perspectives
- Positive climate for working and learning
- Innovation and risk-taking
- Honest and ethical behavior
- Quality and excellence in education

#### Vision and Strategic Direction – Vision 2012

Gateway's efforts are now being focused in terms of strategic planning, linking to the budgetary process, through Vision 2012. Introduced in early 2007, Vision 2012 urges each employee to contribute the critical degree of difference that will take Gateway from its status of a terrific education and training organization to the exceptional.

Vision 2012 lays out clear overall goals, measurements of success, and challenges staff to develop the strategic plans within their workgroups to achieve these goals for our students and the communities.

Our Vision: Gateway will be the community technical college of choice for academic achievement, occupational advancement, and personal development.

By 2012, Gateway Technical College will serve 36,000 citizens totaling 6,000 full-time equivalent students. The number of career training programs Gateway offers will remain close to 70. Staff and faculty will share nine key areas of development for the college with clear measures of success.

Departments and divisions at the college have been creating their own goals and objectives related to the college's strategic directions that will be tracked and monitored regularly. Information from the planning process will be integrated into the budgeting process, ensuring that the college's resources are focused on moving the college towards its vision.

Nine key areas were identified for special attention by staff

- Model a positive and collaborative work environment that embraces risk and responsibility.
- Position our college for program, staff and facility growth.
- Demonstrate fiscal responsibility and program integrity.
- Provide facilities and grounds that reflect the "Gateway Experience."
- Increase access to programs and services embracing technology and innovation.
- Provide precollege opportunities for all learners.

- Offer college-to-college general studies transfer opportunities.
- Embrace "Collegiate High School" opportunities for all learners.
- Lead our community in education, training and economic development.

The link being made between a unified strategic planning effort and the budgetary process is key to both this initiative's and Gateway's ultimate success.

#### **Economic Condition and Outlook**

The District is located in the Southeastern corner of Wisconsin and as a result of its strategic location between Milwaukee and Chicago; it has a significant consumer population which contributes to a continually improving economic development base. Economic growth continues to be strong in the District spurred by commercial and industrial construction in the business parks within the District, as well as significant housing development. From 2002 to 2007 the District's tax base average has experienced a 9.7% average rate of annual growth. Racine, Kenosha and Walworth counties are consistently above the state average for valuation increases. In fact, Walworth County's 2007 equalized value increased by 10.5% over 2006. The county was ranked as having the seventh highest increase in the state. As a result of the tax base growth, the District's mill rate will decrease which leads to an increased taxing margin under the state imposed mill rate of \$1.50. This margin provides additional financial flexibility for funds available to finance District operations.

#### Management Systems and Controls

Gateway Administration is responsible for establishing and maintaining an internal control structure designed to provide reasonable, but not absolute, assurance that the assets of Gateway are protected from loss, theft, or misuse and to ensure that adequate accounting data is compiled to allow for the preparation of financial statements in conformity with generally accepted accounting principles. The internal control structure recognizes that the cost of a control should not exceed the benefits likely to be derived and the valuation of costs and benefits requires estimates and judgments by management.

We believe Gateway's internal accounting controls, policies, and procedures adequately safeguard assets and provide reasonable assurance of proper recording of financial transactions. As demonstrated by the statements and schedules included in the Financial Section of the report, Gateway continues to meet its responsibility for sound financial management

#### Single Audit

As a recipient of federal, state, and county financial assistance, Gateway also is responsible for ensuring that an adequate internal control structure is in place to ensure compliance with applicable laws and regulations related to those programs. This internal control structure is subject to periodic evaluation by management and the internal audit staff of Gateway. As a part of Gateway's single audit, tests are made to determine the adequacy of the internal control structure, including that portion related to federal and state financial assistance programs, as well as to determine that Gateway has complied with applicable laws and regulations. The auditor's reports related specifically to the single audit are included in a separate document, titled Single Audit Report.

#### **Budgeting Controls**

Budgeting is done in accordance with Chapter 65 of Wisconsin Statues, Wisconsin Technical College System administrative rules and local District policy. Gateway maintains budgetary controls which are designed to ensure compliance with legal provisions embodied in the annual appropriated budget approved by the District Board. Activities of the general fund, special revenue fund, debt service fund, capital projects funds, enterprise funds, internal service fund, and trust and agency funds are included in the annual appropriated budgetary control (that is, the level at which expenditures cannot legally exceed the appropriated amount) is established by function within an individual fund. Gateway also maintains an encumbrance accounting system as one technique of accomplishing budgetary control. Encumbered amounts are reported for statutory budget compliance purposes and adjusted for GAAP reporting purposes.

Budgetary responsibility is decentralized to managers of various cost centers within Gateway. Reviews of budgets and budgeted activities are performed by independent college managers and the District Board. Starting in December and ending in June, the managers prepare, present and modify budget plans for the coming year. Between March and June, the District Board reviews budget plans for consistency with Gateway's strategic planning process and to provide further Board direction for Gateway's annual budget. A public hearing on the proposed budget is held annually in June.

Revenue and expenditure actual results versus budget are presented to the District Board monthly. Revenue and expenditure forecasts are prepared and presented to the District Board on a quarterly basis. If modifications or changes of the approved budget are required, then approval by a two-thirds vote of the District Board is needed.

#### Cash Management

In keeping with existing District policy, all investments of excess funds are made in a prudent, conservative and secure manner. Cash temporarily idle during the year is invested in overnight repurchase agreements, the State of Wisconsin Local Government Investment Pool, and overnight repurchase agreements.

#### Risk Management

Since July 2004, the District maintains a comprehensive risk management program through Districts Mutual Insurance Company (DMI) DMI is an insurance company jointly created by all sixteen Wisconsin technical colleges. Its risk management services include insurance for property, casualty and liability, an active safety committee, risk management training and specialized services to assist in the District's risk management efforts.

#### **Other Information**

#### Independent Audit

State statutes require an annual audit by independent auditors. The accounting firm of Schenck SC was selected by the District. The Independent Auditors' Report on the basic financial statements is included in the Financial Section of this report.

#### Certificates

Gateway has been awarded the Certificate of Excellence in Financial Reporting by the Association of School Business Officials (ASBO) for Gateway's Comprehensive Annual Financial Report for the fiscal year ended June 30, 2006.

In order to be awarded such certificates, a college unit must publish an easily readable and efficiently organized Comprehensive Annual Financial Report whose contents conform to program standards, principles, and applicable legal requirements.

The Certificate is valid for a period of one year only. We believe our current report continues to conform to the program's requirements and we will be submitting this report to ASBO for their review.

#### Acknowledgment

The preparation of this report was accomplished by the Administrative Services Department with the cooperative efforts of the Marketing Department, the Research and Planning Department, and with the professional services of Schenck SC. We convey our appreciation to the Gateway Board of Directors for their interest and support in planning and conducting the financial operations of the District in a responsible and progressive manner.

Respectfully submitted,

Bryan D. Albrecht President

Mark W. Zlevor ) CFO & Vice President of Administration

#### GATEWAY TECHNICAL COLLEGE

#### DISTRICT BOARD AND PRINCIPAL OFFICIALS As of the year ended June 30, 2007

Ron Jandura

#### **District Board**

Chairperson
Vice Chairperson
Secretary
Treasurer
Member

Roger Zacharias Alice J. Morava Mark O. Sommer Ram Bhatia Ronald J. Frederick Patricia M. Johnson Rebecca Vail Roger Zacharias Pamela Zenner-Richards School Administrator Additional Member Additional Member Employer Member Employee Member Employee Member Employer Member Additional Member Elected Official

#### **Principal Officials**

President Executive Vice President / Provost for Academic and Campus Affairs	Bryan D. Albrecht Zina Haywood
Chief Financial Officer / Vice President Administration Vice President Human Resources Vice President Student Success Vice President Learning Innovation / Chief Information Officer Vice President Community and Government Relations Associate Vice President Student Learning Associate Vice President Research, Planning and Development	Mark W. Zlevor William Whyte Terry Simmons Jeff Robshaw Stephanie Sklba John Thibodeau Anne Whynott



# Gateway District Board 2006 - 2007

The Gateway Technical College District is governed by a nine-member board of trustees representing the communities served by the three-county district, which is comprised of two employer members, two employee members, one elected official, one school district administrator, and three additional members. Members are appointed by the chairpersons of the Kenosha, Racine, and Walworth County Boards of Supervisors, and serve staggered three-year terms.



Ram Bhatia



**Ronald J. Frederick** 



Ron Jandura



Patricia Johnson



Alice J Morava



Mark O. Sommer



Rebecca J. Vail



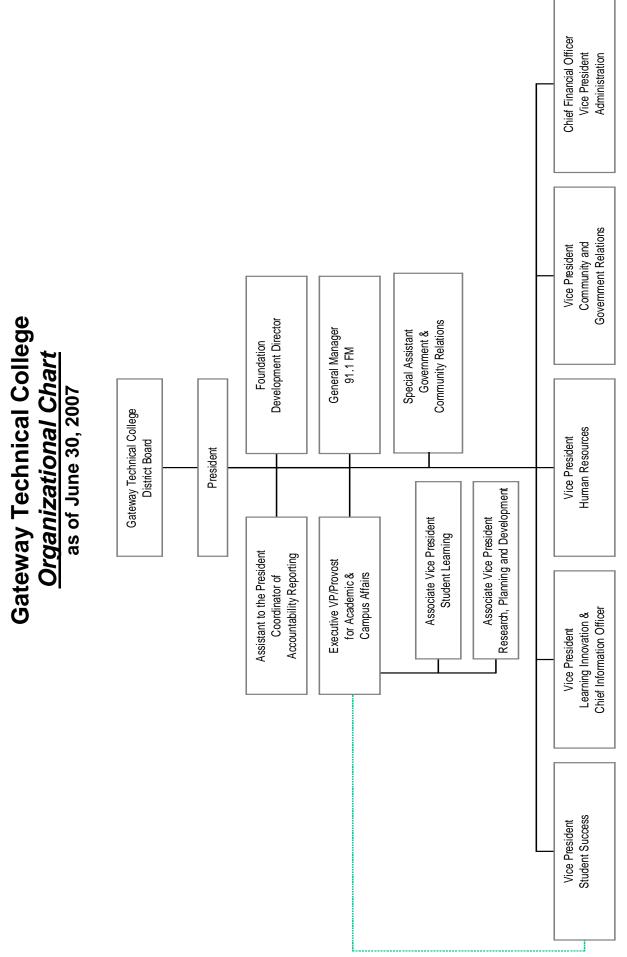
**Roger Zacharias** 



Pamela Zenner-Richards



Bryan D. Albrecht President Gateway Technical College



to principles and standards of ASBO's Certificate of Excellence Program ASSOCIATION OF SCHOOL BUSINESS OFFICIALS INTERNATIONAL ha A Marad This Certificate of Excellence in Financial Reporting Executive Director upon recommendation of the Association's Panel of Review which has judged that the Report substantially conforms For its Comprehensive Annual Financial Report (CAFR) Gateway Technical College District For the Fiscal Year Ended June 30, 2006 is presented to / Cherry President





#### INDEPENDENT AUDITORS' REPORT

To the District Board Gateway Technical College District

We have audited the accompanying basic financial statements of the Gateway Technical College District as of and for the year ended June 30, 2007 as listed in the table of contents. These financial statements are the responsibility of Gateway Technical College District's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of Gateway Technical College District as of June 30, 2006, were audited by other auditors whose report dated September 15, 2006, expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Gateway Technical College District as of June 30, 2007, and the change in financial position, and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated September 27, 2007, on our consideration of Gateway Technical College District's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.



The management's discussion and analysis is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the District's basic financial statements. The accompanying supplementary information, as listed in the table of contents, is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements for the year ended June 30, 2007 and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

The "Introductory Section" and "Statistical Section" listed in the accompanying table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements of the District. The information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we express no opinion on such information.

Schenck & c.

**Certified Public Accountants** 

Fond du Lac, Wisconsin September 27, 2007

### **MANAGEMENT'S DISCUSSION AND ANALYSIS**

Gateway Technical College District (the District or Gateway) Management's Discussion and Analysis (MD&A) provides an overview of its financial activity, identifies changes in financial position and assists the reader of these financial statements in focusing on significant financial observations and issues for the fiscal year ended June 30, 2007.

Gateway is a public institution of higher education whose mission is to provide education, training and economic development services to the Southeast Wisconsin region. To accomplish this mission, it is critical for Gateway to maintain its financial health. In order to achieve financial stability, it is necessary for Gateway to accumulate net assets to ensure that reserves are sufficient to implement new programs and expand existing programs as the need arises.

Management's discussion and analysis provides summary financial information to assist the reader in understanding and interpreting the financial statements.

This comprehensive annual financial report consists of a series of financial statements which have been prepared in accordance with generally accepted accounting principles as defined in Governmental Accounting Standards Board Statement 34, *Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments,* and Statement 35, *Basic Financial Statements and Management's Discussion and Analysis for Public Colleges and Universities.* These financial statements focus on the financial condition of the college, the changes in its financial position, and the cash flows of the college as a whole. These statements include the capitalization and depreciation of capital assets and the recognition of the liability resulting from issuing general obligation promissory notes to pay for those capitalized assets and to finance other obligations.

#### **Statement of Net Assets**

The Statement of Net Assets includes all assets (items that the District owns and amounts owed to the District by others) and liabilities (what the District owes to others and what has been collected from others before we have provided the services). This statement is prepared under the accrual basis of accounting, whereby revenues and assets are recognized when the service is provided, and expenses and liabilities are recognized when others provide the service to us – regardless of when cash is exchanged.

Below are highlights of the components of the Statement of Net Assets.

Stated in Thousands (\$000)

	2007	2006	Incr (Decr) 2007-2006	2005	Incr (Decr) 2006-2005
<u>Assets</u>					
Current Assets					
Cash and investments	\$ 12,490	\$ 14,504	\$ (2,014)	\$ 12,985	\$ 1,519
Other	17,844	15,936	1,908	15,438	498
Total Current Assets	30,334	30,440	(106)	28,423	2,017
Non-Current Assets					
Capital Assets - Net of Depreciation	37,576	35,393	2,183	35,089	304
Total Assets	67,910	65,833	2,077	63,512	2,321
<u>Liabilities</u>					
Current	12,082	11,354	728	11,198	156
Non-Current	23,151	23,217	(66)	22,396	821
Total Liabilities	35,233	34,571	662	33,594	977
Net Assets					
Invested in Capital Assets, Net of					
Related Debt	14,109	13,303	806	12,834	469
Restricted	1,401	1,725	(324)	1,342	383
Unrestricted	17,167	16,234	933	15,742	492
Total Net Assets	\$ 32,677	<u>\$ 31,262</u>	<u>\$ 1,415</u>	<u>\$ 29,918</u>	<u>\$ 1,344</u>

#### Fiscal Year 2007 Compared to Fiscal Year 2006

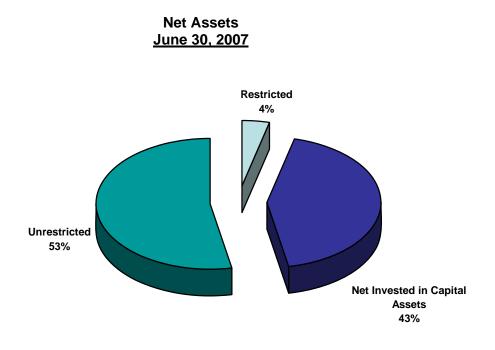
During FY 2007, total assets increased by \$2.1 million or 3.2% for the fiscal year.

- Cash and investments decreased by \$2.0 million primarily as a result of payments for planned capital remodeling projects and equipment purchases.
- Other current assets increased by \$1.9 million due to property tax receivables up by \$1.1 million and student fee based receivables by \$513,000.
- Capital assets increased by \$2.2 million. Major projects included the Racine Campus Learning Resource Center of \$800,000 and construction in progress on the Horizon Center, which was \$825,000 as of 6/30/07.

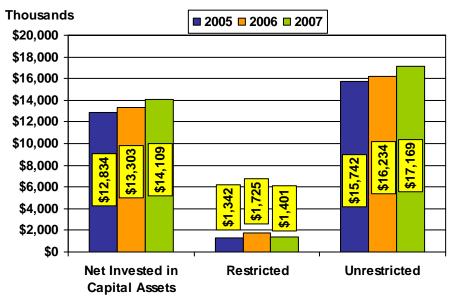
- Overall, total liabilities increased by \$662,000 or 1.9% due to general inflation of operating expenses and a \$280,000 increase in current portion of long-term debt.
- Accounts payable and accrued liabilities increased by \$416,000 as a result of construction projects and equipment payables as of June 30, 2007.
- Accrual for payroll, benefits, interest expense and deferred revenue remained relatively unchanged from fiscal year 2006.
- The increase in the current portion of long term debt is the result of a planned rapid principal payoff of debt incurred for capital purchases.
- Long-term debt remained relatively constant from year to year with a balance of \$21,960,000 at June 30, 2007.

Overall net assets increased by \$1.4 million in FY 2007 or 4.5% for the fiscal year:

- Invested in capital assets net of related debt increased by \$806,000 compared to \$469,000 in 2006, due to the additional investments in facilities remodeling and equipment purchases.
- Restricted net assets decreased by \$324,000 due to the decrease in funds restricted for debt service. This was the result of using the excess funds in the debt service to payoff early on general obligation debt outstanding. It allowed the District to save over \$12,000 in interest expense.
- Unrestricted net assets increased by \$933,000 or 5.7%, as a result of nonoperating revenue increasing by 3.9% and the reduction in restricted net assets as described above.



Comparative Net Assets Fiscal Years 2007, 2006 and 2005



#### Statement of Revenues, Expenses and Changes in Net Assets

The Statement of Revenues, Expenses and Changes in Net Assets presents the revenues earned and expenses incurred during the year. Activities are reported as either operating or non-operating. In general, a public college such as Gateway will report an operating deficit or loss, as the financial reporting model classifies state appropriations and property taxes as non-operating revenues. The utilization of capital assets is reflected in the financial statements as depreciation, which amortizes the cost of an asset over its expected useful life.

The following is a summary of the various components of the Statement of Revenues, Expenses and Change in Net Assets:

State	ed ir	n Thousa	anc	ds (\$000	)				
		2007		2006	In	cr (Decr) 07-2006		2005	cr (Decr) 06-2005
Operating Revenues									
Student Fees	\$	9,204	\$	8,541	\$	663	\$	8,836	\$ (295)
Federal Grants		12,792		13,584		(792)		7,955	5,629
State Grants		2,707		2,554		153		2,255	299
Contract Revenues		2,162		2,189		(27)		2,432	(243)
Auxiliary Revenues		558		463		95		505	(42)
Miscellaneous		885		801		84		679	 122
Total Operating Revenues	\$	28,308	\$	28,132	\$	176	\$	22,662	\$ 5,470
Operating Expenses									
Instruction	\$	47,588	\$	45,932	\$	1,656	\$	45,545	\$ 387
Instructional Resources		1,225		1,227		(2)		1,050	177
Student Services		8,776		7,657		1,119		7,773	(116)
General Institutional		6,893		7,116		(223)		6,821	295
Physical Plant		6,237		5,911		326		5,795	116
Student Aid		8,919		9,784		(865)		5,147	4,637
Public Services		318		301		17		298	3
Auxiliary Services		994		892		102		976	(84)
Depreciation		2,583	_	2,501		82	_	2,281	 220
Total Operating Expenses	\$	83,533	\$	81,321	\$	2,212	\$	75,686	\$ 5,635
Non-operating Revenues (Expenses	)								
Property Taxes	\$	49,101	\$	47,291	\$	1,810	\$	45,118	\$ 2,173
State Appropriations		7,132		7,465		(333)		7,621	(156)
State Capital Grants		-		1		(1)		2	(1)
Federal Capital Grants		8		2		6		9	(7)
Other Grants		-		143		(143)		33	110
Gain (Loss) on Sale of Capital Assets		536		-		536		53	(53)
Investment Income		911		715		196		412	303
Interest Expense		(1,048)		(1,085)		37		(1,045)	 (40)
Total Non-operating Revenues (Expenses)	\$	56,640	\$	54,532	\$	2,108	\$	52,203	\$ 2,329

#### Fiscal Year 2007 Compared to Fiscal Year 2006

- Operating revenues represent the charges for services offered by the District. These revenues increased slightly by \$176,000 or .6%.
- Student fee revenues increased by \$663,000 or 7.8%. This is due to a tuition rate increase in FY 07 of 8.1%, offset by a 0.8% decline in FTE's.
- Federal grants decreased by \$792,000 as a result in a decline in enrollment in FY 07 and a reduction in federal aid available for education.
- State grants increased by \$153,000 or 6% as a result of incentive grants received through the system office.
- Contract revenues declined slightly by \$27,000 due to the lower volume in sales of contracted services to business and industry.

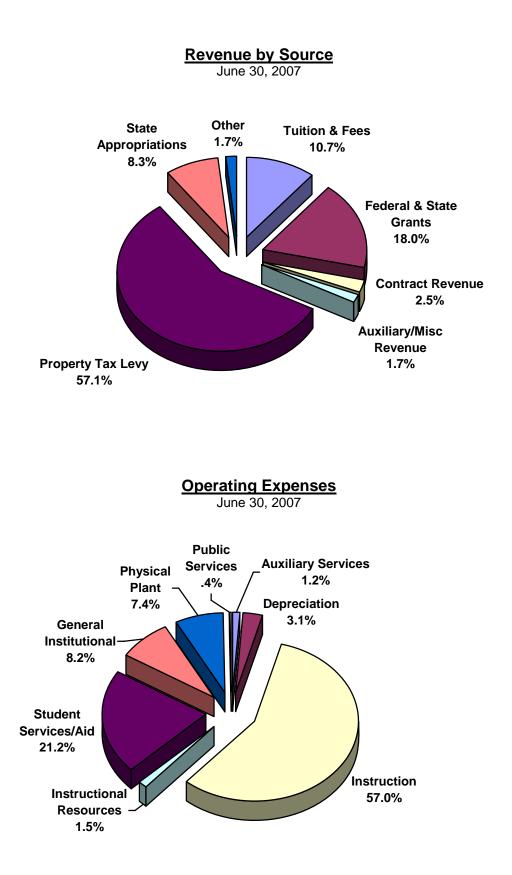
Operating expenses are costs incurred for providing education, training and related services. Overall operating expenses increased by 2.7% or \$2,212,000. The significant changes from FY 2006 to FY 2007 are as follows:

- Expenditures for the Instructional function increased \$1,656,000 or 3.6% as a result of normal cost increases.
- Student Services function increased by \$1.1 million or 14.6% due to increases in: health insurance expenses of \$319,000; bad debt write-offs of \$40,000; credit card fees of \$38,000; and increased operational costs of \$399,000, in part, associated with a major departmental staff reorganization.
- Student Aid declined by \$865,000 or 8.8% as a result of decline in enrollment and a decline in federal aid available for education.
- Auxiliary Services increased by \$102,000 or 11.4% due to an increase in expenses for the Early Childhood Lab on the Racine Campus.

Non-operating revenues are not directly associated with providing educational and training services. Overall, non-operating revenues increased by \$2.1 million or 3.9%.

- Property tax revenue was up \$1.8 million or 3.8%.
- State aid declined by \$330,000 or 4.5%.
- Gateway Technical College received \$536,000 in revenue on the sale of capital assets in fiscal year 2007 as compared to none reported in fiscal year 2006
- Investment income increased by \$196,000 from 2006 to 2007 as a result of higher returns on investments and improved cash management process.

Non-operating expenses consist of interest expense on long-term debt. This expense increased slightly by \$37,000 or 3.4% in fiscal year 2007.



#### Statement of Cash Flows

The Statement of Cash Flows presents information related to cash inflows and outflows, summarized by operating, non-capital financing, capital financing, and investing activities. This statement is important in evaluating Gateway's ability to meet financial obligations as they mature.

The following schedule highlights the major components of the Statement of Cash Flows.

	2007	2006	Incr (Decr) 2007-2006	2005	Incr (Decr) 2006-2005
Cash Used By Operating Activities	\$ (53,015)	\$ (50,266)	\$ (2,749)	\$ (51,617)	\$ 1,351
Cash Provided By Non-Capital Financing Activities Cash Used By Capital and Related	54,055	53,752	303	51,881	1,871
Financing Activities Cash Provided By (Used for)	(3,969)	(2,680)	(1,289)	(2,024)	(656)
Investing Activities	915	1,713	(798)	(601)	2,314
Net Increase (Decrease) in Cash and Cash Equivalents	<u>\$ (2,014)</u>	<u>\$ 2,519</u>	<u>\$ (4,533</u> )	<u>\$ (2,361)</u>	\$ 4,880

Stated in Thousands (\$000)

#### Fiscal Year 2007 Compared to Fiscal Year 2006

Overall, in FY 2007, cash and cash equivalents decreased by \$2.0 million or 14% compared to FY 2006 year end balances. Net cash used for operating activities increased from \$(50.3 million) in FY 2006 to \$(53.0 million) in FY 2007. Cash received from tuition, grants, and other sources decreased by \$941,000 while cash payments for employees, materials and services increased by \$1.8 million. The largest component of cash used in operating activities was payments to employees for salaries and fringe benefits, which increased by 5.7%.

Cash provided by non-capital financing activities increased by \$300,000 primarily due to an increase in local taxes.

Net cash used for capital and related financing activities was \$1.3 million more than in FY 2006. The most significant change occurring was due to the purchase of capital assets increasing by \$1.6 million over the previous fiscal year.

Cash provided by investing activities decreased by \$800,000. This decline is a result of liquidation of short-term investments of \$1.0 million in fiscal year 2006 that did not reoccur in fiscal year 2007.

#### Capital Asset and Debt Administration

	2	007		2006	200	07-2006	 2005	20	06-2005
Land and Land Improvements Less Accumulated Depreciation Buildings, Improvements and	\$	4,498 (495)	\$	4,002 (319)	\$	496 (176)	\$ 3,987 (226)	\$	15 (93)
Leasehold Interest/Improvement	4	6,560		44,562		1,998	42,711		1,851
Less Accumulated Depreciation	(2	21,511)		(20,391)		(1,120)	(19,155)		(1,236)
Equipment	1	6,264		15,999		265	14,594		1,405
Less Accumulated Depreciation	(	(8,895)		(8,683)		(212)	(7,695)		(988)
Construction in Progress		1,155		223		932	 873		(650)
Cost of Capital Assets Net of Accumulated Depreciation	<u>\$ 3</u>	<u>87,576</u>	<u>\$</u>	35,393	\$	2,183	\$ 35,089	\$	304
Outstanding Capital Debt at Year End	<u>\$ 2</u>	26,575	\$	25,440	\$	1,135	\$ 21,800	\$	3,640

Stated in Thousands (\$000)

#### Fiscal Year 2007 Compared to Fiscal Year 2006

Capital assets, net of accumulated depreciation, increased by \$2.1 million from FY 2006 to FY 2007. Major capital projects included; an \$800,000 relocation/remodeling of the Library Resource Center at the Racine Campus; over \$225,000 in restroom renovations; around \$403,000 for exterior building repairs, door and glass replacements and lighting, and approximately \$400,000 in heating, ventilation, and air conditioning upgrades at several locations. The district also purchased additional land for \$278,000, adjacent to the Center for Advanced Technology and Innovation (CATI) in Sturtevant, for future expansion.

Construction in progress increased by \$932,000, as a result of the Horizon Center remodeling, and a few other remodeling projects occurring as of June 30, 2007. The Horizon Center was completed by August 2007.

The district had a total general obligation debt, relating to capital assets, outstanding of \$26.6 million at June 30, 2007, an increase of \$1.1 million from the previous year-end. Gateway continues to receive an Aa1 rating from Moody's Investors Services for the debt issues. Gateway meets all of its debt service requirements, including timely repayment of all debt payments. All debt issued for buildings and improvements are repaid in 15 years or less, debt issued for equipment will be repaid in 7 years or less to correspond to the useful lives of the capital investment. Additional information about Gateway's long-term debt may be found on pages 43-47 in the footnote section to the financial statements.

#### **Financial Position**

Gateway's financial position remains strong in FY 2007. This is evidenced by the following positive financial results:

• Increase in net assets of \$1.4 million for fiscal year 2007.

Increase in unrestricted net assets of \$933,000.

The District has a diversified revenue base consisting of property taxes, state aid, student fees, contracted services and grants. This mix of revenue sources provides additional assurance that the District has adequate resources to continue to achieve its mission of training and economic development.

The District's financial condition is evaluated periodically by Moody's Investors Services. The most recent credit report cites the following:

"The Aa1 rating reflects the district's substantial tax base ..., sound financial operations supported by healthy reserves, significant taxing margin under the state-imposed operating mill rate cap, and average amount of debt."

#### Economic Factors

The Gateway District consists of Kenosha, Racine and Walworth Counties. The counties of this region, known as Southeastern Wisconsin, share similar challenges in terms of economic development such as the need for high-skilled jobs and infrastructure to support business growth. Gateway has taken a leadership role in providing training for careers in information technology, automotive technology, engineering and health-related fields. Gateway introduced several new programs in FY 2007 to address those needs.

Despite the general slowdown in the economy the District still remains strong with the continuous development of residential and commercial property and Southeastern Wisconsin property values continue to rise at a rate higher than the state average. Values grew by over 7% in 2007 providing an adequate tax base for future years.

A challenge the District faces is that it operates in a political environment with a focus on keeping property tax increases to a minimum. Currently the state is in the process of preparing the biennium budget and there continues to be strong support for imposing a tax levy freeze on technical college districts, as well as decreases in WTCS funding. These political pressures, along with reductions in state support, create an environment where the District will be challenged to provide the same level of service to its customers with fewer resources.

Even though the District faces these challenges, it is planning for the future by aligning long term financial planning with its Vision 2012 to order to continue to be fiscally responsible and meet the financial needs of operations in the future. Also, new areas of revenue growth are being pursued, including partnering with local companies for support of our programs so we can meet their training needs.

The District is in a sound financial position and it is committed to maintaining that position.

#### **Requests for Information**

This financial report is designed to provide a general overview of Gateway Technical College's finances for all those with an interest in the District's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Chief Financial Officer / Vice President Administration,  $3520 - 30^{\text{th}}$  Avenue, Kenosha WI 53144-1690.

**BASIC FINANCIAL STATEMENTS** 

# Statements of Net Assets June 30, 2007 and 2006

	<u>2007</u>	<u>2006</u>
ASSETS		
Current assets		
Cash and cash equivalents	\$ 8,433,339	\$ 9,849,846
Short-term investments	11,000	11,000
Restricted assets - cash and cash equivalents	4,045,583	4,642,896
Receivables:		
Property taxes	13,281,678	12,166,747
Accounts, net of reserve of \$191,065 and \$163,243		
for 2007 and 2006, respectively	2,159,056	1,646,127
Federal and state aid	1,101,044	858,714
Prepaid expenses	1,301,846	1,264,053
Total Current assets	30,333,546	30,439,383
Non-current assets		
Capital assets	68,477,110	64,787,065
Less: accumulated depreciation	(30,900,985)	(29,393,673)
Total Capital assets, net of depreciation	37,576,125	35,393,392
TOTAL ASSETS	67,909,671	65,832,775
LIABILITIES		
Current liabilities		
Accounts payable and accrued liabilities	1,597,644	1,179,467
Accrued payroll and benefits	4,089,856	4,046,938
Accrued interest payable	254,946	247,373
Due to students and other groups	388,967	399,199
Deferred revenue	710,510	720,684
General obligation debt - current portion	5,040,000	4,760,000
Total Current liabilities	12,081,923	11,353,661
Non-current liabilities		
General obligation debt	21,960,000	21,955,000
Deferred revenue	1,190,731	1,262,469
Total Non-current liabilities, less current portion	23,150,731	23,217,469
TOTAL LIABILITIES	35,232,654	34,571,130
	00,202,001	
NET ASSETS		
Invested in capital assets, net of related debt Restricted for:	14,108,750	13,302,497
Debt service	672,012	1,035,418
Student financial assistance:		
Expendable	191,654	264,205
Nonexpendable	11,000	11,000
Student organizations	526,780	414,459
Unrestricted	17,166,821	16,234,066
TOTAL NET ASSETS	\$32,677,017	\$31,261,645

The accompanying notes are an integral part of this statement.

#### Statements of Revenues, Expenses and Changes in Net Assets For the years ended June 30, 2007 and 2006

	<u>2007</u>	<u>2006</u>
Operating revenues		
Student tuition and program fees, net of scholarship allowances of	¢ 0.004.500	¢ 0 5 40 004
\$ 3,140,577 and \$ 3,201,514 for 2007 and 2006, respectively	\$ 9,204,502	\$ 8,540,801
Federal grants	12,791,779	13,584,444
State grants Contract revenue	2,706,640	2,554,174 2,189,500
Auxiliary enterprise revenues	2,161,695 558,428	462,974
Miscellaneous - institutional revenue	885,364	800,678
	000,004	000,070
Total Operating revenues	28,308,408	28,132,571
Operating expenses		
Instruction	47,587,891	45,931,954
Instructional resources	1,225,491	1,227,300
Student services	8,775,637	7,656,716
General institutional	6,893,336	7,115,812
Physical plant	6,237,124	5,911,484
Student aid	8,919,036	9,784,156
Public services	317,558	300,708
Auxiliary services	993,729	891,585
Depreciation	2,583,246	2,501,129
Total Operating expenses	83,533,048	81,320,844
Net Operating loss	(55,224,640)	(53,188,273)
Non-operating revenues (expenses)		
Property taxes	49,101,201	47,291,043
State appropriations	7,131,956	7,464,990
State capital grants	-	1,305
Federal capital grants	7,900	1,730
Other grants	-	143,210
Gain on sale of capital assets	535,930	-
Investment income	911,205	714,778
Interest expense	(1,048,180)	(1,085,376)
Total Non-operating revenues (expenses)	56,640,012	54,531,680
Change in Net assets	1,415,372	1,343,407
Net assets - beginning of year	31,261,645	29,918,238
Net assets - end of year	<u>\$ 32,677,017</u>	<u>\$ 31,261,645</u>

The accompanying notes are an integral part of this statement.

# Statements of Cash Flows For the years ended June 30, 2007 and 2006

Cash flows from operating activities Tuition and fees received Federal and state grants received Contract revenues received Payments to employees Payments for materials and services Auxiliary enterprise revenues received Other receipts	2007 \$ 8,809,785 15,256,089 1,998,540 (59,943,025) (20,511,433) 561,163 813,625	2006 \$ 8,490,288 16,431,372 2,257,737 (56,687,106) (21,960,118) 464,000 737,956
Net cash used for operating activities	(53,015,256)	(50,265,871)
Cash flows from non-capital financing activities Local government property taxes received State appropriations received Principal paid on pension obligation Interest paid on pension obligation	47,986,270 6,981,956 (850,000) (63,031)	46,719,930 7,464,990 (335,000) (97,570)
Net cash provided by noncapital financing activities	54,055,195	53,752,350
Cash flows from capital and related financing activities State and federal grants received for capital assets Gifts and other grants received for capital assets Proceeds from sale of capital assets Purchases of capital assets Proceeds from issuance of capital debt Principal paid on capital debt Interest paid on capital debt	7,900 - 725,018 (4,859,518) 5,680,000 (4,545,000) (977,576)	3,035 287,484 - (3,226,871) 5,500,000 (4,260,000) (983,919)
Net cash used for capital and related financing activities	(3,969,176)	(2,680,271)
Cash flows from investing activities Investment income received Proceeds on sales of investments	915,417 	712,989 1,000,000
Net cash provided for investing activities	915,417	1,712,989
Net increase (decrease) in cash and cash equivalents	(2,013,820)	2,519,197
Cash and cash equivalents Beginning of year	14,492,742	11,973,545
End of year	<u>\$ 12,478,922</u>	<u>\$ 14,492,742</u>

# Statements of Cash Flows-Continued For the years ended June 30, 2007 and 2006

Reconciliation of operating (loss) to net cash		
used by operating activities:	<u>2007</u>	<u>2006</u>
Operating loss	\$ (55,224,640)	\$ (53,188,273)
Adjustment to reconcile operating loss to		
net cash used by operating activities:		
Depreciation	2,583,246	2,501,129
Changes in assets and liabilities:		
(Increase) decrease		
Receivables	(759,471)	325,985
Prepaid expenditures	(37,793)	(249,921)
Increase (decrease)		
Accounts payable and accrued liabilities	472,629	(53,536)
Accrued payroll and benefits	42,918	472,544
Due to agency organizations	(10,232)	(42,699)
Deferred revenue - other	(81,913)	(31,100)
Net cash used for operating activities	<u>\$ (53,015,256</u> )	<u>\$ (50,265,871</u> )

The accompanying notes are an integral part of this statement.

### **Notes to Financial Statements**

#### June 30, 2007 and 2006

#### (1) Summary of Significant Accounting Policies

The Board of Directors (Board) of the Gateway Technical College District (the District) oversees the operations of what is generally referred to as Gateway Technical College under provisions of Chapter 38 of the Wisconsin Statutes. The geographic area of the District includes all of Kenosha County and Walworth County and nearly all of Racine County. The District operates campuses located in the cities of Elkhorn, Burlington, Kenosha and Racine, as well as an aviation center at the Kenosha airport and learning centers in the surrounding communities. All of the instructional programs are fully accredited by the North Central Association of Colleges and Schools. The District also operates a public radio station WGTD.

The Board consists of nine members appointed by the county board chairs for Kenosha, Racine and Walworth counties. The members are appointed to staggered three-year terms. As the District's governing authority, the Board has powers which include:

Authority to borrow money and levy taxes;

Budgetary authority; and

Authority over other fiscal and general management of the District which includes, but is not limited to, the authority to execute contracts, to exercise control over facilities and properties, to determine the outcome or disposition of matters affecting the recipients of the services being provided, and to approve the hiring or retention of key management personnel who implement Board policy and directives.

The accounting policies of the District conform to generally accepted accounting principles as applicable to public colleges and universities as well as those prescribed by the Wisconsin Technical College System Board (WTCSB). The District reports are based on all applicable Government Accounting Standards Board (GASB) pronouncements as well as applicable Financial Accounting Standards Board (FASB) Statements and Interpretations, Accounting Principles Board Opinions, and Accounting Review Boards of the Committee on Accounting Procedures issued on or before November 30, 1989, unless those pronouncements conflict with or contradict GASB pronouncements. When applicable, certain prior year amounts have been reclassified to conform to current year presentation. The following is a summary of the more significant accounting policies.

#### Notes to Financial Statements

### June 30, 2007 and 2006

### (1) Summary of Significant Accounting Policies (continued)

### (a) Reporting Entity

In May 2002, GASB issued statement No. 39, "Determining Whether Certain Organizations are Component Units." This statement amends Statement 14, "The Financial Reporting Entity," to provide additional guidance to determine whether certain organizations for which the District is not financially accountable should be reported as component units based on the nature and significance of their relationship with the District. Generally, it requires reporting, as a component unit, a separate affiliated organization whose economic resources entirely or almost entirely benefit the primary government. Additional criteria includes the primary government has access to a majority of economic resources of the affiliated organization and those resources are significant to the primary government.

Gateway Technical College Foundation, Inc. (Foundation) is a not-for-profit corporation whose purpose is to solicit, hold, manage, invest, and expend endowment funds and other gifts, grants, and bequests exclusively for the maintenance and benefit of the District and its students. The Foundation has an independent board and is not fiscally accountable to the district. The financial resources of the Foundation are not significant to the District as a whole and accordingly, financial information related to the Foundation is not presented in these financial statements.

### (b) Measurement Focus, Basis of Accounting and Financial Statement Presentation

For financial reporting purposes, the District is considered a special purpose government engaged only in business-type activities. Accordingly, the District financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the years for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. All significant intra-District transactions have been eliminated.

The preparation of financial statements in conformity with generally accepted accounting principles requires District management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Notes to Financial Statements

### June 30, 2007 and 2006

### (1) Summary of Significant Accounting Policies (continued)

### (c) Budgetary Data

The District's reporting structure used in the preparation of the basic financial statements is different than the fund structure used for budgetary accounting. Annual budgets are adopted for all funds in accordance with the requirements of the Wisconsin Technical College System Board. The process includes an administrative compilation and review of campus and departmental requests, public hearings, and approval by the District Board prior to June 30 of each year. Capital outlays for multi-year projects are budgeted annually in the Capital Projects Fund upon planned inception of the project.

Property taxes are levied on a calendar year basis by various taxing municipalities located in Kenosha, Racine and Walworth Counties. The District records as revenue its share of the local tax when levied.

The budgetary reporting utilized by the District recognizes encumbrances as expenditures. The budget does not incorporate changes related to GASB Statements Nos. 34, 35, 37 and 38.

The legal level of control for each budget is by function within each fund. Budget amendments during the year are legally authorized. Budget transfers (between funds and functional areas within funds) and changes in expenditures (appropriations) require approval by a vote of two-thirds of the entire membership of the Board and require publishing a Class I public notice in the District's official newspaper within 10 days according to Wisconsin Statutes. The budget was modified during the year and also subsequent to the fiscal year end. Expenditures may not exceed appropriations. Unencumbered appropriations lapse at the end of each fiscal year and encumbered appropriations are carried over to the next fiscal year as a reserve of fund balance. Management is authorized to transfer appropriations within functions without the approval of the board.

#### (d) **Property Tax and Student Receivables**

In October of each year, the District communicates its property tax levy to the municipal treasurers in its service area. The levy consists of two parts - an operating levy and a debt service levy. Property taxes are then levied by the municipal treasurers in December.

Taxpayers have various options of paying their assessment depending upon the municipality's payment schedules. Payments are due from the municipalities by the 15th or 20th of the month following the taxpayers' due date. The first payment is due January 15 and the last payment is due August 20. Property taxes receivable at June 30 generally represent the District's share of the outstanding second installment of property taxes due from municipal treasurers.

#### Notes to Financial Statements

#### June 30, 2007 and 2006

### (1) Summary of Significant Accounting Policies (continued)

### (d) **Property Tax and Student Receivables (continued)**

The municipal and/or county treasurers review their unpaid property tax assessments in early August and are required by law to remit the balance of the District's levy on or before August 20.

Collection of delinquent taxes or the subsequent filing of tax liens are the responsibility of governmental agencies other than the District. Because the District receives all tax receivables from the intergovernmental collection intermediaries, no reserve for uncollectible taxes is recorded.

Student receivables, covering tuition and fees, textbooks, and student loans, are valued net of the estimated uncollectible amounts.

### (e) Cash, Cash Equivalents and Investments

Cash includes amounts in petty cash, demand deposits, and other short-term interest bearing deposits. For purposes of the statement of cash flows, cash on hand, demand deposits with financial institutions, investments in the Local Government Investment Pool, and other short-term investments with maturity dates of less than ninety days, from when purchased, are considered cash equivalents. Investments are stated at cost, which approximates fair value.

#### (f) Prepaid Expenses

Prepaid expenses represent payments made by the District for which benefits extend beyond the fiscal year end.

#### (g) Capital Assets

Capital assets include land, land improvements, buildings, equipment, leasehold improvements and leasehold interest. Equipment assets having a cost of \$5,000 or more per unit and building or remodeling projects of \$15,000 or more are capitalized. Capital assets are valued at historical cost or estimated historical cost if actual historical cost is not available. Donated capital assets are valued at their estimated fair value on the date donated. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized. Major outlays for capital assets and improvements are capitalized as projects are constructed.

Depreciation on buildings and equipment is provided in amounts sufficient to charge the cost of the depreciable assets to operations on the straight-line basis, mid-year convention, over the estimated service lives, which range from three to twenty years for equipment, ten to twenty years for land improvements, twenty years for the leasehold interest and leasehold improvements, and forty years for buildings and improvements.

### **Notes to Financial Statements**

### June 30, 2007 and 2006

### (1) Summary of Significant Accounting Policies (continued)

### (h) Compensated Absences

Employees are granted vacation and sick leave benefits in varying amounts in accordance with the provisions of union contracts and District policy. Liabilities for vacation and salary related payments, including social security taxes, are recorded when incurred. Vacation benefits lapse if not utilized in the year subsequent to that in which they are earned. In the event of retirement or death, the District is obligated to pay all unused vacation benefits. Included in other accrued liabilities is the amount of compensated absences outstanding at June 30, 2007 and 2006, which was \$275,000 and \$225,000 respectively.

Sick leave benefits are available for subsequent use, but they do not vest. The District does not compensate employees for unused sick leave at retirement or termination.

### (i) Tuition and Fees

Tuition and fees are recorded as revenue in the period in which the related activity or instruction takes place. Tuition and fees attributable to the summer school program are prorated on the basis of student class days occurring before and after June 30.

## (j) Deferred Revenues

Deferred revenues include amounts received for tuition and fees and certain auxiliary activities prior to the end of the fiscal year but related to the subsequent accounting period. Deferred revenues also include amounts received from grant and contract sponsors that have not yet been earned. Non-current deferred revenue relates to funds received but not earned for an extended time period over future fiscal years.

#### (k) Self-Insurance

The District was self-insured, until September 30, 2004, for a portion of the risks related to employee health and dental claims. Effective with October 1, 2004 the District is now fully covered under a front-end deductible premium plan through WEA Trust, underwritten by WEA Insurance Corporation.

#### (I) Scholarship Allowances and Student Aid

Financial aid to students is reported in the financial statements under the alternative method, as prescribed by the National Association of College and University Business Officers (NACUBO). Aid is generally reflected in the financial statements as operating expenses or scholarship allowances, which reduce revenues.

#### **Notes to Financial Statements**

### June 30, 2007 and 2006

### (1) Summary of Significant Accounting Policies (continued)

### (I) Scholarship Allowances and Student Aid (continued)

The amount reported as operating expenses represents the portion of aid that was provided to the student in the form of cash or credit for book charges. Scholarship allowances represent the portion of aid provided to the student in the form of reduced tuition. Under the alternative method, these amounts are computed on a total District basis by allocating the cash payments to students, excluding payments for services, on the ratio of all aid to the aid not considered to be third party aid.

### (m) Classification of Revenue

The District has classified its revenues as either operating or non-operating revenues according to the following criteria:

*Operating revenues*: Operating revenues include activities that have the characteristics of exchange transactions, such as (1) student tuition and fees, net of scholarship allowances, (2) sales and services of auxiliary enterprises, and (3) most federal, state and local grants and contracts.

*Non-operating revenues*: Non-operating revenues include activities that have the characteristics of nonexchange transactions, such as capital grants, gifts and contributions, and other revenue sources that are defined as non-operating revenues by GASB No. 9, Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting, and GASB No. 34, such as state appropriations, the local property tax levy and investment income.

#### (n) Net Assets

Net assets are classified according to restrictions or availability of assets for satisfaction of District obligations.

*Invested in capital assets, net of related debt*: This represents the net book value of capital assets (land, buildings and equipment), less the debt incurred to acquire or construct the assets, net of unexpended proceeds.

*Restricted net assets*: Restricted net assets include resources in which the District is legally or contractually obligated to spend resources in accordance with restrictions imposed by external third parties.

#### **Notes to Financial Statements**

### June 30, 2007 and 2006

### (1) Summary of Significant Accounting Policies (continued)

### (n) Net Assets (continued)

- Restricted net assets for debt service can only be used to repay debt service costs (principal and interest) as they are levied for that specific purpose.
- Restricted net assets for student financial assistance or student organizations can only be used for student financial assistance activities or student organizations respectively.
- Restricted net assets for student financial assistance that are to be held permanently as endowment funds.

Unrestricted net assets: Unrestricted net assets represent resources derived from student tuition and fees, state appropriations, and sales and services of educational departments and auxiliary enterprises. These resources are used for transactions relating to the educational and general operations of the District and may be used at the discretion of the governing board to meet current expenses for any purpose. These resources also include auxiliary enterprises, which are substantially self-supporting activities that provide services for students, faculty and staff.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the District's policy is to first apply the expense towards restricted resources and then towards unrestricted resources.

#### (o) New Accounting Pronouncements

In June 2004, GASB issued Statement No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other than Pensions. This statement established standards for the measurement, recognition, and display of other postemployment benefits (OPEB) expenditures and related liabilities (assets), note disclosures, and, if applicable, required supplementary information in the financial report. OPEB includes postemployment healthcare, as well as other forms of postemployment benefits (i.e., life insurance) when provided separately from a pension plan. The District is required to implement the statement for the fiscal year ending June 30, 2009.

#### **Notes to Financial Statements**

#### June 30, 2007 and 2006

#### (2) Cash, Cash Equivalents and Investments

Cash, cash equivalents and investments are classified in the District's Statement of Net Assets and Statement of Cash Flows as follows:

		2007		2006
Cash and cash equivalents				
Cash on hand	\$	26,002	\$	3,559
Repurchase agreements		374,960		1,751,257
Wisconsin Local Government Investment Pool		4,060,303		3,788,735
Demand deposits		8,017,657		8,949,191
Total Cash and Cash Equivalents	1	2,478,922	_	14,492,742
Investments				
Certificates of Deposit		11,000		11,000
Total Cash, Cash Equivalents and Investments	<u>\$</u> 1	2,489,922	\$	14,503,742

Cash, cash equivalents and investments are classified as follows at June 30:

Restricted for		
Capital Projects	\$ 3,107,625	\$ 3,349,105
Debt Service	926,958	1,282,791
Student Financial Assistance	 11,000	 11,000
	4,045,583	4,642,896
Unrestricted	 8,444,339	 9,860,846
Total Cash, Cash Equivalents and Investments	\$ 12,489,922	\$ 14,503,742

The cash, repurchase agreements, demand deposits, and certificates of deposit are fully insured or collateralized by securities being held by the Federal Reserve Bank in the District's name. The value of the collateral for the deposits and repurchase agreements as of June 30, 2007 and 2006 was \$28,420,634 and \$27,810,106 respectively.

The District is authorized by Wisconsin Statute 66.0603 to invest in the following instruments:

- Securities and/or repurchase agreements issued or guaranteed as to principal and interest by the U.S. Government or its agencies.
- Certificates of deposit (or time deposits) placed with authorized commercial banks, savings and loan associations, credit unions, or trust companies.
- The Wisconsin Local Government Investment Pool (LGIP).
- Investment grade bonds or securities of any county; city; drainage district; technical college district; village; town; or school district in Wisconsin.
- Repurchase agreements with public depositories if the agreement is secured by federal bonds or securities.

## **Notes to Financial Statements**

## June 30, 2007 and 2006

### (2) Cash, Cash Equivalents and Investments (continued)

- Bonds issued by a local exposition district, local professional baseball park or football stadium district, local cultural arts district, the University of Wisconsin Hospitals and Clinics Authority, or the Wisconsin Aerospace Authority.
- Any security maturing in seven years or less of the acquisition date with either the highest or second highest rating category of a nationally recognized rating agency.
- Securities of open-end management investment companies or investment trusts if the portfolio is limited to obligations of the U.S. Treasury and U.S. Agencies.

The District had the following investments and maturities as of June 30:

June 30, 2007	Fair	Investment Mat			urities (in Years)		
Investment Type	<u>Value</u>	L	ess than 1		1 - 2		
Repurchase Agreements	\$ 374,960	\$	374,960	\$	-		
Certificate of deposits	11,000		11,000		-		
Wisconsin Local Government Investment Pool	 4,060,303		4,060,303		-		
	\$ 4,446,263	\$	4,446,263	\$			

June 30, 2006	Fair	Inv	estment Mat	urities (in Years)			
Investment Type	Value	L	Less than 1		1 - 2		
Repurchase Agreements	\$ 1,751,257	\$	1,751,257	\$	-		
Certificate of deposits	11,000		11,000		-		
Wisconsin Local Government Investment Pool	 3,788,735		3,788,735		-		
	\$ 5,550,992	\$	5,550,992	\$			

As of June 30, 2007 and 2006, the fair value of the District's share of investments was substantially equal to the carrying value.

**Credit Risk** – Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill it obligations. State law limits investments as listed above. The District's investment policy, in addition, minimizes its credit risk by requiring security of the investment as the first priority and limiting investments to financial institutions, the Wisconsin Local Government Investment Pool and the Wisconsin Investment Trust. The certificates of deposit are fully insured through the combination of FDIC insurance and the Wisconsin Public Deposit Guarantee Fund. The repurchase agreements are collateralized with U.S. Government securities. All the securities underlying the repurchase agreements had a Moody's Aaa rating or Standard and Poor's AAA rating. The Wisconsin Local Government Investment pool does not carry a credit quality rating.

**Concentration of Credit Risk-** Concentration of credit risk is the risk of loss attributed to the magnitude of an organization's investment in a single issuer. Any investment that represents 5 percent or more of total investments is required to be disclosed. Exempt

#### **Notes to Financial Statements**

### June 30, 2007 and 2006

#### (2) Cash, Cash Equivalents and Investments (continued)

from this disclosure are investments issued or explicitly guaranteed by the U.S. government, investments in mutual funds, external investments pools, and other pooled investments. The District places no limit on the amount the District may invest in any one issuer. As of June 30, 2007 and June 30, 2006 the District had 8.4% and 31.5% respectively in repurchase agreements. The repurchase agreements mature each day and are collateralized by U.S. government securities and therefore, concentration risk is not applicable.

**Custodial Credit Risk-** For an investment, custodial credit risk is the risk that in the event of the failure of counterparty, the District will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The repurchase agreements are collateralized by securities held by the Federal Reserve Bank in the District's name and the investment in the Local Government Investment pool is not exposed to custodial credit risk.

**Interest Rate Risk-** Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The District does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates, but all investments held at June 30, 2007 and 2006 mature in less than one year.

#### (3) Property Tax

The District's property tax is apportioned each fall, based on the equalized value as established by the State of Wisconsin - Department of Revenue, to the various collecting municipalities within the service area. The District records as revenue its share of the property tax in the year it is levied.

The combined tax rate for the fiscal years ended June 30, 2007, and 2006, were as follows:

		2007	2006				
	Mill Rate	Amount Levied	Mill Rate	Amount Levied			
Operating levy Debt service levy	\$ 1.08577 0.14974	\$ 43,143,282 5,950,000	\$ 1.16826 0.16169	\$ 41,545,000 5,750,000			
Total Property Tax Levy		\$ 49,093,282		\$ 47,295,000			

The state enacted legislation to exempt computer equipment for property tax purposes and provide supplemental aid to hold taxing units harmless from loss of revenue. The District received \$197,856 and \$244,490 in state aid revenue in lieu of property tax for the year ended June 30, 2007, and 2006, respectively. The District is limited by state law to an operational property tax mill rate of \$1.50 per \$1,000 of equalized valuation as determined by the State of Wisconsin Department of Revenue. The debt service property tax mill rate per \$1,000 of equalized valuation is not limited by state law.

## **Notes to Financial Statements**

## June 30, 2007 and 2006

# (3) **Property Tax (continued)**

Property tax revenue recognized in the financial statements total \$49,101,201 and \$47,291,043 for the years ended June 30, 2007, and 2006, respectively, which includes the District's property tax levy and miscellaneous other tax collection related adjustments.

## **Notes to Financial Statements**

# June 30, 2007 and 2006

# (4) Capital Assets

Following are the changes in the District's capital assets for the years ended June 30, 2007, and 2006:

	2007							
	Balance					Balance		
	J	uly 1, 2006		Additions		Disposals	Ju	ine 30, 2007
Conital accets wat being depresisted								
Capital assets, not being depreciated:	•	0 404 400	•	070 705	•	00.000	•	0.070.040
Land	\$	2,161,188	\$	278,725	\$	60,000	\$	2,379,913
Construction in progress		223,187		2,669,963		1,738,389		1,154,761
Total capital assets not depreciated		2,384,375		2,948,688		1,798,389		3,534,674
Capital assets, being depreciated:								
Land improvements		1,841,008		276,658		-		2,117,666
Buildings and improvements		42,602,021		1,937,916		-		44,539,937
Equipment		15,999,235		1,486,410		1,221,372		16,264,273
Leasehold Interest		958,193		-		-		958,193
Leasehold Improvement		1,002,233		60,134		-		1,062,367
Total capital assets being depreciated		62,402,690		3,761,118		1,221,372		64,942,436
Total Cost of Capital Assets		64,787,065		6,709,806		3,019,761		68,477,110
Less: Accumulated depreciation for								
Land improvements		319,682		175,030		-		494,712
Buildings and improvements		20,199,792		1,057,137		-		21,256,929
Equipment		8,683,160		1,287,736		1,075,934		8,894,962
Leasehold Interest		128,399		48,811		-		177,210
Leasehold Improvement		62,640		14,532		-		77,172
Total Accumulated Depreciation		29,393,673		2,583,246		1,075,934		30,900,985
Net Capital Assets		35,393,392	\$	4,126,560	\$	1,943,827		37,576,125
Plus capital project funds borrowed but not spent Less: General obligation debt		3,349,105 (25,440,000)						3,107,625 (26,575,000)
Total Invested in Capital Assets, Net of Related Debt	\$	13,302,497					\$	14,108,750

# **Notes to Financial Statements**

# June 30, 2007 and 2006

# (4) Capital Assets (continued)

	2006							
	Balance						Balance	
	J	uly 1, 2005		Additions		Disposals	Ju	ne 30, 2006
Capital assets, not being depreciated:								
Land	\$	2,161,188	\$	-	\$	-	\$	2,161,188
Construction in progress		873,272		932,190		1,582,275		223,187
Total capital assets not depreciated		3,034,460		932,190		1,582,275		2,384,375
Capital assets, being depreciated:								
Land improvements		1,826,008		15,000		-		1,841,008
Buildings and improvements		41,915,599		686,422		-		42,602,021
Equipment		14,593,689		1,596,456		190,910		15,999,235
Leasehold Interest		795,883		162,310		-		958,193
Leasehold Improvement		-		1,002,233		_		1,002,233
Total capital assets being depreciated		59,131,179	_	3,462,421		190,910		62,402,690
Total Cost of Capital Assets		62,165,639		4,394,611		1,773,185		64,787,065
Less: Accumulated depreciation for								
Land improvements		226,195		93,487		-		319,682
Buildings and improvements		19,075,464		1,124,328		-		20,199,792
Equipment		7,695,370		1,171,863		184,073		8,683,160
Leasehold Interest		79,588		48,811		-		128,399
Leasehold Improvement		-		62,640		-		62,640
Total Accumulated Depreciation		27,076,617		2,501,129		184,073		29,393,673
Net Capital Assets		35,089,022	<u>\$</u>	1,893,482	\$	1,589,112		35,393,392
Plus capital project funds borrowed but not spent Less: General obligation debt		1,945,097 (24,200,000)						3,349,105 (25,440,000)
Total Invested in Capital Assets, Net of Related Debt	\$	12,834,119					\$	13,302,497

#### **Notes to Financial Statements**

#### June 30, 2007 and 2006

#### (4) Capital Assets (continued)

#### **Horizon Center**

Major renovations and construction of a small addition began on the former Aviation Center and in August 2007 it opened as the Horizon Center for Transportation Technology. The cost of the project is being funded through general obligation debt and donations from various organizations. As of June 30, 2007 approximately \$825,000 is reflected in construction in progress for this project.

### **Burlington Building**

On October 25, 2004 the District entered into a twenty year lease with Burlington Area School District (BASD) for an instructional facility. BASD coordinated construction of the building for which the District was to contribute \$1,000,000 in the form of leasehold improvements. As of June 30, 2006 the construction was completed and \$1,002,233 was reflected as a leasehold improvement in the accompanying capital asset footnote and it is being amortized over the life of the lease or 20 years. As of June 30, 2007 approximately \$60,000 of leasehold improvements was added to the building.

## (5) Long-Term Obligations

The following is a summary of the changes in long-term obligations for the years ended June 30, 2007, and 2006:

	July 1, 2006	Additions	Reductions	June 30, 2007	Due Within One Year
General Obligation Debt	<u>\$ 26,715,000</u>	<u>\$ 5,680,000</u>	<u>\$ (5,395,000</u> )	<u>\$ 27,000,000</u>	<u>\$ 5,040,000</u>
	July 1, 2005	Additions	Reductions	June 30, 2006	Due Within One Year
General Obligation Debt	<u>\$ 25,810,000</u>	<u>\$   5,500,000</u>	<u>\$ (4,595,000</u> )	<u>\$ 26,715,000</u>	<u>\$ 4,760,000</u>

# **Notes to Financial Statements**

# June 30, 2007 and 2006

# (5) Long-Term Obligations (continued)

General obligation debt outstanding at June 30, 2007, and 2006, consists of the following notes and bonds:

General obligation promissory notes, 4.30%-4.50%, payable in annual installments of \$250,000 to \$500,000, plus		<u>2007</u>	<u>2006</u>
interest, to April 1, 2007 (issued for \$2,500,000 on August 1, 1998, through R.W. Baird & Co., to finance the acquisition of moveable equipment).	\$	-0-	\$ 500,000
General obligation taxable promissory notes, 5.6%-6.15%, payable in annual installments of \$165,000 to \$475,000, plus interest, to April 1, 2008 (issued for \$2,750,000 on April 15, 1999, through R.W. Baird & Co., to finance the liquidation of the pension liability owed to the State of Wisconsin).		425,000	1,275,000
General obligation promissory notes, 4.80%-4.85%, payable in annual installments of \$200,000 to \$910,000, plus interest to April 1, 2007 (issued for \$3,250,000 on October 1, 2000, through R. W. Baird & Co., to finance the acquisition of equipment and remodeling of various buildings district-wide).		-0-	910,000
General obligation promissory notes, 3.25% to 3.875%, payable in annual installments of \$100,000 to \$1,140,000, plus interest, to April 1, 2008 (issued for \$2,750,000 on October 1, 2001, through R.W. Baird & Co., to finance the acquisition of equipment).		1,140,000	1,805,000
General obligation promissory notes, 2.5% to 4.05%, payable in annual installments of \$100,000, plus interest, to April 1, 2007 (issued for \$500,000 on February 1, 2002, through R.W. Baird & Co., to finance the resurfacing of a parking lot).		-0-	100,000
General obligation promissory notes, 3.00% to 3.40%, payable in annual installments of \$95,000 to \$100,000, plus interest, to April 1, 2007 (issued for \$495,000 on June 1, 2002, through R.W. Baird & Co., to finance the construction of a child care center).		-0-	100,000
General obligation Applied Technology Center Bonds, 3.75% to 4.75%, payable in annual installments of \$75,000 to \$670,000, plus interest, to April 1, 2017 (issued for \$5,000,000 on June 1, 2002, through R.W. Baird & Co., to finance the construction of two technology centers, the BioCATT in Kenosha and CATI in Racine).		4,625,000	4,725,000

# **Notes to Financial Statements**

# June 30, 2007 and 2006

(5) Long-Term Obligations (continued)	2007	2006
General obligation promissory notes, 2.00% to 3.25%, payable in annual installments of \$150,000 to \$725,000 plus interest to April 1, 2007 (issued for \$3,250,000 on October 15, 2002, through R.W. Baird & Co., to finance the remodeling of various buildings district-wide and acquisition of equipment).	\$ 1,425,000	
General obligation promissory notes, 2.00% to 2.75%, payable in annual installments of \$145,000 to \$350,000, plus interest, to April 1, 2008 (issued for \$1,000,000 on May 1, 2003, through R.W. Baird & Co., to finance the remodeling of various buildings and other facility improvements district-wide).	350,000	690,000
General obligation promissory notes, 2.00% to 3.70%, payable in annual installments of \$190,000 to \$215,000, plus interest, to April 1, 2013 (issued for \$3,750,000 on October 15, 2003, through R.W. Baird & Co., to finance the acquisition of equipment and various campus remodeling projects).	2,100,000	2,610,000
General obligation promissory notes, 2.00% to 4.00%, payable in annual installments of \$65,000 to \$80,000, plus interest, to April 1, 2011 (issued for \$500,000 on May 1, 2004, through R.W. Baird & Co., to finance various facility remodeling and repair projects).	300,000	370,000
General obligation promissory notes, 3.00% to 3.65%, payable in annual installments of \$105,000 to \$2,825,000, plus interest, to April 1, 2014 (issued for \$4,500,000 on September 1, 2004, through R.W. Baird & Co., to finance the acquisition of equipment and construct the Kenosha Campus Student Commons addition).	4,085,000	4,285,000
General obligation promissory notes, 3.00% to 4.50%, payable in annual installments of \$105,000 to \$410,000, plus interest, to April 1, 2015 (issued for \$2,000,000 on April 1, 2005, through R.W. Baird & Co., to finance the acquisition of equipment, various facility remodeling projects and the district's share of the cost of the Burlington Center building project).	1,615,000	1,800,000

# **Notes to Financial Statements**

# June 30, 2007 and 2006

(5) Long-Term Obligations (continued)	2007	2006
General obligation promissory notes, 3.125% to 3.60%, payable in annual installments of \$50,000 to \$2,510,000, plus interest, to April 1, 2015 (issued for \$4,500,000 on September 1, 2005, to Piper Jaffray, to finance the acquisition of equipment and various facility remodeling projects).	\$ 4,450,000	
General obligation promissory notes, 3.60% to 3.75%, payable in annual installments of \$35,000 to \$200,000, plus interest, to April 1, 2013 (issued for \$1,000,000 on April 1, 2006, to Harris N.A., to finance various facility remodeling projects).	965,000	1,000,000
General obligation promissory notes, 4.0%, payable in annual installments of \$105,000 to \$1,610,000, plus interest, to April 1, 2011 (issued for \$3,500,000 on October 12, 2006 through R.W. Baird & Co., to finance the acquisition of equipment).	3,340,000	-0-
General obligation promissory notes, 4.00% to 4.25%, payable in annual installments of \$80,000 to \$185,000, plus interest, to April 1, 2016 (issued for \$1,800,000 on February 15, 2007 through R.W. Baird & Co., to finance the remodeling and construction of an addition for the Horizon Center).	1,180,000	-0-
General obligation promissory notes, 4.00% to 4.375%, payable in annual installments of \$80,000 to \$170,000, plus interest, to April 1, 2016 (issued for \$1,000,000 on March 15, 2007 through R.W. Baird & Co., to finance the acquisition of equipment).	1,000,000	-0-
Total General Long-Term Obligation Debt	<u>\$ 27,000,000</u>	

Principal and interest is payable from irrevocable ad-valorem taxes levied on all taxable property in the District. The annual requirements to amortize all outstanding general obligation debt, including interest, are as follows:

#### **Notes to Financial Statements**

#### June 30, 2007 and 2006

### (5) Long-Term Obligations (continued)

Year Ending June 30	 Principal	 Interest	 Total
2008 2009 2010 2011 2012 2013 - 2017	\$ 5,040,000 5,210,000 5,005,000 3,820,000 1,865,000 6,060,000	\$ 1,011,796 831,698 662,866 478,803 329,308 686,445	\$ 6,051,796 6,041,698 5,667,866 4,298,803 2,194,308 6,746,445
	\$ 27,000,000	\$ 4,000,916	\$ 31,000,916

Chapter 67.03(1) of the Wisconsin State Statutes limits general obligation debt of the District to 5% of the equalized value of the taxable property located in the District. As of June 30, 2007, the 5% limitation was \$2,058,672,253 and the District's outstanding general obligation debt (net of resources available to pay principal and interest) was \$26,327,988. The 5% limit, as of June 30, 2006, was \$1,838,082,488; the District's outstanding general obligation debt (net of resources available to pay principal and interest) was \$25,679,582.

Chapter 67.03(1) of the Wisconsin State Statutes limits bonded indebtedness of the District to 2% of the equalized value of the taxable property located in the District. As of June 30, 2007, the 2% limitation was \$823,468,901 and the District's outstanding bonded indebtedness (net of resources available to pay principal and interest) was \$4,519,981. The 2% limit, as of June 30, 2006, was \$735,232,995; the District's outstanding bonded indebtedness (net of resources available to pay principal and interest) was \$4,617,919.

#### (6) Retirement System

The District participates in a public employee retirement system which covers substantially all full-time and certain part-time employees. A summary of information related to the retirement plan follows:

#### Wisconsin Retirement System

The District makes contributions to the Wisconsin Retirement System ("System"), a cost-sharing, multiple-employer, defined benefit public employee retirement system (PERS), on behalf of all eligible employees (instructors, administrators, and all other staff).

All permanent employees expected to work over 600 hours a year (440 hours for teachers) are eligible to participate in the System. Covered employees in the General/Teacher/Educational Support Personnel category are required by statute to contribute 6.0 percent of their salary to the plan. In addition, the District is required to contribute an actuarially determined amount necessary to fund the remaining projected cost of future benefits (currently 4.6 percent of covered employee's salary).

#### **Notes to Financial Statements**

#### June 30, 2007 and 2006

#### (6) Retirement System (continued)

The District pays both the employee and employer required contributions to the plan as allowed by the System; its policy is to fund retirement costs accrued.

The payroll for Gateway Technical College employees covered by the WRS for the year ended June 30, 2007 was \$37,644,883; the employer's total payroll was \$40,116,370. The total required contribution paid for the year ended June 30, 2007 was \$3,952,896, which consisted of \$1,712,934 from the District and \$2,239,962, or 5.9% of payroll from the District on behalf of the employees. Total contributions for the years ended June 30, 2006 and 2005 were \$3,700,912 and \$3,561,292, respectively, equal to the required contributions for each year.

Employees who retire at or after age 65 (62 for elected officials and 55 for protective occupation employees) are entitled to a retirement benefit. Employees may retire at age 55 (50 for protective occupation employees) and receive actuarially reduced retirement benefits. The factors influencing the benefit are: (1) final average earnings, (2) years of creditable service, and (3) a formula factor. Final average earnings are the average of the employee's three highest year's earnings. Employees terminating covered employment and submitting an application before becoming eligible for a retirement benefit may withdraw their contributions and, by doing so, forfeit all rights to any subsequent benefit.

For employees beginning participation on or after January 1, 1990 and no longer actively employed on or after April 24, 1998, creditable service in each of five years is required for eligibility for a retirement annuity. Participants employed prior to 1990 and on or after April 24, 1998 are immediately vested. The WRS also provides death and disability benefits for employees. Eligibility for and the amount of all benefits are determined under Chapter 40 of the Wisconsin State Statutes. The WRS issues an annual financial report that may be obtained by writing to the Department of Employee Trust Funds, P.O. Box 7931, Madison, WI 53707-7931.

## (7) Other Post-Employment Benefits

In addition to the pension benefits described in Note 6, the District provides postemployment health care benefits under contractual arrangements with both represented and non-represented employees. Employees must be 55 years old and have completed 25 years of service, 56 years old and 20 years of service or 57 years old and 15 years of service before they are eligible for benefits. The District pays eligible retirees health care benefits up to age 65. The District accounts for post-employment benefits on a pay-as-yougo basis. At June 30, 2007, and 2006, approximately 80 and 74, respectively, eligible retirees are receiving benefits at an annual cost of \$1,329,595 and \$1,188,883.

Governmental Accounting Standard No. 45 (GASB 45) "Accounting and Reporting by Employers for Postemployment Benefits Other than Pensions" was issued in June 2004. GASB 45 will require the recognition of a current obligation as well as an unfunded prior service liability for other post retirement benefits. The District had an actuarial study completed as of June 30, 2007 to compute the estimated liability for retired and current employees.

### **Notes to Financial Statements**

#### June 30, 2007 and 2006

### (7) Other Post-Employment Benefits (continued)

The liability was computed using the provisions outlined in GASB 45 and amounted to \$11,014,298 of which \$6,603,948 related to current employees and \$4,410,350 related to retirees. Calculations were made using an assumed discount rate of 5.75 percent. GASB 45 will be effective for the District for the year ended June 30, 2009.

#### (8) Risk Management

The District maintains a risk management program which includes a comprehensive insurance program, a safety committee, an independent security service firm, an insurance consulting firm, and regular meetings with employees covering risk management.

### **Districts Mutual Insurance Company (DMI)**

In July 2004 all sixteen WTCS technical colleges created Districts Mutual Insurance Company (DMI). Districts Mutual Insurance Company is a fully-assessable mutual company authorized under Wisconsin statute 611 to provide property, casualty, and liability insurance and risk management services to its members. The scope of insurance protection provided by DMI is broad, covering property at \$200,000,000 per occurrence; general liability, auto, and educators' legal liability at \$5,250,000 per occurrence; and workers' compensation at the statutorily required limits.

At this time, settled claims have not approached the coverage limits as identified above. The District's exposure in its layer of insurance is limited to \$5,000 to \$100,000 per occurrence depending on the type of coverage and DMI purchases reinsurance for losses in excess of its retained layer of coverage.

DMI operations are governed by a five-member board of directors. Member colleges do not exercise any control over the activities of DMI beyond election of the board of directors at the annual meeting. The board has the authority to adopt its own budget, set policy matters, and control the financial affairs of the company.

Each member college was assessed an annual premium that included a capitalization component to establish reserves for the company. The total capitalization amount for all members totaled \$1,418,248 and \$1,593,038 in fiscal year 2007 and 2006, respectively.

For the year ended June 30, 2007, the District paid a premium of \$524,252, which included \$181,736 for the capitalization component. For 2006, the District paid a total premium of \$554,940 of which \$191,635 was for the capitalization component. Future premiums will be based on relevant rating exposure bases as well as the historical loss experience by members. DMI's ongoing operational expenses, other than loss adjustment expenses, are apportioned pro rata to each participant based on equity interest in the company.

The audited DMI financial statements can be obtained through Districts Mutual Insurance Co., 200 W Grand Avenue Suite B, Port Washington, WI 53074

### **Notes to Financial Statements**

#### June 30, 2007 and 2006

### (8) Risk Management (continued)

### Supplemental Insurance

In July 1997, the WTCS technical colleges formed the WTCS Insurance Trust to jointly purchase commercial insurance to provide coverage for losses from theft of, damages to, or destruction of assets. The trust is organized under Wisconsin Statutes 66.0301 and is governed by a board of trustees consisting of one trustee from each member college. Member entities include all sixteen WTCS technical colleges.

The WTCS Insurance Trust has purchased the following levels of coverage from DMI for its participating members:

- Foreign liability: \$1,000,000 aggregate general; \$1,000,000 auto per accident; \$1,000,000 employee benefits; includes benefit for accidental death and dismemberment, repatriation, and medical expenses; \$1,000 deductible for employee benefits.
- Crime: \$750,000 coverage for employee dishonesty, forgery, computer fraud and funds transfer fraud; \$750,000 coverage for theft, robbery, burglary, disappearance and destruction of money and securities; \$25,000 coverage for investigation expenses, \$15,000 deductible for employee dishonesty, forgery and fraud.

The Trust financial statements can be obtained through Lakeshore Technical College District, 1290 North Avenue, Cleveland, WI 53015.

The District has purchased the following additional insurance through:

Wenk Insurance Agencies, Inc.

 Aircraft liability: \$10,000,000 limit each occurrence including passengers and medical services expense coverage of \$1,000 per person / \$6,000 each occurrence; \$1,000,000 aircraft physical damage; hangar keeper's liability; \$250,000 per aircraft / \$250,000 each loss; \$5,000 deductible.

<u>Arthur J. Gallagher</u>

• Multimedia liability: \$5,000,000 limit each claim; \$10,000 deductible each claim.

#### **Notes to Financial Statements**

#### June 30, 2007 and 2006

#### (9) Operating Leases

The District leases classroom, office, aviation facilities, and copier equipment under noncancelable operating leases. As of July 1, 2005, the District signed a ten year lease agreement with Kenosha Unified School District to lease the Lakeview Advanced Technology Center at the annual rate of \$44,800, subject to increases after four years. Also, effective with fiscal year 2005-06 the District leased an instructional facility from Burlington Area School District. The lease has a term of twenty years and annual lease payments averaging under \$200,000 per year.

Effective with July 1, 2007 the District will be leasing two aircraft, for 60 month terms, from Christiansen Aviation Inc. The commitments under the various lease agreements, described above, account for future minimum annual rental payments as follows:

<u>Year Ended June 30,</u>	<u>Amount</u>
2008	\$ 651,437
2009	582,317
2010	530,552
2011	509,237
2012	501,275
Thereafter	<u>2,596,093</u>
Total required minimum lease payments	\$ <u>5,370,911</u>

Rental expenses for all operating leases aggregated \$636,383 and \$664,383 for the years ended June 30, 2007 and 2006, respectively.

The District currently subleases space at the Burlington Campus and also leases facilities located on the Elkhorn Campus, related to the Walworth County Education Consortium Alternative High School and the Walworth Job Center. The tenants have leases ranging from one year to five years. As of June 30, 2007 and June 30, 2006, the cost of the lease assets is \$889,836 for both years and the depreciation is \$161,012 and \$136,074 respectively. The commitments under the noncancelable leases provide for future minimum rentals as follows:

Year Ended June 30,	<u>Amount</u>
2008	\$ 110,727
2009	108,148
2010	104,159
2011	<u>52,346</u>
Total future minimum lease revenue	\$ <u>375,380</u>

The District's other operating lease rentals are primarily month-to-month or year-to-year for various facilities, room, and equipment rentals. The total operating revenue received for June 30, 2007 and 2006 was \$234,524 and \$232,775, respectively.

#### **Notes to Financial Statements**

#### June 30, 2007 and 2006

#### (10) Expenses Classification

Expenses on the Statements of Revenues, Expenses and Changes in Net Assets are classified by function. Alternatively, the expenses could also be shown by type of expense, as follows for the year ended June 30:

\$ 40,010,460	\$	39,186,439
19,975,483		18,174,037
705,682		723,762
5,032,988		4,843,828
2,502,591		2,193,068
132,267		93,789
636,383		664,383
635,382		641,042
629,031		653,990
1,579,719		1,709,410
2,583,246		2,501,129
8,919,036		9,784,156
 190,780		151,811
\$ 83,533,048	\$	81,320,844
\$	19,975,483 705,682 5,032,988 2,502,591 132,267 636,383 635,382 629,031 1,579,719 2,583,246 8,919,036 190,780	19,975,483 705,682 5,032,988 2,502,591 132,267 636,383 635,382 629,031 1,579,719 2,583,246 8,919,036 190,780

#### (11) Joint Venture

The District had implemented a computerized database through a joint venture with Moraine Park Technical College and Waukesha County Technical College (WCTC) by forming the Wisconsin Public Access Library System (WISPALS) in 1989. It was organized as a consortium under Wis. Stats. 66.0301 and Gateway Technical College is the fiscal agent for the consortium. Since 1997 and as of June 30, 2007, seven additional technical colleges have joined. As of June 30, 2007 there are nine full members (CVTC, FVTC, GTC, LTC, MPTC, MSTC, NTC, NWTC, and WCTC), one participating member (WITC) and one service level agreement (Agnesian Healthcare). WISPALS is governed by the nine full member colleges' presidents and librarians, with each college having an equal vote. Through the joint venture each full member college owns one-ninth of the computer hardware and software that comprises WISPALS. The hardware and software is permanently housed at WCTC's Pewaukee campus. Operating costs of WISPALS are also shared equally by the nine full member colleges.

Gateway Technical College's share of the operating costs, for the years ended June 30, 2007 and 2006 was \$44,115 and \$67,363 respectively. The net assets for the joint venture decreased, by \$1,993 for the fiscal year. WISPALS has no joint venture debt outstanding.

The WISPALS financial statements can be obtained through the District by directing the request to the Administration Center, 3520 30<sup>th</sup> Avenue, Kenosha, WI 53144.

#### **Notes to Financial Statements**

#### June 30, 2007 and 2006

#### (12) Commitments and Contingent Liabilities

Child Care Center - In April 2003, the District entered into a ground lease agreement with the Gateway Technical College Foundation (Foundation) to lease a plot of land for construction of a building for use as a child care center. The Foundation entered into a lease agreement with a child care provider who would occupy the structure. The building, funded by the Foundation, is part of the project that included the District's construction of the Bioscience building.

The ground lease and the lease agreement are for 20 years. At the expiration of the ground lease, the title to the building including all improvements and appurtenances constructed by the Foundation will be transferred to the District. The Foundation funded the construction through loans of \$962,310. Debt service payments are the responsibility of the Foundation who will use the rental income provided by the tenant (child care provider) to finance the payments.

In the event of default by the tenant, the District will, in an effort to continue childcare services for students and employees of the District, and subject to state board approval, agree to pay up to \$500,000 toward any loan commitments made to the lenders, by the Foundation, for the construction of the building.

The District had contracted with third-party not-for-profit organizations to manage the operations of two of its advanced technology centers. One contract was discontinued by May 2006 and the other contract was discontinued by January 1, 2007.

BioCatt Inc. – In exchange for promoting business and workforce development, technology transfer and providing high end technology training, as well as operating supportive revenue–generating ventures at the BioCatt Center, the District was paying BioCatt Inc. \$91,200 per year. The term of the agreement was for ten years, subject to termination by the District. Effective with fiscal year 2006/07 the amount was reduced to \$45,000 and the contract was terminated on January 1, 2007.

As of June 30, 2007 the District has commitments outstanding for construction projects of approximately \$1,260,000. As of June 30, 2006 the commitments for construction projects were \$214,000.

## (13) Subsequent Events

On September 6, 2007, the District issued \$4,500,000 Series 2007-08A General Obligation Promissory Notes, the proceeds of which are to be used for the acquisition of general moveable equipment (\$3,500,000) and financing various building remodeling and improvement project costs (\$1,000,000). Interest rates range from 3.95% to 4.25% with the first payment of principal due on April 1, 2010.

This information is an integral part of the accompanying Basic Financial Statements.

## SUPPLEMENTARY INFORMATION

The following supplementary information is provided to document Gateway's compliance with budgetary requirements. This accountability is an essential requirement to maintain the public trust. The method of accounting used for budgetary compliance monitoring is substantially different from the method of preparing the basic financial statements of the College. At the end of this section is a reconciliation between the two methods.

### **GENERAL FUND**

The general fund is the primary operating fund of the College and receives most of its revenue from local sources. It is used to account for all financial resources except those required to be accounted for in another fund.

# General Fund Schedule of Revenues, Expenditures, and Changes in Fund Balance Budget and Actual (Non-GAAP Budgetary Basis) Year Ended June 30, 2007

	Budget Amounts Original Final		Actual on a Budgetary <u>Basis</u>	Variance with <u>Final Budget</u>
<u>Revenues</u> Local government - tax levy Intergovernmental revenue:	\$40,491,518	\$40,491,518	\$40,499,437	\$ 7,919
State Federal Tuition and fees:	7,346,300 -	7,346,300	7,131,956 12,125	(214,344) 12,125
Statutory program fees Material fees Other student fees	10,290,000 735,000 907,500	10,290,000 735,000 907,500	10,079,808 675,489 939.831	(210,192) (59,511) 32,331
Miscellaneous - institutional revenue	4,062,500	4,062,500	3,733,872	(328,628)
Total revenues	63,832,818	63,832,818	63,072,518	(760,300)
Expenditures Current:				
Instruction Instructional resources Student services	42,642,631 1,137,939 6,677,186	42,642,631 1,137,939 7,077,186	42,532,800 1,117,909 7,073,200	109,831 20,030 3,986
General institutional Physical plant	6,925,598 6,449,464	6,525,598 6,449,464	6,421,975 <u>6,116,987</u>	103,623 <u>332,477</u>
Total expenditures	63,832,818	63,832,818	63,262,871	569,947
Revenues over (under) expenditures	<u>-</u>	<u>-</u>	(190,353)	(190,353)
<u>Fund balance</u> Beginning of year	14,708,118	14,708,118	14,708,118	<u> </u>
End of year	<u>\$14,708,118</u>	<u>\$14,708,118</u>	<u>\$14,517,765</u>	<u>\$ (190,353</u> )

# SPECIAL REVENUE FUND

The Special Revenue Fund is used to account for the proceeds of specific revenue sources (other than debt service or major capital projects) that are restricted to expenditures for designated purposes because of legal or regulatory provisions. Gateway has two special revenue funds.

**Operating fund** - The operating fund is used to account for the proceeds from specific revenue sources other than non-aidable funds that are legally restricted as to expenditures for specific purposes.

**Non-aidable** - The non-aidable fund is used to account for assets held by the district in a trustee capacity, primarily for student aids and other student activities.

## Special Revenue Fund - Operating Schedule of Revenues, Expenditures, and Changes in Fund Balance Budget and Actual (Non-GAAP Budgetary Basis) Year Ended June 30, 2007

	Budget	Amounts	Actual on a Budgetary	Variance with
	Original	Final	Basis	Final Budget
<u>Revenues</u> Local government - tax levy Intergovernmental revenue:	\$ 2,294,164	\$ 2,294,164	\$ 2,294,164	\$-
State	1,196,540	1,196,540	1,169,101	(27,439)
Federal	2,412,385	2,412,385	2,137,891	(274,494)
Miscellaneous - institutional revenue	146,413	146,413	23,770	(122,643)
Total revenues	6,049,502	6,049,502	5,624,926	(424,576)
Expenditures Current:				
Instruction	4,329,124	4,329,124	3,972,171	356,953
Student services	1,026,713	1,026,713	1,012,346	14,367
General institutional	334,577	334,577	299,704	34,873
Public services	359,088	359,088	330,975	28,113
Total expenditures	6,049,502	6,049,502	5,615,196	434,306
Revenues over (under) expenditures	-	-	9,730	9,730
Fund balance				
Beginning of year	2,207,750	2,207,750	2,207,750	
End of year	<u>\$ 2,207,750</u>	<u>\$ 2,207,750</u>	<u>\$ 2,217,480</u>	<u>\$                                    </u>

## Special Revenue Fund - Non-Aidable Schedule of Revenues, Expenditures, and Changes in Fund Balance Budget and Actual (Non-GAAP Budgetary Basis) Year Ended June 30, 2007

Revenues	Budget Amounts Original Final				Actual on a Budgetary <u>Basis</u>		ariance with <u>al Budget</u>	
Local government - tax levy Intergovernmental revenue:	\$	26,000	\$	26,000	\$	26,000	\$	-
State Federal		1,832,000 5,525,000		,832,000 5,525,000		,537,539 ),629,452	(4	(294,461) 1,895,548)
Tuition and fees - other student fees Miscellaneous - institutional revenue		510,000 1,702,600	1	510,000 ,702,600	1	513,718 ,441,322		3,718 (261,278)
Total revenues	19	19,595,600 19,595,600			14	,148,031	(5	5,447,569)
Expenditures Current:								
Instruction Student services	19	500 9,595,100	19	500 9,595,100	14	378 1,107,883		122 5,487,217
Total expenditures	19	9,595,600	19	9,595,600	14	,108,261	<u></u> (	5,487,339
Revenues over (under) expenditures		-		-		39,770		39,770
Fund balance								
Beginning of year		689,664		689,664		689,664		
End of year	\$	689,664	\$	689,664	\$	729,434	<u>\$</u>	39,770

## CAPITAL PROJECTS FUND

The capital projects fund is used to account for financial resources to be used for the acquisition or construction of capital assets other than those financed by enterprise operations.

## Capital Projects Fund Schedule of Revenues, Expenditures, and Changes in Fund Balance Budget and Actual (Non-GAAP Budgetary Basis) Year Ended June 30, 2007

	Budget	Amounts	Actual on a Budgetary	Variance with	
•	Original	Final	Basis	Final Budget	
Revenues	<u> </u>	<u></u>		<u> </u>	
Intergovernmental revenue:					
State	\$ 15,000	\$-	\$-	\$-	
Federal	5,000	5,000	7,900	2,900	
Miscellaneous - institutional revenue	150,000	715,000	719,707	4,707	
				.,	
Total revenues	170,000	720,000	727,607	7,607	
Expenditures					
Capital outlay:					
Instruction	3,020,000	3,195,000	3,193,620	1,380	
Instructional resources	50,000	295,000	290,758	4,242	
Student services	150,000	265,000	260,827	4,173	
General institutional	300,000	300,000	298,284	1,716	
Physical plant	2,000,000	4,575,000	4,566,109	8,891	
Public services	150,000	105,000	102,461	2,539	
Fublic Services	130,000	103,000	102,401	2,009	
Total expenditures	5,670,000	8,735,000	8,712,059	22,941	
Revenues over (under) expenditures	(5,500,000)	(8,015,000)	(7,984,452)	30,548	
Other financing sources					
Long-term debt issued	5,500,000	5,680,000	5,680,000		
Total other financing sources	5,500,000	5,680,000	5,680,000		
Net change in fund balance	-	(2,335,000)	(2,304,452)	30,548	
Fund balance					
Beginning of year	2,773,510	2,773,510	2,773,510	-	
	2,110,010	2,110,010	2,110,010		
End of year	<u>\$ 2,773,510</u>	<u>\$ 438,510</u>	<u>\$ 469,058</u>	<u>\$ 30,548</u>	

# **DEBT SERVICE FUND**

The debt service fund is used to account for the accumulation of resources for, and the payment of, general long-term debt and lease obligation principal, interest, and related costs.

# Debt Service Fund Schedule of Revenues, Expenditures, and Changes in Fund Balance Budget and Actual (Non-GAAP Budgetary Basis) Year Ended June 30, 2007

		Amounts	Actual on a Budgetary	Variance with	
Revenues	<u>Original</u>	Final	Basis	Final Budget	
Local government - tax levy Miscellaneous - institutional revenue	\$ 5,950,000 <u>87,000</u>	\$ 5,950,000 <u>125,000</u>	\$ 5,950,000 <u>129,774</u>	\$ - <u>4,774</u>	
Total revenues	6,037,000	6,075,000	6,079,774	4,774	
Expenditures					
Physical plant	6,430,000	6,440,000	6,435,607	4,393	
Total expenditures	6,430,000	6,440,000	6,435,607	4,393	
Revenues over (under) expenditures	(393,000)	(365,000)	(355,833)	9,167	
Fund balance Beginning of year	1,282,791	1,282,791	1,282,791		
End of year	<u>\$ 889,791</u>	<u>\$ 917,791</u>	<u>\$ 926,958</u>	<u>\$                                    </u>	

### ENTERPRISE FUNDS

Enterprise funds are used to account for operations (other than for the educational operations) that are financed and operated in a manner similar to a private business enterprise, where the intent of the College is that the costs of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges. The operations of the District's childhood lab and various other minor services are accounted for in the enterprise funds in a manner similar to accounting for private enterprise operations.

### Enterprise Fund Schedule of Revenues, Expenses, and Changes in Net Assets Budget and Actual (Non-GAAP Budgetary Basis) Year Ended June 30, 2007

	Budget Amounts Original Final					ctual on a Judgetary <u>Basis</u>	-	ariance with al Budget
<u>Revenues</u> Local government - tax levy Intergovernmental revenue:	\$	331,600	\$	331,600	\$	331,600	\$	-
Federal Other student fees		12,000 168,800		12,000 168,800		12,311 151,078		311 (17,722)
Miscellaneous - institutional revenue		451,000		486,000		572,541		86,541
Total revenues		963,400		998,400		1,067,530		69,130
Expenses Auxiliary services		963,400		998,400		993,999		4,401
Total expenses		963,400		998,400		993,999		4,401
Change in net assets		-		-		73,531		73,531
Net Assets								
Beginning of year		467,008		467,008		467,008		-
End of year	\$	467,008	\$	467,008	\$	540,539	\$	73,531

### INTERNAL SERVICE FUND

An internal service fund is used to account for the financing of goods or services provided by one department or agency of a government to other departments or agencies on a cost-reimbursement basis. The College's internal service fund was established in 1994 and was used to account for the operation of the District's self-insured health and dental employee benefits program. Effective in FY 2004-05 the District switched to a premium based plan.

### Internal Service Fund Schedule of Revenues, Expenses, and Changes in Net Assets Budget and Actual (Non-GAAP Budgetary Basis) Year Ended June 30, 2007

Devenues	Budget <u>Original</u>	Amounts <u>Final</u>	Actual on a Budgetary <u>Basis</u>	Variance with <u>Final Budget</u>
<u>Revenues</u> Local government - tax levy Miscellaneous - institutional revenue	\$	\$ - 	\$ - 	\$
Total revenues		<u> </u>	<u> </u>	
Expenses Auxiliary services	<u> </u>			
Total expenses		<u> </u>	<u> </u>	
Operating income (loss)	-	-	-	-
<u>Transfers</u> Transfers out	<u> </u>	<u> </u>	<u> </u>	
Total transfers	<u> </u>	<u> </u>		
Change in net assets	-	-	-	-
<u>Net Assets</u> Beginning of year	1,354,492	1,354,492	1,354,492	
End of year	<u>\$ 1,354,492</u>	<u>\$ 1,354,492</u>	<u>\$ 1,354,492</u>	<u>\$ -</u>

SCHEDULES TO RECONCILE BUDGET BASIS FINANCIAL STATEMENTS TO BASIC FINANCIAL STATEMENTS

# Schedule to Reconcile the Budgetary Combined Balance Sheet - All Fund Types to the Statement of Net Assets June 30, 2007

reconnts. red of reserve of \$ 191,065 Froperty taxes Accounts, net of reserve of \$ 191,065 Federal and state aid Due from other funds Capital assets Capital assets Capital assets Labilities Labilities Accounts payable and accrued liabilities Employee-related payables Accounts payable accrued liabilities Employee-related payables Accounts payable accrued liabilities for the funds Due to other funds Due to other funds Due to other funds Due to other funds Total liabilities Total liabilities Total liabilities Total liabilities Reserved for sudent financial assistance Reserved for service Unreserved for service	General Eund \$ 8,444,239 13,281,678 2,117,728 2,117,728 1,390,543 3,454 275,000 4,356,101 734,407 734,407 10,507,169 10,507,169 10,507,169 10,507,169 11,390,543 1,387,222 12,387,222	Special Kevenue Funds           Operating         Non-Audat           3         91,019         109,58           12,451         3         391,019           12,451         665,55         665,55           1,406,575         665,55         56,17           2         140,045         \$ 786,17           5         36,250         \$ 36,75           148,433         19,98         19,98           148,433         19,98         19,98           148,433         19,98         56,74           184,743         56,74         56,74           2         2         2         26,74           3         2,220,78         56,74           2         2         56,74         56,74           2         2         2         2         2           184,743         56,74         56,74         5           2         2         2         2         2           2         2         2         2         2           3         2         2         2         2         2           3         2         2         2         2         2	Non-Aidable \$ 11,000 665,555 665,555 665,583 19,985 19,985 19,985 56,743 56,743 56,743	Projects Fund \$3,107,625 \$3,107,625 \$ \$ \$ 469,058	Service Fund \$ 926,958 \$ 926,958 \$ 926,958 926,958	544,128       544,128       544,128       544,128       544,128       544,128       544,128       540,539       540,539	Service Fund 1,354,492 5 1,354,492 1,354,492 1,354,492	Funds \$ 22,782 22,782 385,350 5 385,350 5 388,367 388,967 - - - - - - - - - - - - - - - - - - -	Total           12,489,922           13,281,678           2,1581,678           2,1581,678           2,1581,678           2,159,056           1,101,044           4,356,101           1,390,543           275,000           275,000           4,386,101           1,381,867           734,407           734,407           734,407           11,166,975           11,166,975           11,166,975           11,166,975           11,166,975           11,166,975           11,166,975           11,166,975           11,166,975           11,166,975           11,166,975           256,780           260,658           926,958           926,958           926,958           14,604,7002	Items       s       s         \$       -       \$         (4,356,101)       -       -         (88,697)       (88,697)       -         (88,697)       (88,697)       -         (30,900,985)       \$       \$         (4,356,101)       (30,900,985)       \$         (4,356,101)       (4,356,101)       -         (14,108,750)       -       2         (14,108,750)       15,271,790       -         (15,271,790)       (1,390,543)       -         (15,271,790)       (1,390,543)       -         (15,271,790)       (1,390,543)       -         (15,271,790)       (1,390,543)       -         (15,271,790)       (1,390,543)       -         (15,271,790)       (1,390,543)       -         (15,271,790)       -       -         (15,271,790)       -       -         (15,274,790)       -       -         (15,64,946)       -       -         (1469,058)       -       -         (1469,058)       -       -         (15,40,400)       -       -         (14,604,700)       -       -         (1	Net Assets Net Assets 13,281,678 2,159,056 1,101,044 1,101,044 1,301,846 68,477,110 (30,900,985) 6 67,900,671 5 1,597,644 3,814,856 275,000 254,946 388,967 710,510 281,496,731 35,232,654 14,108,750 17,106,821 17,166,821 17,166,821 17,166,821 17,166,821 17,166,821 17,166,821 17,166,821 17,166,821 17,166,821 17,166,821 17,166,821 17,166,821 17,166,821 17,166,821 17,166,821 17,166,821 17,106,821
Total fund balances / net assets Reserve for encumbrances	14,517,765 209,254	2,217,480 7,822	729,434	469,058 2,638,567	926,958	540,539	1,354,492 -		20,755,726 2,855,643	11,921,291 (2,855,643)	32,677,017 -
/e for encumbrances	209,254	7,822	'	2,638,567		"	"	"	2,855,643		
Total Liabilities and Fund Equity	\$ 25,234,188	\$2,410,045	\$ 786,177	\$3,107,625	\$ 926,958	\$ 550,727	\$ 1,354,492	\$ 408,132	\$ 34,778,344	\$ 33,131,327 \$	67,909,671

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Schedule to Reconcile the Budgetary Basis Financial Statements to the Statement of Revenues, Expenses and Changes in Net Assets Year Ended June 30, 2007

nt of xpenses jes in <u>ets</u>	49,101,201	9,838,596 (1) 12,799,679	7,472,055 501,728 1,230,719 4,516,692 (2)	85,460,670	47,587,891 1,225,491 8,775,637 6,893,336 6,893,336 6,893,336 8,919,036 317,558 317,558 993,729	- 1,048,180	84,581,228	879,442	- 535,930	535,930	1,415,372	31,261,645 (3)	32,677,017
Statement of Revenues, Expenses and Changes in <u>Net Assets</u>	\$ 49,1	9,8 12,7	7, 7 4, 1, 1, 2, 4	85,4	4 6 π.α.α.α.α.α. 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1,0	84,5	ũ			1,2	31,2	\$ 32,6
Reconciling <u>Items</u>	ه		(2,607,753) (173,761) (373,908) (2,104,294)	(5,259,716)	(2,111,078) (183,176) (13,678,619) (126,627) (4,445,972) (4,445,972) (4,445,972) (4,445,972) (4,145,878) (115,878) 2,583,246 (270)	(5,395,000) 7,573	(14,546,765)	9,287,049	(5,680,000) 535,930	(5,144,070)	4,142,979	7,778,312	\$ 11,921,291
<u>Tota</u>	\$ 49,101,201	9,838,596 12,799,679	10,079,808 675,489 1,604,627 6,620,986	90,720,386	49,698,969 1,408,667 2,454,256 7,019,963 10,683,096 433,436 993,999	5,395,000 1,040,607	99,127,993	(8,407,607)	5,680,000	5,680,000	(2,727,607)	23,483,333	\$ 20,755,726
Internal Service Fund	۰ ج			1		' '	"	"		"		1,354,492	\$ 1,354,492
Enterprise <u>Funds</u>	\$ 331,600	- 12,311	- - 572,541	1,067,530	666'£66		993,999	73,531			73,531	467,008	\$ 540,539
Debt Service Fund	\$ 5,950,000		- - 129,774	6,079,774		5,395,000 1,040,607	6,435,607	(355,833)		"	(355,833)	1,282,791	\$ 926,958
Capital Projects Fund	۰ ج	- 7,900	- - 719,707	727,607	3,193,620 290,758 260,827 266,824 4,566,109 102,461		8,712,059	(7,984,452)	5,680,000	5,680,000	(2,304,452)	2,773,510	\$ 469,058
<u>Special Revenue Funds</u> perating <u>Non-Aidable</u>	\$ 26,000	1,537,539 10,629,452	- 513,718 1,441,322	14,148,031	378 - 14,107,883 - -		14,108,261	39,770			39,770	689,664	\$ 729,434
Special Rev Operating	\$ 2,294,164	1,169,101 2,137,891	- - 23,770	5,624,926	3,972,171 - 1,012,346 299,704 - 330,975 -		5,615,196	9,730			9,730	2,207,750	\$ 2,217,480
General <u>Fund</u>	\$ 40,499,437	7,131,956 12,125	10,079,808 675,489 939,831 3,733,872	63,072,518	42,532,800 1,117,909 7,073,200 6,421,975 6,116,987		63,262,871	(190,353)			(190,353)	14,708,118	\$ 14,517,765
	<u>revenues</u> Local government - tax levy Intervenemental revenues	intergorenninentari evenue. State Federal	Turnory program fees Starutory program fees Material fees Other student fees Miscellaneous - institutional revenue	Total revenues	Expenditures Instruction Instructional resources Student services General institutional Physical plant Student aid Public services Depreciation Auxilary services	o Principal C Principal Interest and fiscal charges	Total expenditures	Revenues over (under) expenditures	<u>Other financing sources (uses)</u> Long-term debt issued Gain/(loss) on sale/disposal of capital assets	Total other financing sources (uses)	Revenues and other fiinancing sources over (under) expenditures	<u>Fund balances</u> Beginning of year	End of year

### Schedule to Reconcile the Budget (Non-GAAP) Basis Financial Statements to the Statement of Revenues, Expenses and Changes in Net Assets (Continued) June 30, 2007

(1) State revenue is presented on the Statement of Revenues, Expenses and Changes in Net assets as follows:

Operating Non-operating - State Appropriations Non-operating - Capital Grants	\$ 2,706,640 7,131,956 -
Total	\$ 9,838,596

(2) Other institutional revenue is reported in five separate lines on the Statement of Revenues, Expenses and Changes in Net Assets as follows:

Auxiliary enterprise revenues	\$ 558,428
Contract revenue	2,161,695
Miscellaneous income	885,364
Investment income	 <u>911,205</u>
Total	\$ 4,516,692

(3) Reconciliation of budgetary basis fund equity and net assets as presented on the Statement of Revenue Expenses, and Changes in Net Assets as follows:

	<u>2007</u>	<u>2006</u>
Budgetary basis fund equity	\$ 20,755,726	\$ 23,483,333
General capital assets - cost	68,477,110	64,787,065
Accumulated depreciation on capital assets	(30,900,985)	(29,393,673)
General obligation debt	(27,000,000)	(26,715,000)
Prepaid expense treated as a capital asset	(88,697)	(245,301)
Accrued interest on long-term debt	(254,946)	(247,373)
Summer school tuition and fees	95,636	110,481
Deferred revenue for government-wide basis	(1,262,470)	(1,334,209)
Encumbrances	 2,855,643	816,322
Net assets per basic financial statements	\$ 32,677,017	\$ 31,261,645



### STATISTICAL SECTION

This part of the District's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the District's overall financial health. The information in this section was prepared by the District and was not subject to audit by the independent certified public accounting firm.

Contents	<u>Page</u>				
Financial Trends	65				
These schedules contain trend information to assist the reader in understanding and assessing how the District's financial position has changed over time.					
Revenue Capacity	68				
These schedules contain information to assist the reader in assessing the District's most significant local revenue source, the property tax.					
Debt Capacity	75				
These schedules present information to assist the reader in understanding and assessing the District's current levels of outstanding debt burden and the District's ability to issue additional debt in the future.					
Demographic and Economic Information					
These schedules offer demographic and economic inidicators to help the reader understand the environment within which the District's financial activities take place and to help make comparisons over time and with other governments.					
Operating Information	81				
These schedules contain service and infrastructure data to help the reader understand how the information in the District's financial report relates to the services the District provides and the activities it performs.					
<b>Sources:</b> Unless otherwise noted, the information in these schedules is derived from the comprehensive annual financial reports for the relevant year. The District implemented GASB Statement 34/35 for the fiscal year ended June 30, 2002; schedules presenting government-wide information include information beginning in that year.					

**Column Headings:** The columns headed "Year" in this section refer to the District's fiscal year (July 1 to June 30). Certain data included in this section is only available on a calendar-year basis; and if calendar-year data is presented, it is disclosed in the notes to the specific statement or schedule included in this section.

Net Assets by Component Last Six Fiscal Years (accrual basis of accounting)

	2007	2006	2005	2004	2003	2002
Invested in Capital Assets, net of Related Debt	\$ 14,108,750	\$ 13,302,497	\$ 12,834,119	\$ 13,183,071	14,108,750 \$ 13,302,497 \$ 12,834,119 \$ 13,183,071 \$ 10,846,911 \$ 9,638,889	\$ 9,638,889
Restricted-expendable	1,390,446	1,714,082	1,331,530	1,157,455	1,170,809	1,259,196
Restricted-nonexpendable	11,000	11,000	11,000	11,000	11,000	11,000
Unrestricted	17,166,821	16,234,066	15,741,589	16,387,471	16,140,333	15,885,745
Total Net Assets	\$ 32,677,017	\$ 31,261,645	\$ 29,918,238	\$ 30,738,997	<u>\$ 31,261,645</u> <u>\$ 29,918,238</u> <u>\$ 30,738,997</u> <u>\$ 28,169,053</u> <u>\$ 26,794,830</u>	\$ 26,794,830

Note: The District implemented GASB Statements 34 and 35 beginning with the fiscal year ended June 30, 2003 and restated June 30, 2002 numbers for comparison.

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### Changes in Net Assets Last Six Fiscal Years

2002	7,046,904 5,567,901 2,183,959 1,947,188 599,434 600,186	36,350,024 1,119,890 6,871,836 6,539,843 4,054,514 3,739,829 197,978 833,761 1401,669	61,109,344 (43,163,772)	40,555,951 6,642,419 76,991 - 414,132 (1,021,961) 46,667,532	3,503,760
5(	\$ 7,0 17,9 17,9	96 96 96 96 96 96 96 96 96 96 96 96 96 9	61, 61, (43, 61, 61, 61, 61, 61, 61, 61, 61, 61, 61	40,5 6,6	\$ 3,5
2003	\$ 8,184,769 6,273,891 2,084,383 2,044,834 631,257 498,600 19,717,734	39,395,033 1,167,795 7,121,054 6,651,562 6,744,323 2,49,069 1,044,474 1,608,085	68,206,898 (48,489,164)	41,946,643 8,108,577 40,470 - 703,385 - 319,905 (1,102,850) 50,016,130	\$ 1,526,966
2004	\$ 8,655,210 7,907,194 2,067,520 2,183,387 661,192 816,372 22,290,875	43,543,083 1,224,316 7,754,847 6,365,357 5,149,322 4,782,520 274,186 818,088 818,088	71,924,058 (49,633,183)	43,321,592 8,458,088 7,442 556,641 189,873 550,840 (28,442) (22,644) (22,646) (22,646) (22,646) (22,646) (22,646) (22,646) (22,646) (22,646) (22,646) (22,646) (22,660) (22,66	\$ 2,569,944
2005	\$ 8,835,736 7,955,313 2,255,096 2,431,502 505,014 678,927 22,661,588	45,544,656 1,050,064 7,773,264 6,820,544 5,795,086 5,146,925 297,502 976,406 2.281,202	75,685,649 (53,024,061)	45,118,323 7,621,031 2,168 9,261 32,687 32,687 1,045,601 (1,045,601) 52,203,302	\$ (820,759)
2006	\$ 8,540,801 13,584,444 2,554,174 2,189,500 462,974 800,678 28,132,571	45,931,954 1,227,300 7,656,716 7,115,812 5,911,484 9,784,156 300,708 891,585 2,501,129	81,320,844 (53,188,273)	47,291,043 7,464,990 1,305 1,730 143,210 143,210 - 714,778 (1,085,376) 54,531,680	\$ 1,343,407
2007	\$ 9,204,502 12,791,779 2,706,640 2,161,695 558,428 885,364 285,364	47,587,891 1,225,491 8,775,637 6,893,336 6,237,124 8,919,036 317,558 993,729 993,729	83,533,048 (55,224,640)	49,101,201 7,131,956 7,900 535,930 911,205 (1,048,180) 56,640,012	\$ 1,415,372
	Operating Kevenues Student tuition and program fees, net of scholarship allowances <sup>(1)</sup> Federal grants State grants Contract revenue Auxiliary enterprise revenues Miscellaneous - institutional revenue <sup>(1)</sup> Total operating revenues	Operating Expenses Instruction Instructional resources Student services <sup>(1)</sup> General institutional Physical plant Student aid <sup>(1)</sup> Public service Auxiliany enterprise services Depreciation	Total operating expenses Operating loss	Non-operating revenues (expenses) Property Taxes State appropriations State capital grants Federal capital grants Other grants Other grants Donated capital assets Gain (loss) on sale of capital assets Investment income Interest expense Total non-operating revenues	Increase/(Decrease) in Net Assets

Note: The District implemented GASB Statements 34 and 35 beginning with the fiscal year ended June 30, 2003 and restated June 30, 2002 numbers for comparison. (1) Effective with FY 2005/06 the prior years' numbers were reclassified to conform to the current presentation.

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### Expenses by Use Last Five Fiscal Years (accrual basis of accounting)

		% of								
	2007	Total	2006	Total	2005	Total	2004	Total	2003	Total
Expense Classifications										
Salaries and wages	\$ 40,010,460	47.3%	\$ 39,186,439	47.6%	\$ 38,745,098	50.5%	\$ 37,692,488	51.6%	\$ 35,347,582	51.0%
Fringe benefits	19,975,483	23.6%	18,174,037	22.1%	16,810,431	21.9%	15,114,098	20.7%	13,644,307	19.7%
<b>Fravel</b> , memberships and subscriptions	705,682	0.8%	723,762	0.9%	757,681	1.0%	721,010	1.0%	629,687	0.9%
Supplies and minor equipment <sup>(1)</sup>	5,032,988	6.0%	4,843,828	5.9%	6,049,499	7.9%	5,661,663	7.8%	7,112,153	10.3%
Contract services	2,502,591	3.0%	2,193,068	2.7%	2,456,209	3.2%	2,556,530	3.5%	2,563,748	3.7%
Bank/Agency credit/collection fees	132,267	0.2%	93,789	0.1%	72,761	0.1%	63,106	0.1%	53,770	0.1%
Rentals	636,383	0.8%	664,383	0.8%	399,033	0.5%	442,924	0.6%	370,325	0.5%
Repairs and maintenance	635,382	0.8%	641,042	0.8%	548,907	0.7%	692,438	0.9%	922,004	1.3%
Insurance	629,031	0.7%	653,990	0.8%	636,080	0.8%	577,503	0.8%	416,838	0.6%
Jtilities	1,579,719	1.9%	1,709,410	2.1%	1,624,665	2.1%	1,507,900	2.1%	1,303,295	1.9%
Depreciation	2,583,246	3.1%	2,501,129	3.0%	2,281,202	3.0%	2,012,339	2.8%	1,608,085	2.3%
Student aid	8,919,036	10.5%	9,784,156	11.9%	5,146,925	6.7%	4,782,520	6.6%	4,225,503	6.1%
Student debt writeoff	190,780	0.2%	151,811	0.2%	157,158	0.2%	99,539	0.1%	9,601	0.0%
Total operating expenses	83,533,048	98.8%	81,320,844	98.7%	75,685,649	98.6%	71,924,058	98.5%	68,206,898	98.4%
Interest expense	1,048,180	1.2%	1,085,376	1.3%	1,045,601	1.4%	1,054,660	1.4%	1,102,850	1.6%
Loss on disposal of assets		0.0%	ı	0.0%		0.0%	28,442	0.0%		0.0%
Total non-operating expenses	1,048,180	1.2%	1,085,376	1.3%	1,045,601	1.4%	1,083,102	1.5%	1,102,850	1.6%
Total Expenses	\$ 84,581,228	100.0%	\$ 82,406,220	100.0%	\$ 76,731,250	100.0%	\$ 73,007,160	100.0%	\$ 69,309,748	100.0%

Note: The District implemented GASB Statements 34 and 35 beginning with the fiscal year ended June 30, 2003 and restated June 30, 2002 numbers for comparison.

(1) Effective with FY 2006/07 these numbers were restated to provide further detail under the new categories listed.

### Equalized Value and Tax Levy Distribution by Municipality Fiscal Year 2007

		Та	xable equalized		
<u>County</u>	Municipality		valuation	Percent of total	<u>Total tax levy</u>
Kenosha	Town of:				
	Brighton	\$	189,566,400	0.477072 %	\$ 234,210
	Bristol		575,785,300	1.449051	711,387
	Paris		222,570,800	0.560133	274,988
	Randall		518,783,000	1.305596	640,960
	Salem		1,133,030,900	2.851443	1,399,867
	Somers		763,510,200	1.921489	943,322
	Wheatland		315,607,000	0.794273	389,935
	Village of:				
	Genoa City		500,300	0.001259	618
	Paddock Lake		252,751,000	0.636086	312,275
	Pleasant Prairie		2,329,183,400	5.861741	2,877,721
	Silver Lake		185,279,100	0.466283	228,914
	Twin Lakes		793,459,700	1.996861	980,325
	City of Kenosha		5,942,894,601	14.956191	7,342,481
Racine	Town of:				
	Burlington		688,299,900	1.732211	850,399
	Dover		344,302,300	0.866489	425,388
	Norway		308,914,066	0.777429	381,665
	Raymond		430,696,100	1.083912	532,128
	Rochester		250,749,400	0.631049	309,803
	Waterford		745,169,500	1.875331	920,662
	Yorkville		449,406,300	1.130999	555,245
	Village of:				
	Caledonia		2,148,828,400	5.407851	2,654,892
	Elmwood Park		46,304,800	0.116533	57,210
	Mount Pleasant		2,562,339,300	6.448513	3,165,787
	North Bay		38,953,600	0.098033	48,128
	Rochester		80,752,500	0.203226	99,770
	Sturtevant		307,325,800	0.773432	379,703
	Union Grove		303,830,300	0.764635	375,384
	Waterford		415,399,900	1.045417	513,230
	Wind Point		270,573,000	0.680938	334,295
	City of:				
	Burlington		651,045,200	1.638453	804,370
	Racine		3,743,169,850	9.420252	4,624,711

### Equalized Value and Tax Levy Distribution by Municipality (continued) Fiscal Year 2007

		Та	axable equalized				
<u>County</u>	<b>Municipality</b>		valuation	Percent of tota	al	Т	<u>otal tax levy</u>
Walworth	Town of:						
	Bloomfield	\$	469,031,300	1.180388	%	\$	579,491
	Darien		161,930,100	0.407522			200,066
	Delavan		999,975,200	2.516588			1,235,476
	East Troy		724,931,400	1.824399			895,657
	Geneva		747,107,900	1.880210			923,057
	Lafayette		235,063,400	0.591573			290,423
	LaGrange		694,146,300	1.746924			857,622
	Linn		1,506,260,499	3.790732			1,860,995
	Lyons		465,665,500	1.171917			575,333
	Richmond		238,517,300	0.600265			294,690
	Sharon		72,963,200	0.183623			90,147
	Spring Prairie		234,286,201	0.589617			289,462
	Sugar Creek		360,060,900	0.906148			444,858
	Troy		251,086,500	0.631897			310,219
	Walworth		210,071,100	0.528676			259,544
	Whitewater		296,622,200	0.746495			366,479
	Village of:						
	Darien		87,749,700	0.220835			108,415
	East Troy		305,237,100	0.768175			377,122
	Fontana		1,014,723,300	2.553704			1,253,697
	Genoa City		104,524,000	0.263050			129,140
	Mukwonago		5,253,800	0.013222			6,491
	Sharon		68,657,300	0.172786			84,826
	Walworth		206,374,500	0.519373			254,977
	Williams Bay		638,686,300	1.607350			789,101
	City of:						
	Delavan		601,452,000	1.513645			743,098
	Elkhorn		549,652,200	1.383283			679,099
	Lake Geneva		1,014,846,900	2.554015			1,253,850
	Whitewater		461,490,500	1.161410			570,174
	Totals	<u>\$</u>	39,735,348,517	100	%	\$	49,093,282

## Property Tax Levies and Collections Last Ten Fiscal Years

	<u>ns to Date</u> Percentage	<u>of Levy</u>	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	72.95
Totol Collocation	<u>I otal Collections to Date</u> Percenta	<u>Amount</u>	30,536,414	32,375,164	34,448,589	37,464,985	40,573,084	41,928,338	43,338,000	45,043,000	47,295,000	35,811,604
	Collections in Subsequent	<u>Year</u>	8,829,673	9,148,691	9,558,926	10,605,962	11,198,277	11,375,678	11,416,454	11,595,634	12,166,747	
hin the	<u>rne Levy</u> Percentage	<u>of Levy</u>	71.08	71.74	72.25	71.69	72.40	72.87	73.66	74.26	74.27	72.95
Collected within the	<u>FISCAL YEAR OF THE LEVY</u> Percents	<u>Amount</u>	21,706,741	23,226,473	24,889,663	26,859,023	29,374,807	30,552,660	31,921,546	33,447,366	35,128,253	35,811,604
	Taxes Levied for	<u>the Fiscal Year</u>	30,536,419	32,375,164	34,448,589	37,464,985	40,573,084	41,928,338	43,338,000	45,043,000	47,295,000	49,093,282
	rıscal rear Ended	<u>June 30,</u>	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007

Tax Levies, Rates, and Collections

in full by January 31. Municipalities also have the option of adopting payment plans which allow taxpayers to pay their real property taxes On or before August 20, the county treasurer must settle in full with all the underlying taxing districts for all real property taxes and special paid by July 31. On or before January 15 and February 15 and on the 15th day of each month following a month in which an installment share of the taxes and all delinquent personal property taxes are withheld from the shares of taxes of the respective city, and towns, the and special charges. The county may then recover any tax delinquencies by enforcing the lien on the property and retain any penalties or interest on the delinquencies for which it has settled. Since in practice all delinquent real estate taxes are withheld from the county's taxes. Any county board may authorize its county treasurer to also settle in full with the underlying districts for all special assessments in installments, provided that the first installment is paid by January 31, one-half of the taxes are paid by April 30 and the remainder is payment is due, the town, city or village treasurer settles with other taxing jurisdictions for all collections through the preceding month. Personal property taxes, special assessments, special charges, and special taxes must be paid to the town, city or village treasurer District receives 100 percent of the taxes it levies.

Principal Taxing Districts and Counties 2006 Equalized Valuation and Tax Levy

Municipality	<u>County</u>	<u>E</u>	Equalized value		<u>Tax levy</u>	Percentage total tax lev	
City of Kenosha City of Racine Village of Mount Pleasant Village of Pleasant Prairie Village of Caledonia Town of Linn Town of Salem City of Lake Geneva Village of Fontana Town of Delavan	Kenosha Racine Racine Kenosha Racine Walworth Kenosha Walworth Walworth	\$	5,942,894,601 3,743,169,850 2,562,339,300 2,329,183,400 2,148,828,400 1,506,260,499 1,133,030,900 1,014,846,900 1,014,723,300 999,975,200	\$	7,342,481 4,624,711 3,165,787 2,877,721 2,654,892 1,860,995 1,399,867 1,253,850 1,253,697 1,235,476	14.96 9.42 6.45 5.86 5.41 3.79 2.85 2.55 2.55 2.55 2.52	%
Total principal taxing districts		<u>\$</u>	22,395,252,350	\$	27,669,477	56.4	%
County: Racine Kenosha Walworth		\$ 	13,786,060,216 13,222,921,701 12,726,366,600 39,735,348,517	\$	17,032,770 16,337,003 15,723,509 49,093,282	34.7 33.3 <u>32.0</u> 100.0	
		$\Phi$	00,700,040,017	Ψ	73,035,202	100.0	70

### Principal PropertyTaxpayers by County Current Year and Nine Years Ago

t Year and Nine Years Ago	Year Ended June 30, 2007
rent Y	

				Year Ended June 30, 2007	ne 30, 2	207	Í	×	Year Ended June 30, 1998	une 30,	1998	ĺ
County	Name of Business	Type of Business	200	2006 Equalized Valuation	Rank	Percent of District equalized valuation		1997 E Vali	1997 Equalized Valuation	Rank	Percent of District equalized valuation	
Racine	S. C. Johnson & Son, Inc. Racine Joint Venture (Regency Mall) Saints Heath Care CNI Global <sup>10</sup> Inland Southeast Mount Pleasant Jurora Medical Group Continental St Fund LLC Bornbardier Motor Corp American National Insurance Hudd Lighting Inc. Westgate Shopping Center Shoemaker Properties LLC R-O Associates of Racine Fox River Plaza Parthers Yorkville Investment Corp.	Manfacturing Shopping center Health care services Manufacturing Village Center strip mall Health care provider Retail-Wal-Mart Stores Manufacturing Insurance Corporation Manufacturing Retail Mall Property management Consulting services Shopping center Investments	θ	118,584,274 71,223,381 34,187,628 34,187,628 22,031,425 22,031,425 20,974,126 20,974,126 20,037,358 17,040,135 -	- 0 ° 4 ° ° ° + ° ° ° + ° ° ° + ° ° ° + ° ° ° + ° + ° ° + ° + ° ° + ° ° + ° ° + ° ° + ° + ° ° + ° + ° ° + ° + ° + ° + ° ° +	0.30 0.18 0.09 0.05 0.05 0.05 0.05 0.05	%		53,191,600 66,259,500 17,443,700 38,977,900 38,977,900 11,487,800 9,844,500 9,844,500 9,844,500 7,134,000 7,134,000	0 - 7 m m m m m m m m m m m m m m m m m m	0.27 0.34 0.09 0.05 0.05 0.05 0.05	%
Racine county total	ß		φ	272,619,501		0.69	%	\$	114,514,100		0.59	%
(1) Formerly known as	(1) Formerly known as J.I. Case Corporation											
Kenosha	Prime Outlets at Pleasant Prairie Cabot Acquisitions LLC Southport Plaza Ltd. Partners Ohiocubco Edward Rose Assoc. Apartments Tin USA Inc. Centerpoint Wispark Land Co. LLC Petterti Realty et Al. Dairviland Greyhound Park Bit Holdings Forty-Nine Inc. Dairyland Greyhound Park First Horizon Group Ltd. Farst Horizon Group Ltd. Farst Management of WI Waste Management of WI Aurora Medical Group, Inc.	Retail Mall Manufacturing Manufacturing Property development Property management Manufacturing Business prander Developer/Fulider Manufacturer Commercial Recreation/dog track Retail Mall Landfill Physician offices	θ	53,919,516 42,881,977 41,824,496 31,162,4495 30,185,784 28,221,995 28,233,995 28,5019,630 22,664,302 22,664,302 -	- 0 % 4 % % 4 % 6 %	0.11 0.11 0.07 0.06 0.06 0.06 0.06		↔	- 18,413,200 19,132,600 19,132,600 16,960,100 16,960,100 16,980,100 17,880,200 17,880,200	ru∞ −∞ ∞04 <sup>6</sup> ∞	0.09 0.09 0.12 0.14 0.14 0.09 0.09	%
Kenosha county total (2) Estimated equalized valuations for 2006	otal valuations for 2006.		ю	232,912,692		0.59	%	\$ 25	259,567,800		1.33	%
Walworth	DLK Enterprises, Inc. Marcus Geneva Inc. Wal-Mart Geneva Project Lake Lawn Lodge Versacold Cascade Kikoman Foods Inc. Paloma Geneva Anational LLC Lake Geneva Investors LLC Abby Midwest Track Associates Geneva National Development Avan Company Wigley Estates	Farm/Real Estate Resort Resort Property development Resort Cold storage facility Manufracturing Mesort Investor Resort Development company Resort Lake Estate	θ	41, 744, 579 25, 622, 396 28, 544, 119 28, 544, 119 28, 544, 119 18, 688, 259 13, 682, 385 13, 682, 385 13, 682, 385 12, 785, 385 12, 785, 385 -	- 0 ° 7 ° 4 ° 7 ° 6 ° 6 <del>0</del>	0.11 0.09 0.07 0.06 0.03 0.03 0.03 0.03	%	↔	24,279,782 8,729,000 14,032,700 11,919,600 10,040,000 11,919,600 13,600,200 6,838,700 6,838,700	- r v 40 mano?	0.12 0.00 0.07 0.07 0.05 0.04 0.04 0.04	%
Walworth county total	total		ф	158,905,742		0.40	%	5	116,583,282		0.60	%
Grand total			ъ	664,437,935		1.67	%	\$	490,665,182		2.52	%
Total District Equalized Valuation	alized Valuation		ю Ф	39,735,348,517				\$ 19,50	19,503,890,279			

Sources: Robert W. Baird report, Information from county treasurer's office, Gateway's CAFR 1998

### Property Tax Rates<sup>(1)</sup> - All Overlapping Governments (Per \$1,000 of General Property Full Values of Taxable Property) Calendar Year Taxes are Payable 1998-2007

		Gateway	District Direct R	ates	School districts				Total		
				Direct	elementary/	Local		Other	property	State tax	
County	Year O	perational <sup>(2)</sup>	Debt Service	Rate	secondary	tax <sup>(3)</sup>	tax	taxes <sup>(4)</sup>	tax	relief	Net total
Racine	1998	1.35	0.21	1.56	9.85	8.22	4.68	0.91	25.22	(1.99)	23.23
	1999	1.34	0.22	1.56	9.22	8.04	4.63	0.84	24.29	(1.81)	22.48
	2000	1.34	0.20	1.54	9.16	8.08	4.60	0.75	24.13	(1.68)	22.45
	2001	1.41	0.19	1.60	9.16	7.83	4.72	1.06	24.37	(1.54)	22.83
	2002	1.43	0.19	1.62	9.09	7.43	4.76	1.04	23.94	(1.46)	22.48
	2003	1.37	0.19	1.56	8.15	7.22	4.76	1.06	22.75	(1.38)	21.37
	2004	1.30	0.18	1.48	8.12	7.04	4.59	1.11	22.34	(1.25)	21.09
	2005	1.24	0.17	1.41	8.03	6.71	4.33	1.11	21.59	(1.11)	20.48
	2006	1.17	0.16	1.33	7.17	6.36	4.07	1.06	19.99	(1.00)	18.99
	2007	1.09	0.15	1.24	7.86	5.99	3.35	0.96	19.40	(1.14)	18.26
Kenosha	1998	1.35	0.21	1.56	11.08	6.63	4.76	1.52	25.55	(2.13)	23.42
	1999	1.34	0.22	1.56	10.52	6.59	5.02	1.62	25.31	(1.93)	23.38
	2000	1.34	0.20	1.54	9.47	6.37	5.01	0.50	22.89	(1.66)	21.23
	2001	1.41	0.19	1.60	9.76	6.66	5.04	0.55	23.61	(1.51)	22.10
	2002	1.43	0.19	1.62	9.63	6.86	5.03	0.60	23.74	(1.40)	22.34
	2003	1.37	0.19	1.56	9.22	6.54	5.00	0.73	23.05	(1.31)	21.74
	2004	1.30	0.18	1.48	9.31	6.22	4.80	0.80	22.61	(1.24)	21.37
	2005	1.24	0.17	1.41	9.35	5.81	4.51	0.86	21.94	(1.14)	20.80
	2006	1.17	0.16	1.33	8.47	5.45	4.18	0.83	20.26	(1.05)	19.21
	2007	1.09	0.15	1.24	8.46	5.14	3.91	0.86	19.61	(1.24)	18.37
Walworth	1998	1.35	0.21	1.56	10.41	3.75	4.78	0.94	21.44	(1.80)	19.64
	1999	1.34	0.22	1.56	10.20	3.81	4.83	1.03	21.43	(1.79)	19.64
	2000	1.34	0.20	1.54	10.11	3.67	4.84	1.05	21.21	(1.73)	19.48
	2001	1.41	0.19	1.60	10.00	3.86	5.08	1.11	21.65	(1.72)	19.93
	2002	1.43	0.19	1.62	9.71	3.79	5.14	1.13	21.39	(1.57)	19.82
	2003	1.37	0.19	1.56	9.43	3.73	5.13	1.19	21.04	(1.46)	19.58
	2004	1.30	0.18	1.48	9.03	3.48	4.94	1.25	20.18	(1.33)	18.85
	2005	1.24	0.17	1.41	8.98	3.41	4.75	1.22	19.77	(1.22)	18.55
	2006	1.17	0.16	1.33	8.01	3.16	4.40	1.03	17.93	(1.09)	16.84
	2007	1.09	0.15	1.24	7.43	2.88	4.11	1.03	16.69	(1.22)	15.47

(1) Source - Wisconsin Department of Revenue Division of State and Local Finance, Bureau of Property Tax. The rates shown represent District-wide composite tax rates based on general property full values, excluding tax increment finance districts.

(2) The operational property tax includes tax levies for all District funds except the Debt Service Fund and this rate may not exceed \$1.50.

(3) Cities, towns, villages, and utility districts.

(4) Metropolitan sewerage, sanitary, and public inland lake protection districts.

### Distribution of Real Property of Merged Equalized Values Racine, Kenosha, and Walworth Counties $^{(1)}$ Calendar Years 1997-2006

(Figures in thousands)

Total Direct Tax Rate	1.56566	1.56550	1.54573	1.60374	1.61937	1.55559	1.48297	1.40709	1.32995	1.23551
District Equalized Valuation(2)	19,503,890	20,680,398	22,286,343	23,361,009	25,054,873	26,953,225	29,223,904	32,011,437	35,561,554	39,735,348
Total	19,736,859	20,999,737	23,054,247	24,235,629	25,999,641	28,088,208	30,551,073	33,472,690	37,236,721	41,696,045
Personal Property	(3)	(3)	606,418 2.6%	627,973 2.6%	679,978 2.6%	629,738 2.2%	646,437 2.1%	635,552 1.9%	649,894 1.7%	697,942 1.7%
Other	324,427	353,256	406,612	433,350	446,971	477,245	503,104	513,950	544,035	613,183
	1.6%	1.7%	1.8%	1.8%	1.7%	1.7%	1.6%	1.5%	1.5%	1.5%
Swamp, waste	62,666	69,474	80,386	96,880	99,827	101,417	119,114	107,327	113,746	158,764
and forest	0.3%	0.3%	0.3%	0.4%	0.4%	0.4%	0.4%	0.3%	0.3%	0.4%
Agricultural	575,597	542,661	512,676	222,420	223,089	123,209	87,813	82,788	83,169	87,329
	2.9%	2.6%	2.2%	0.9%	0.9%	0.4%	0.3%	0.2%	0.2%	0.2%
<u>Commercial</u> <u>Manufacturing</u> <u>Agricultural</u>	685,699	770,741	864,170	932,571	977,878	1,008,832	1,038,551	1,068,047	1,042,155	1,055,082
	3.5%	3.7%	3.7%	3.8%	3.8%	3.6%	3.4%	3.2%	2.8%	2.5%
Commercial	3,024,898	3,291,954	3,548,727	3,745,598	3,955,765	4,374,347	4,700,585	5,046,556	5,508,464	6,119,859
	15.3%	15.7%	15.4%	15.5%	15.2%	15.6%	15.4%	15.1%	14.8%	14.7%
Residential	15,063,572	15,971,651	17,035,258	18,176,837	19,616,133	21,373,420	23,455,469	26,018,470	29,295,258	32,963,886
	76.3%	76.1%	73.9%	75.0%	75.4%	76.1%	76.8%	77.7%	78.7%	79.1%
Calendar	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006
Year	% of Total	% of Total	% of Total	% of Total	% of Total	% of Total	% of Total	% of Total	% of Total	% of Total

Source: Wisconsin Department of Revenue

(1) The District is comprised of almost all three counties. Kenosha and Walworth counties are 100% in the District while Racine county is approximately 96% within the District. Therefore, the above total column will be greater than the actual total equalized value for the District.

(2) Due to varying assessment policies in the municipalities contained in the District, the District uses equalized value of taxable property for tax levy purposes. This equalized value of property approximates estimated actual (full) value of taxable property in the State of Wisconsin. The District equalized valuation is the equalized value of property, excluding tax incremental financing districts within the District.

<sup>(3)</sup> Information for personal property for calendar years 1996 through 1998 is not available.

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### Ratio of Net Debt to Equalized Value and Net Debt Per Capita Fiscal Years 1998-2007

								Net debt	(5)	
	Population <sup>(1)</sup>	Eq	ualized Value- TID in <sup>(2)</sup>	Gro	ss Debt <sup>(3)</sup>	Debt Service Net Assets Available <sup>(4)</sup>	Amount	Ratio to equalized valuation		Per Capita
						cept per capita)				
1998 1999 2000 2001 2002 2003 2004 2005 2006	409,474 413,218 416,804 432,167 433,456 440,943 444,987 449,954 453,979	\$	20,100,873 21,413,741 22,765,508 23,924,832 25,681,383 27,733,860 30,180,566 33,048,145 36,761,650	\$	15,100 17,715 17,505 17,960 23,450 23,820 23,740 25,810 26,715	235 563 653 478 647 735 725 848 1,035	<ul> <li>\$ 14,865</li> <li>17,152</li> <li>16,852</li> <li>17,482</li> <li>22,803</li> <li>23,085</li> <li>23,015</li> <li>24,962</li> <li>25,680</li> </ul>	0.07 0.08 0.07 0.09 0.08 0.08 0.08 0.07	%	\$ 36 42 40 53 52 52 55 57
2007	457,155		41,173,445		27,000	672	26,328	0.06		58

(1) Wisconsin Department of Administration, Demographic Services Center. (2007 is an estimate.)

(2) The equalized value includes the TID in, beginning with 1997 the numbers were restated to reflect this.

(3) Includes general obligation promissory notes and bonds.

(4) Effective with the 2002 year and the implementation of GASB 35 the nets assets available is reflected on a GAAP basis and it no longer reflects a deferral of tax levy revenue. Prior years have not been restated.

(5) Details regarding the District's outstanding debt can be found in the notes to the basic financial statements.

Legal Debt Margin Information<sup>(1)</sup> Last Ten Fiscal Years

### Calculation of Legal Debt Margin for Fiscal Year 2007

2006 Equalized Valuation - TID In	\$ 41,173,445,067 x 5%
Total debt limit - 5% of total equalized valuation	2,058,672,253
Debt applicable to limit:Total gross indebtedness (includes general obligation notes and bonds)\$ 27,000,000Less Net Assets Restricted for Debt Service (GAAP basis)(672,012)	
Total amount of debt applicable to debt limit	26,327,988
Legal debt margin	\$ 2,032,344,265

### Legal Debt Margin, Last Ten Fiscal Years

					<u>D</u>	ebt App	licat	ole to Lin	<u>nit</u>				
						( Dollars	in th	nousands	)		1		Total
													Net Debt
	Equalized		G	eneral	G	eneral	Le	ss Net	Tot	al Net Debt			Applicable
	Valuation TID	Legal Debt	Ob	ligation	Ob	ligation	A	ssets	Ар	plicable to			to Debt
Fiscal Year	In	Limit 5%	E	Bonds	1	Notes	Av	ailable		Limit	Lega	Debt Margin	Limit
1998	\$ 20,100,873	\$ 1,005,044	\$	2,375	\$	12,725	\$	235	\$	14,865	\$	990,179	1.48 %
1999	21,413,741	1,070,687		1,245		16,470		563		17,152		1,053,535	1.60
2000	22,765,508	1,138,275		-		17,505		653		16,852		1,121,423	1.48
2001	23,924,832	1,196,242		-		17,960		478		17,482		1,178,760	1.46
2002	25,681,383	1,284,069		-		23,450		647		22,803		1,261,266	1.78
2003	27,733,860	1,386,693		-		23,820		735		23,085		1,363,608	1.66
2004	30,180,566	1,509,028		4,925		18,815		725		23,015		1,486,013	1.53
2005	33,048,145	1,652,407		4,825		20,985		848		24,962		1,627,445	1.51
2006	36,761,650	1,838,083		4,725		21,990		1,035		25,680		1,812,403	1.40
2007	41,173,445	2,058,672		4,625		22,375		672		26,328		2,032,344	1.28

(1) Total indebtedness may not exceed 5% of equalized valuation (including all tax incremental financing districts-TIDs) and bonded indebtedness may not exceed 2% of equalized valuation.

### Computation of Direct and Overlapping Debt Year ended June 30, 2007

				plicable to
		Net Debt	Gateway Tec	hnical College District
Jurisdiction <sup>(1)</sup>		Outstanding	Percentage <sup>(2)</sup>	<u>Amount</u>
District:				
Gateway Technical College District	\$	27,000,000	100%	\$ 27,000,000
Towns:				
Racine County <sup>(3)</sup>		21,813,885	varies	40,439,738
Kenosha County		36,631,517	100%	36,631,517
Walworth County		6,325,705	100%	6,325,705
Town Total		64,771,107		83,396,960
Villages:				
Racine County		53,330,642	100%	53,330,642
Kenosha County		99,352,016	100%	99,352,016
Walworth County		52,837,074	100%	52,837,074
Village Total		205,519,732		205,519,732
Cities:				
Racine County		85,722,691	100%	85,722,691
Kenosha County		148,468,746	100%	148,468,746
Walworth County		64,943,252	100%	64,943,252
City Total		299,134,689		299,134,689
Counties:				
Racine County		50,349,260	96.48%	48,576,966
Kenosha County		84,429,932	100%	84,429,932
Walworth County		42,510,000	100%	42,510,000
County Total		177,289,192		175,516,898
School Districts:				
Racine County		114,953,527	100%	114,953,527
Kenosha County		181,180,379	100%	181,180,379
Walworth County		123,074,645	100%	123,074,645
School District Total		419,208,551		419,208,551
Sanitary Districts Total	_	46,984,859	varies	26,189,446
Total Direct and Overlapping debt	\$	1,239,908,130		\$ 1,235,966,276
				·

Source: Debt outstanding data provided by each governmental unit. (Sanitary district number from R.W. Baird & Co. report.)

(1) Overlapping governments are those that coincide, at least in part, with the geographic boundaries of the District. This schedule estimates the portion of the outstanding debt of those overlapping governments that is borne by the residents and businesses located in the District boundaries. This process recognizes that, when considering the District's ability to issue and repay long-term debt, the entire debt burden borne by the residents and businesses should be taken into account. However, this does not imply that every taxpayer is a resident, and therefore responsible for repaying the debt, of each overlapping government.

(2) The percentage of overlapping debt applicable to the District is the equalized property value of property of the overlapping governement located in the District as a percentage of total equalized value of all property for the overlapping government.

<sup>(3)</sup> All towns are 100%, except the Town of Norway, which is 35.98% in the Gateway District

### Demographic Statistics for Kenosha, Racine, and Walworth Counties Historical Comparisons 1998-2007

<u>Year</u>	District Population ( <u>1)</u>	Number of households <u>(2)</u>	Total Personal Income <u>(3)</u>	Per Capita Income <u>(4)</u>	Unemployment Rate <u>(5)</u>	Public and private school enrollment <u>(6)</u>
1998	409,474	156,997	10,969,617	25,823	3.9	80,732
1999	413,218	159,106	11,347,365	26,445	3.7	82,040
2000	416,804	160,210	12,122,313	28,093	3.7	83,487
2001	432,167	162,614	12,498,647	28,715	5.0	84,454
2002	433,456	168,470	12,849,089	29,197	5.9	85,646
2003	440,943	170,231	13,256,698	29,749	5.9	86,145
2004	444,987	172,795	14,107,953	31,119	5.6	85,875
2005	449,954	173,958	14,415,595	31,238	5.5	84,526
2006	453,979	174,696	(7)	(7)	5.3	87,500
2006	457,155	(7)	(7)	(7)	(7)	(7)

(1) Wisconsin Department of Administration, Demographic Services Center. (2006 is an estimate)

(2) Editor Publisher Market Guide, 2006, New York, N. Y.

(3) U.S. Department of Commerce Bureau of Economic Anyalysis. (Amounts in thousands.)

(4) U.S. Department of Commerce Bureau of Economic Anyalysis.

(5) Wisconsin Department of Workforce Development, Office of Economic Adivsors.

(6) Wisconsin Department of Public Instruction

(7) Information not yet available.

## Principal Employers Current Year and Nine Years Ago

Year Ended June 30, 1998

Year Ended June 30, 2007

								Derect of	I
County	Name of Business	Type of Business	Number of Employees	Rank	Population	Number of Employees	Rank	District Population	
Racine (1)Formerly k (2)Includes fu	Racine All Saints Health Care Regency Mall CNH Global <sup>(1)</sup> S. C. Johnson & Son, Inc. Racine School District City of Racine <sup>(2)</sup> Gateway Technical College <sup>(2)</sup> In-Sink-Erator Division Racine County Modine Manufacturing Lincoln Lutheran of Racine Vestern Publishing Company (1)Formety known as JI. Case Corporation (2)Includes full-time and part-time employees.	Health care services Retail shopping center Manufacturing, agricultural & construction equipment Manufacturing, commerical & institutional cleaning products Education Government Education Manufacturing Government Heat exchange manufacturing Nursing home Commerical publisher, books,games,videos Racine county sub-total	3,742 3,000 3,000 2,900 2,472 1,128 1,148 1,100 1,100 656 656	- 0 m 4 h o 1 m o 2	0.82 0.66 0.66 0.54 0.54 0.29 0.29 0.24 0.12 0.12 0.12 0.14 0.14 0.14 0.14 0.14 0.14 0.14 0.14	3,000 2,800 2,367 3,040 3,040 1,050 1,150 1,050 1,050 1,000 19,071	νωυ-4α çω ro	0.73 0.68 0.58 0.64 0.26 0.28 0.28 0.28 0.28 0.28	%
Kenosha Kenosh Daimle Kenosh Kenosh Kenosh City of Ulivers Kenosh Jockey Jockey Catur Lin-Cio (1)Includes full-time and (2)Regular full-time only.	Kenosha Kenosha Unified School District No. 1 <sup>(1)</sup> Daimler-Chrysler Corp. Kenosha Memorial Hospital Kenosha County Snap-On Tools Corporation City of Kenosha <sup>(2)</sup> University of Wisconsin-Parkside Kenosha Beef Jockey International Ocean Spray Cranberries Dairyland Greyhound Park St. Catherine's Hospital Tri-Clover, Inc. (1)Includes full-time and part-time employees. (2)Regular full-time only.	Education Manufacturer, jeep engines Health care services Government Manufacturer, hand tools & electronics Government Education Beef processing Manufacturing, underwear & nightwear Manufacturing, underwear & nightwear Manufacturer, pumps & valves Manufacturer, pumps & valves Manufacturer, pumps & valves Manufacturer, pumps & valves	2,570 1,800 1,500 1,001 1,000 350 320 320 320 320 320 320 320 320 320 32	- 0 m 4 10 10 × 8 m 2	0.56 % 0.39 0.33 0.33 0.22 0.22 0.17 0.17 0.17 0.17 0.15 0.08 0.07 2.2 0.08 0.07 2.25 %	2,054 1,546 1,020 900 1,000 850 600 - - - - - - 10,041	−000400 0×0	0.50 0.38 0.25 0.24 0.21 0.15 0.13 0.13 0.13	%
Walworth Estimates, n (3)Based on	Walworth* University of Wisconsin-Whitewater <sup>(1)</sup> Walworth County Grand Geneva, LLC Pentair, Inc. Wal-Mart Miniature Precision Components Auora Health Care of Southern Lakes Elkhorn Area School District School District of Delavan-Darien The Abbey Resort Mgmt LLC Trostel Ltd. Lakeland Medical Center Sta-Rite Industries ECM Motor, Co. Road Master Corp. Waukesha Fluid Handling 'Estimates, not FTE figures	Education Government Resort Water & fluid power pumps Discount department store Automotive industry parts supplier Automotive industry parts supplier Automotive industry parts supplier Medica/Surgical Hospital Elementary & secondary schools Elementary & secondary schools Resort Packaging seals & assemblies Nursing home Manufacturer, pumps & plastic products Electric motors Manufacturer, fluid handling equip. Malworth county sub-total <sup>13</sup>	1,000+ 1,000+ 500-999 500-999 500-999 500-999 500-999 250-499 200-500 20000000000	- ν ω 4 ω ω ν ∞ ο <del>0</del>	па па па па па па па па 1.50 %	2,224 1,038 1,038 375 - 434 700 619 619 611 300 521 7,250	-ο ο rα+υθοα	0.54 0.25 0.09 0.15 0.15 0.15 0.15 0.13 0.10 0.10 0.10	%

%

8.88

36,362

%

8.18

Total 37,401

Source: Robert W. Baird report

### Employment Trends by Equal Employment Opportunity Categories Historical Comparisons 1997-2006

Category	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>
Administrative/Managerial:	50	51	51	52	58	57	56	56	55	54
Female percent	48	45	53	48	52	51	54	54	58	59
Minority percent	10	10	8	10	12	11	13	12	9	9
	-	-	-	-			-		-	-
Faculty:	237	234	240	234	257	252	255	264	266	266
Female percent	57	57	56	58	55	57	57	56	57	57
Minority percent	8	7	7	8	7	7	8	8	8	9
Professional/Noninstructional:	39	40	40	42	31	39	38	39	35	34
Female percent	72	68	65	67	74	67	68	67	83	71
Minority percent	5	5	5	7	16	10	11	18	20	21
Secretarial/Clerical:	107	107	111	105	104	113	114	113	110	106
Female percent	95	95	95	95	99	96	97	96	97	88
Minority percent	16	19	17	13	16	18	18	19	18	22
Technical/Paraprofessional:	96	94	94	94	105	100	100	109	108	104
Female percent	61	61	63	64	62	65	64	62	62	62
Minority percent	19	17	18	19	22	22	22	26	25	26
Service/Maintenance:	31	32	31	31	33	33	33	35	35	36
Female percent	16	19	16	16	18	15	18	17	14	11
Minority percent	26	28	32	26	33	36	42	37	34	36
Tatal	500		507	550	500	504	500	040	000	000
Total:	560	558	567	558	588	594	596	616	609	600
Female percent	63	62	63	63	63	63	64	63	64	62
Minority percent	12	12	12	12	14	14	15	16	15	16

Information provided by the Affirmative Action Office

Enrollment Statistics Historical Comparisons Last Ten Fiscal Years

(4)

		St	udent Enrollme	ent <sup>(1)</sup>		
		Aidable			Non-Aidable	
				Non-post-	Community	
Fiscal year	Associate	Technical	Vocational	secondary	service	Unduplicated
ended June 30	degree	Diploma	Adult	(ABE)	program	Total
1998	7,032	2,202	14,378	6,740	37	26,451
1999	7,250	2,248	13,572	6,697	20	26,153
2000	7,254	2,246	12,435	6,687	11	25,512
2001	7,307	2,265	13,419	6,898	0	26,485
2002	8,214	2,840	13,274	8,101	22	28,252
2003	8,512	3,296	12,892	8,097	0	28,524
2004	8,910	3,480	11,714	7,813	0	27,511
2005	8,747	3,001	12,049	7,181	0	26,955
2006	9,008	2,746	10,874	6,918	0	25,540
2007	9,046	2,803	9,425	6,595	0	23,999

Full-Time Equivalents (2)

		Aidable			Non-Aidable	
				Non-post-	Community	
Fiscal year	Associate	Technical	Vocational	secondary	service	
ended June 30	degree	Diploma	Adult	(ABE)	program	Total
1998	2,165	479	244	639	1	3,528
1999	2,198	422	246	602	1	3,469
2000	2,247	441	199	611	0	3,498
2001	2,441	426	224	633	0	3,724
2002	2,903	528	229	859	1	4,520
2003	3,216	575	208	981	0	4,980
2004	3,330	576	197	912	0	5,015
2005	3,296	534	200	821	0	4,851
2006	3,580	426	183	853	0	5,042
2007	3,392	622	158	831	0	5,003

Source: Wisconsin Technical College System Board

- (1) Student enrollment represents the unduplicated count of students enrolled in District courses. A student may be enrolled in more than one program, but is counted only once in the Unduplicated Total. Therefore, the Unduplicated Total column does not equal the sum of the individual programs. (VE215350A)
- (2) A full-time equivalent (FTE) is equal to 30 annual student credits based on a mathematical calculation which varies somewhat by program and which is subject to state approval and audit of student and course data. (VE215570A)
- Note: In 1998 the Wisconsin Technical College System Board created a new classification Non-Post-Secondary. For years prior to 1998 the FTE's were reported under the Technical Diploma category.

### Per Credit Course Fee History Last Ten Fiscal Years

	Post	t Second	dary/	Vocational Adu	lt <sup>(1)</sup>		Non-Aidat	ole <sup>(2)</sup>	
	Resident			Out of State					
	Program	Percen	t	Program	Percen	nt	Avocational	Percen	t
Year	Fees	change	<u> </u>	Fees <sup>(3)</sup>	change	<u>)</u>	programs	change	<u> </u>
1998	54.20	5.9	%	427.20	8.2	%	82.50	3.1	%
1999	57.00	5.2		440.90	3.2		85.00	3.0	
2000	59.25	3.9		454.20	3.0		89.00	4.7	
2001	61.50	3.8		481.35	6.0		93.00	4.5	
2002	64.00	4.1		499.60	3.8		97.00	4.3	
2003	67.00	4.7		513.70	2.8		100.00	3.1	
2004	70.00	4.5		489.75	(4.7)		105.00	5.0	
2005	76.00	8.6		488.10	(0.3)		108.00	2.9	
2006	80.50	5.9		510.30	4.5		115.00	6.5	
2007	87.00	8.1		536.30	5.1		120.00	4.3	

### Additional Per Credit Fees

### Material Fees

Fees for instructional materials consumed by students and instructors are required by s.38.24(1)( c), Wisconsin Statues. These material fees are to be charged to all students on a uniform basis unless exempted by state statute, administrative code, or State Board action. There are 21 material fee categories ranging from \$4.00 per credit to \$300 per credit. Courses are assigned to one of the material fee categories based on the amount of instructional materials required for the course. The minimum fee that is to be charges for any non-exempt enrollment is \$4.00, regardless of the credit value.

### Student Activity Fee

A supplemental fee is charged to all students enrolling in post-high school courses. This fee supports co-curricular activities including Student Government, student newspaper, multicultural and entertainment activities, and student organizations and clubs. The fee was set at 5% of program fees.

### Notes:

- (1) Postsecondary/Vocational Adult program fees are established by the Wisconsin Technical College System Board.
- (2) Avocational fees are established by the Gateway District Board.
- (3) The total per credit cost requires adding the resident fee to out-of-state tuition. Out-of-state tuition excludes those students covered by reciprocal agreements.

### Program Graduate Follow-up Statistics<sup>(1)</sup> Historical Comparisons Last Ten Fiscal Years

Year	Number of graduates	Number of respondents	Total number in labor force	Percent employed	Percent employed in related occupation	Percent employed in District	Average Hourly Salary <sup>(2)</sup>	Percent Satisfied with Training
1007	4 4 9 9				70		11.10	
1997	1,160	900	832	94	72	71	11.43	96
1998	1,000	807	747	93	78	68	11.89	97
1999	947	784	738	94	73	62	12.51	95
2000	905	733	680	93	75	63	13.59	96
2001	1,070	851	763	91	75	70	14.08	96
2002	1,429	1,180	1,057	89	67	74	14.15	97
2003	1,799	1,473	1,316	87	63	71	13.70	97
2004	2,029	1,600	1,404	89	61	68	14.10	97
2005	1,782	1,439	1,254	88	66	65	15.12	98
2006	1,745	1,403	1,213	91	66	57	15.51	96

Source: Gateway Technical College Research, Planning & Development Department.

- (1) Based on a survey of district graduates conducted six months after graduation. Only graduates of associate degree and technical diploma programs are included.
- (2) Salary is reported only for graduates who are employed full-time in their field of training.

### Square Footage of District Facilities Last Five Fiscal Years

<u>County</u>	Location	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>	<u>2003</u>
Racine	Racine Campus Main Building	16,115	16,115	16,115	16,115	16,115
	Lake Building	76,362	76,362	76,362	76,362	76,362
	Tech Building	109,336	109,336	109,336	109,336	109,336
	Racine Building	69,490	69,490	69,490	69,490	69,490
	Connecting Passages	3,270	3,270	3,270	3,270	3,270
	Racine Campus Sub-Total	274,573	274,573	274,573	274,573	274,573
		214,010	214,515	214,515	214,515	274,575
	CATI	42,186	42,186	42,186	42,186	42,186
	Burn Building-Town of Dover (Land lease)	1,440	1,440	1,440	1,440	1,440
	Racine County Job Center (Leased)			1,440	1,440	1,440
	Racine County Sub-Total	318,199	318,199	319,639	319,639	319,639
Kenosha	Kenosha Campus					
Ronoona	Administration Building	17,353	17,353	17,353	17,353	17,353
	Conference Building	29,365	29,365	29,365	29,365	29,365
	BioCatt Building	30,405	30,405	30,405	30,405	
	Child Care (ECP)	18,085	18,085	18,085	18,085	-
	Academic Building	113,965	113,965	113,965	96,835	96,835
	Horticultural Buildings	5,873	5,873	5,873	5,873	5,873
	Sciences Building	55,992	55,992	55,992	55,992	55,992
	Service Building	13,456	13,456	13,456	13,456	13,456
	Storage Buildings	2,350	2,350	2,350	2,350	2,350
	Technical Building	63,634	63,634	63,634	63,634	63,634
	Kenosha Campus Sub-Total	350,478	350,478	350,478	333,348	284,858
	Leased Facilities:					
	Horizon Center (Land lease) <sup>(1)</sup>	24,277	23,477	23,477	23,477	23,477
	Lakeview Technology Center	23,200	23,200	23,200	23,200	23,200
	Kenosha County Job Center	1,026	1,026	1,026	1,026	1,026
	Kenosha County Sub-Total	398,981	398,181	398,181	381,051	332,561
		000,001	000,101		001,001	002,001
Walworth	Elkhorn Campus					
	Alternative High School	7,474	7,474	7,474	7,474	7,474
	South Building	38,596	38,596	38,596	38,596	38,596
	North Building	42,230	42,230	42,230	42,230	42,230
	Job Center Building	6,500	6,500	6,500	6,500	6,500
	Garage Building	1,673	1,673	1,673	1,673	1,673
	Elkhorn Campus Sub-Total	96,473	96,473	96,473	96,473	96,473
	Burlington Campus (Leased)					
	380 Building	12,000	12,000	12,000	12,000	12,000
	496 Building	33,000	33,000	33,000	33,000	33,000
	Walworth County Sub-Total	141,473	141,473	141,473	141,473	141,473
	Total District Square Footage	857,627	856,827	856,827	839,697	791,207

Source: Stragetic Facility Planning Guide prepared by Architectural Associates LTD (June 2003) and District staff. (1) Formerly known as the Aviation Center

### INSURANCE COVERAGE SUMMARY

Fiscal Year 2006-07

### [Unaudited]

Type of Coverage	Insurance Company	Policy Period	Details of Coverage	Limits of Coverage	Annual Premium
	Insura	ance Coverages Pure	chased through Districts Mutual Insurance		
	Insure	ince coverages run	chased infolgin Districts Mutual Insurance		

Property Coverage	DMI	7/1/06 - 6/30/07	Covers all real and personal property, all risk; \$25,000 Deductible	\$	79,938
			Blanket Property Limit	250,000,000	
			Certified Terrorism	250,000,000	
			Non-Certified Terrorism	250,000,000	
			Accounts Receivable	15,000,000	
			Fine Arts	15,000,000	
			Valuable Papers and Records	15,000,000	
			Extra Expense	20,000,000	
			Miscellaneous Unnamed Locations	15,000,000	
			Newly Acquired Property (180 days reporting)	15,000,000	
			Building Ordinance including Demolition & ICC & Increased Time to Rebuild	25,000,000	
			Debris Removal - the greater of 25% of the loss or	15,000,000	
			Earth Movement and Volcanic Action (Annual Aggregate)	25,000,000	
			Flood and Water Damage (Annual Aggregate)	25,000,000	
			Flood in FEMA Zones designated using letters	10,000,000	
			A or V (Annual Aggregate)	-,	
			Property in the Course of Construction	15,000,000	
			Transit	2,500,000	
			Ingress/Egress (1 mile limitation, 30 days limitation)	5,000,000	
			Interruption by Civil Authority (1 mile radius limitation,	5,000,000	
			30 day limitation)	0,000,000	
			Leasehold Interest	1,000,000	
			Service Interruption - Property Damage & Time Element	1,000,000	
			Combined (Water, Communication including overhead	1,000,000	
			transmission lines, Power including overhead transmission		
			lines)		
			Mobile Equipment	1,000,000	
			Expediting Expenses	5,000,000	
			Pollutant Clean-Up and Removal (Annual Aggregate)	475,000	
			Claims Preparation Expenses (Subject to max. 5% of	25,000	
			combined PD & TE Loss)		
			Defense Costs	250,000	
			Exhibition, Exposition, Fair or Trade Show	325,000	
			Fire Department Service Charges	325,000	
			Protection of Property	325,000	
			Radioactive Contamination	250,000	
			Royalties	250,000	
Boiler and Machinery	Hartford Steam Boiler	7/1/06 - 6/30/07	Comprehensive coverage; \$25,000 deductible	100,000,000 \$	4,51
			Combined property/time element	1,000,000	
			Property Damage	Included	
			Off-Premises Property Damage	25,000	
			Business Income	Included	
			Extra Expense	Included	
			Service Interruption	1,000,000	
			Contingent Business Income	25,000	
			Perishable Goods (Spoilage/Ammonia Contamination)	250,000	
			Data Restoration	250,000	
			Demolition	1,000,000	
			Ordinance or Law	1,000,000	
			Expediting Expenses	250,000	
			Hazardous Substances	250,000	
			Newly Acquired Locations (365 days)	10,000,000	
			Broad Comprehensive Coverage (Including Production	Included	
			Machines, Computer Equipment)		
			Repair or Replacement	Yes	

\*\*Special Provisions: Same Site Requirement (Deleted) - Joint Loss Agreement, Brands & Labels, Errors & Omissions (Included) -

Connected Ready for Use Restriction (None) - Extended period of Restoration (30 days) -Property Perils, i.e. lightning, explosion, wind, flood, earthquake, earth movement, freeze, ice, snow, sleet, hail, etc. (Excluded)

Water Damage (Excluded if Covered Elsewhere) - Deliberate Acts (Excluded) -

Computer Date Recognition (date recognition losses excluded, but not excluded resultant accidents)

Notice of Cancellation (90 days/10 days Non-Payment) - Safety and Efficiency Improvement Valuation (Additional 25% of PD Loss)

Workers' Compensation	DMI	7/1/06 - 6/30/07	Workers' Compensation - Wisconsin Benefits	Statutory	\$ 197,734
			- Bodily injury by accident, each accident	100,000	
		Employer's Liability	- Bodily injury by disease, each employee	500,000	
			- Bodily injury by disease, policy limit	100,000	
General Liability	DMI	7/1/06 - 6/30/07	Each occurrence limit	5,000,000	\$ 60,327
(Includes Professional, Automo	obile and Educators	s Legal Liability)	Fire Damage limit (any one fire)	500,000	
			Limited Above Ground Pollution Liability		
			- Each Claim and Policy Aggregate	1,000,000	
			Under/Uninsured motorists	5,000,000	
			Garagekeepers Legal Liability (ACV up to)	5,000,000	

### INSURANCE COVERAGE SUMMARY

Fiscal Year 2006-07

### [Unaudited]

Type of Coverage	Insurance Company	Policy Period	Details of Coverage	Limits of Coverage	Annual Premium
			- Comprehensive deductible (each customer auto/each event)	500/2,500	
			- Collision deductible (each customer auto)	500	
			Policy Deductible	5,000	
			Automobile Physical Damage Deductible	2,500	
			Employment Practices, and Employee Benefits Liability)		
Educato	tors Legal Liability (includes, Di	s, Directors & Officers,	<ul> <li>Per Wrongful act and aggregate limit</li> </ul>	5,000,000	
			<ul> <li>Per wrongful act and aggregate deductible</li> </ul>	100,000	

TOTAL ANNUAL PREMIUMS PAID TO DISTRICTS MUTUAL INSURANCE: \$ 342,516

### Insurance Coverages Purchased through the WTCS Insurance Trust

Crime	Travelers Casualty	7/1/06 - 6/30/07	Employee Dishonesty	750,000 <b>\$ 4,948</b>
	and Surety Company		Forgery or Alteration	750,000
			Theft, Disappearance, and Destruction	750,000
			Robbery and Safe Burglary	500,000
			Computer and Funds Transfer Fraud	750,000
			Credit, Debit, or Charge Card Forgery	750,000
			Employee Dishonesty per incidence deductible	15,000

Foreign Travel Liability	ACE American	7/1/06 - 6/30/07	Foreign general liability - Each occurrence	1,000,000	\$ 2,500
	Insurance Company		Products - Completed Operations - Aggregate	1,000,000	
			Personal and Advertising Injury - Aggregate	1,000,000	
			Premises Damage Limit - Each Occurrence	1,000,000	
			Medical Expense Limit - Any one person	10,000	
			Contingent Auto Liability - Combined Single Limit		
			- Each Accident	1,000,000	
			Foreign Hired Auto Physical Damage		
			- Any One Accident	1,000	
			- Any one policy period	10,000	
			Foreign Employee Benefits Liability (\$1,000 Deductible)		
			- Each Claim	1,000,000	
			- Aggregate	1,000,000	
			Foreign Voluntary Workers' Compensation		
			- State of Hire Benefits	Statutory	
			Foreign Employers Liability		
			- Bodily injury by accident, each accident	1,000,000	
			- Bodily injury by disease, each employee	1,000,000	
			- Bodily injury by disease, policy limit	1,000,000	
Business Travel Accident	Arthur J. Gallagher	7/1/06 - 6/30/07	Annual Aggregate	1,000,000	\$ 297
			Benefits for Scheduled Losses	100,000	
	CIGNA		Coverage is Applicable for Business or Pleasure		
			Assistance Services		
			Medical Evacuation		
			Repatriation		
Industrial Aid Aircraft	Arthur J. Gallagher	7/1/06 - 6/30/07	Aviation Occupational Accident	3,000,000	\$ 21,300
			Retention	250,000	
	Lloyd's of London				
	Syndicate 20/20				
	Wellington Underwriter				
	Policy No. 1000000304				
Multimedia Liability	Arthur J. Gallagher	7/1/06 - 6/30/07	Errors and Omissions		\$ 4,372
WGTD 91.1 FM			Maximum Limit of liability for each claim	5,000,000	
	E C DILL I			10.000	 

D 91.1 FM Maximum Limit of liability for each claim 5,000,000 Executive Risk Indemnity Policy No. 8177-2134 10,000

TOTAL ANNUAL PREMIUMS PAID TO WTCS INSURANCE TRUST:

33,417

\$

### Aviation Insurance Coverages Purchased through Wenk Insurance Agency

Aviation Insurance	Wenk Aviation	7/1/06 - 6/30/07	Liability Coverage	\$	48,583
	Insurance Agencies		Single Limit Including Passengers and Property Damage	10,000,000	
			Expenses for Medical Services Each Occurrence	6,000	
	Coverages & Premiums		Aircraft Physical Damage Coverages as indicated in policy	1,000,000	
renewed with Old Re	public Insurance through Pho	enix Aviation Managers	Hangarkeepers (per occurrence)	250,000	
	Policy AVC 1037 05		Deductible	5,000	
			Products	1.000.000	

TOTAL ANNUAL INSURANCE PREMIUMS PAID:

<u>\$ 424,516</u>



### CAMPUSES a g g 2007-2008 Associate Degree Programs

ູ	L	2001-2000 ASSociate Degree Frograms	Lengtl
Kenosh	Racine	at Gateway Technical College (current as of date printed)	Progr
	2	Most programs may be started on any campus.	(full tir
~		Accounting (10-101-1)	2 Year
		Administrative Assistant (10-106-6)	2 Year
		Aeronautics – Pilot Training (10-402-1)	2 Yeai
		Air Conditioning, Heating, and Refrigeration Technology (10-601-1)	2 Yea
		Automated Manufacturing Systems Technician (10-628-3)	2 Yea
		Automotive Technology (10-602-3)	2 Yea
		Bioscience Technician (10-007-4)	2 Yea
		Civil Engineering Technology (10-607-1)	2 Yea
		* Clinical Laboratory Technician (shared program with MATC) (10-513-1)	2 Yea
	~	Criminal Justice - Law Enforcement (10-504-1)	2 Yea
		Culinary Arts (10-316-1)	2 Yea
		* Dental Hygiene (shared program with MATC) (10-508-1)	2 Yea
		Early Childhood Education (10-307-1)	2 Yea
		Electrical Engineering Technology (10-662-1)	2 Yea
		Electromechanical Technology (10-620-1)	2 Yea
		Electronic Technician (10-605-1)	2 Yea
		Fire Protection Technician (10-503-2)	2 Yea
		Graphic Communications (10-204-3)	2 Yea
		Health Information Technology (10-530-1)	2 Yea
		Horticulture (10-001-1)	2 Yea
		Hotel/Hospitality Management (10-109-1)	2 Yea
~		Human Services Associate (10-520-3)	2 Yea
		+ Individualized Technical Studies (10-825-1)	2 Yea
		Industrial Mechanical Technician (10-462-1)	2 Yea
	~	Information Technology – Computer Support Specialist (10-154-3)	2 Yea
		Information Technology – E-Business Programming (10-152-9)	2 Yea
~		Information Technology – Network Specialist (10-150-2)	2 Yea
		Information Technology – Programmer/Analyst (10-152-1)	2 Yea
		Information Technology – Web Developer/Administrator (10-152-3)	2 Yea
		Instructional Assistant (10-522-2)	2 Yea
		Interior Design (10-304-1)	2 Yea
		Interpreter Technician (10-533-2)	2 Yea
		* Judicial Reporting (shared program with LTC) (10-106-1)	2 Yea
		Marketing (10-104-3)	2 Yea
		Mechanical Design Technology (10-606-1)	2 Yea
		+ Nursing – Associate Degree (ADN/RN) (10-543-1)	2 Yea
		* Occupational Therapy Assistant (shared program with MATC) (10-514-1)	2 Yea
		Paramedic Technician (10-531-1)	2 Yea
		Physical Therapist Assistant (10-524-1)	2 Yea
		Radio Broadcasting (10-701-2)	2 Yea
		Radiography (10-526-1)	2 Yea
		* Respiratory Therapist (shared program with MATC) (10-515-1)	2 Yea
		Supervisory Management (10-196-1)	2 Yea
		+ Surgical Technology (10-512-1)	2 Yea
1		Technical Communications (10-699-1)	2 Yea

REES

DEG

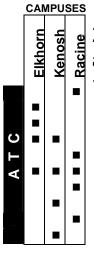
ASSOCIATE

■ All courses taught at this campus

✓ First Year courses taught at this campus

+ Special Conditions; Contact Student Services \* Shared program

	CAM		SES		GATEWAY
	orn	Kenosha	Je	2007-2008 Technical Diploma Programs at Gateway Technical College (current as of date printed)	
	Elkhorn	oue	aciı	at Gateway Technical College (current as of date printed)	Length of Program
	ш	ž	Ŕ	Most programs may be started on any campus.	(full time)
				Automotive Maintenance Technician (31-404-3)	1 Year
				Barber/Cosmetologist (31-502-1)	1 Year
S				CNC Production Technician (31-444-2)	1 Year
A				+ Dental Assistant (31-508-1)	1 Year
Σ				+ Emergency Medical Technician (EMT) – Basic (30-531-3)	20 Weeks
0				EMT – Intermediate (30-531-7)	20 Weeks
				EMT – Intermediate Technician (30-531-6)	20 Weeks
_				EMT – Paramedic (30-531-2)	20 Weeks
D				Facilities Maintenance (31-443-2)	1 Year
				Health Unit Coordinator (30-510-2)	18 Weeks
۷				Medical Assistant (31-509-1)	1 Year
ပ				Medical Transcription (31-106-7)	1 Year
				Nursing Assistant-Basic (30-543-1)/Medication Assistant (30-510-5)	6 Weeks
I÷.				Office Assistant (31-106-1)	1 Year
υ υ				* Pharmacy Technician (shared program with Lakeshore Technical College) (31-536-1)	1 Year
ш				+ Practical Nursing (31-543-1)	1 Year
H				* Renal Dialysis Technician (shared program with MATC) (31-517-1)	1 Year
				+ Welding (31-442-1)	1 Year
				+ Welding/Maintenance and Fabrication (30-442-2)	18 Weeks



### 2007-2008 Advanced Technical Certificates at Gateway Technical College (current as of date printed)

See Student Services for Enrollment Information

- AEDC Educational Interpreting
  - Financial Planning
- Law Enforcement
- Multimedia
  - Network Security
  - Oracle
  - Psychosocial Nursing
- Solaris Unix Certification
- WebSphere Programming & Administration

All courses taught at this campus
 First Year courses taught at this campus
 Special Conditions; Contact Student Services
 \* Shared program

### Administration Center

3520 - 30th Avenue Kenosha, WI 53144-1690 262.564.3300 262.564.3301 FAX/262.564.2816 TTY

### **Burlington Centers**

380 McCanna Pkwy. 496 McCanna Pkwy. Burlington, WI 53105-3622 262.767.5200 262.767.5201 FAX/262.767.5206 TTY

### Center for Advanced Technology & Innovation

Renaissance Business Park 2320 Renaissance Blvd. Sturtevant, WI 53177 262.898.7500 262.898.7501 FAX

### Center for Bioscience & Information Technology

3520 - 30th Avenue Kenosha, WI 53144-1690 262.564.3600 262.564.3601 FAX

### **Elkhorn Campus**

400 County Road H Elkhorn, WI 53121-2046 262.741.8200 262.741.8201 FAX/262.741.8206 TTY

### Horizon Center for

transportation technology 4940 - 88th Avenue Kenosha, WI 53144-7467 262.564.3900 262.564.3901 FAX

### Kenosha Campus

3520 - 30th Avenue Kenosha, WI 53144-1690 262.564.2200 262.564.2201 FAX FAX/262.564.2206 TTY

### LakeView Advanced Technology Center

9449 - 88th Avenue (Highway H) Pleasant Prairie, WI 53158-2216 262.564.3400 262.564.3401 FAX

### **Racine Campus**

1001 South Main Street Racine, WI 53403-1582 262.619.6200 262.619.6201 FAX 262.619.6206 TTY

### WGTD-FM/91.1

3520 - 30th Avenue Kenosha, WI 53144-1690 262.564.3800 262.619.6800 262.564.3801 FAX

Gateway Technical College is the community college serving the student and workforce development needs of Kenosha, Racine, and Walworth counties.



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