



*PRESIDENT'S REPORT
June 21, 2018*

GATEWAY AS A LEADER

School of Allied Health/Veterinary Sciences

Applicant interviews for the next cohort of Veterinary Technician students took place June 18 and 20 in Elkhorn. With the addition of two more veterinary science instructors this fall, we are able to take an additional 15 students who will be channeled into the Veterinary Assistant program and then given the opportunity to petition for a Technician seat in 2019.

ACADEMIC AND CAMPUS AFFAIRS

Manufacturing, Engineering and Information Technology

Aaron Schreiber, Tom Volkert (Robotics Welding Club student) and Scott Rohde took the welding trailer to career day at Riverview Elementary School. Each student welded faces and designs onto gecko lizards cut out on the robot in Elkhorn. Some students who did this project 15 years ago at the same school still have their lizard as a reminder about Gateway's welding program and ended up taking welding after graduating high school. Approximately 100 students attended this event. Scott also visited East Troy High School, Badger High School and Delavan-Darien High School and for some welding demonstrations and talked about higher education, the welding program at Gateway and our Elkhorn welding scholarship. While there Scott took the students' phone numbers to call and remind them about signing up in the future.

Also, with the help of Greg Lebrick, Kristin Gunia and Jennifer Charpentier, Scott placed an ad in the Walworth County Shopper with information on the Elkhorn welding scholarship to help our recruitment efforts with fall welding in Elkhorn. It is always difficult recruiting in Elkhorn during good economic times.

The Robotics Welding club did tours of industry towards the end of the semester that will be covered in the June issue of the Welding Journal, an American Welding Society magazine. The club toured Custom Truck and accessory, M and W Shops, Prestige Metal Products and L.D.V.



CypherCon 3.0! The students explored a variety of "villages" and listened to various speakers on hacking and the growing importance of security at CypherCon 3.0.



School of Allied Health/Veterinary Sciences

Donations of equipment and furnishings for the recently announced Ophthalmic Medical Assistant program in Racine continue to flow in from the local eye care professional community and from Aurora Health Care. This program will be delivered by Lakeshore Technical College via distance technology for the classroom portion and through use of an adjunct instructor to facilitate laboratory practice in our Technical Building fourth floor space.

PTA Instructor and Chair Dr. Traci Gotz attended the 2018 NISOD gathering in Austin last month as one of the President's Faculty Excellence Award winners.

Dean Mike O'Donnell has also been re-appointed as the commissioner for vocational/technical education for CAAHEP, the accrediting body for 30+ professions, including our Medical Assistant, EMS-Paramedic and Surgical Technology programs. The term of office is three years.

Elkhorn Campus

Elkhorn campus is a BRONZE level sponsor of the United Way of Walworth County RUN UNITED race on June 16 at Babe Mann Park in Elkhorn. Instructor Tina Page and Computer Support Tech Anna Konkel are leading the campus team.

Elkhorn campus celebrated the graduation of our Alternative High School students at a breakfast on June 1.

Welcome new campus librarian Dawn Haggerty and new campus Follett bookstore manager Emily Hansen.

Planning is already underway for our annual Open House event scheduled for the afternoon of August 9.

The Veterinary Sciences program hosted the WTCS State-Called Meeting for Veterinary Technician/Assistant programs in Elkhorn on June 1.

COMMUNITY AND GOVERNMENT RELATIONS

Gateway hosted the National Council for Local Administrators of Career and Technical Education for their annual retreat. During the three days that they were here, they were able to tour the campuses and learn about what is taking place with workforce development in southeastern Wisconsin. Stephanie currently serves on this board.

Ashley Furniture hosted an event on "Growing Education Partnerships". This event included the Governor, the State School Superintendent, the President of the Technical College System and the President of the University System along with K-12 educators, staff from technical colleges and universities and the business communities. During this meeting there was great discussion around the need to be responsive in education. Stephanie and Katie Graff from Gateway attended along with Cheryl Kothe from Kenosha Unified.

We participated in the United Way Day of Action in June in Burlington.



Legislative

Senator Nass visited the Elkhorn campus and the veterinary technician program. The instructors, Susan and Heather, did a great job of showing off the facility and explaining the program to him.

Sustainability

We continue to have visitors to the Center for Sustainable Living. This month there were girl scout groups and school groups from Racine Unified, Kenosha Unified and Union Grove. We also hosted a community workshop on zero waste. For the 2017/2018 school year, there have been 3,267 visitors to the Center for Sustainable Living.



Gateway was notified that we were awarded the honor of being a 2018 Green Ribbon school by the Department of Education. We were one of three awardees from Wisconsin.



Marketing and Communications

Our second Train Local Stay Local story was published in partnership with Kenosha News. The story featured Tony Kutzler of Kutzler Express speaking about the importance of Gateway's Diesel Mechanic training. www.kenoshanews.com/tls

Fall semester enrollment marketing efforts are beginning including development of billboards, print, and digital ads to promote our Open House events. The Fall Semester all postal mailing will go to print June 15 for delivery in early July. Billboards and digital advertising are also underway to promote our new programs including Advanced Manufacturing, Supply Chain and construction careers.

We continue to work with the college's program faculty on an ongoing basis to produce updating promotional videos highlighting our programs. The videos are featured on the website and social media. Recent videos include [Marketing](#) (click to view), [Electromechanical Maintenance Tech](#), and [IT-Web Software Developer](#).

We are excited to have a Mary Jo Jiter on board as our new Project Manager (Traffic Manager). Mary Jo brings many years of experience marketing and communications experience at the Village Pleasant Prairie, UW-Parkside and Gateway.

WGTD

A listener of the Gateway Radio Reading Service recently left this voice mail message: "I'm just calling to tell you that I am one of the listeners and I really appreciate that you people are doing this. And thank you, thank you so much. I enjoy it every day. So I thank you again." For those who might not be aware, GRRS is a side-band service of WGTD that consists primarily of volunteers reading articles, obituaries and food ads from local newspapers for the benefit of visually-impaired residents in the Kenosha/Racine area.

Foundation

As of June 7, 2018, the Foundation has raised \$1,832,405. The generous gifts were from individuals (including Gateway faculty and staff as well as alumni), corporations, service clubs, and foundations. Donors have contributed to areas such as the mission of the Foundation, student scholarships, the endowment, the Gateway Promise Endowed Fund, student emergency funds, and the Boot Camps.

The Gateway Promise Endowment Campaign has reached \$2,400,869 in gifts and pledges.

At the 24th Annual Foundation Scramble we hosted 129 golfers with 33 foursomes at Hawks View Golf course in Lake Geneva. This year's voice auction highlights included a Snap-on tool cart, Bahco Tools Gardening tools set, and a chess set created by Gateway's Fab Lab. We are calculating final numbers and look forward to sharing the net of the event. We are grateful to our generous sponsors, golfers, and donors of in-kind raffle items. Mark your calendars for our 25th Annual outing on Thursday, May 23, 2019.

The Alumni Association recognized Sharbel Maalouf as its 2018 Distinguished Alumni at Gateway's May graduation ceremony. Mr. Maalouf graduated from Gateway in the Marketing Program. He went on to earn a bachelor's degree from Carthage College and an MBA from DePaul University. He currently serves as Medline Industries Vice President of Product Management and holds several patents.

The Alumni Association has trained 40 alumni volunteers to assist with college recruitment and foundation events.



ENROLLMENT

Summer enrollment is positive +1.1%. Fall enrollment has leveled off but holding steady at +1.9%. Year-to-date enrollment, including summer and fall, remains positive at +2.0%.

FINANCE, ADMINISTRATION and FACILITIES

Moody's Rating for Upcoming Borrowings

The first rating call for FY19 was held and actually covered our first two bond sales. We expect an Aaa rating.

WLDI Graduate - Sharon Johnson

Congratulations to recent WLDI graduate, Sharon Johnson! Sharon shared the following about WLDI: "WLDI is an amazing experience. It provides a deep dive into

a variety of leadership principles with great insight on developing and enhancing leadership skills. The program encourages mentorship and networking very strongly to facilitate the transfer of knowledge and experiences between colleagues. It is a great honor to attend.”

Joint Review Board for Tax Incremental Districts Updates

Two new TID's were created in Pleasant Prairie. Activity continues to ramp up in most municipalities as the economy in the District improves. Ten meetings are scheduled in June.

Risk Management

Effective July 1, 2018 Gateway Technical College's casualty, property and worker's compensation insurance carrier, Districts Mutual Insurance, will mark their 15th year of operation and provision of insurance needs for all of the Wisconsin technical colleges. Highlights of the Gateway Technical College's July 1, 2018 - July 1, 2019 insurance renewals include:

- Replacement of the Campus Violent Acts policy with a new policy extending coverage to active assailant / active threat exposures on campus. The standalone coverage is for \$1,000,000. The first year premium for this extended coverage is no more than the premium for the Campus Violent Acts policy. However, effective July 1, 2019, each college will be individually underwritten for the Active Assailant / Active Threat coverage.
- Property insurance coverage rates were adjusted to be commensurate with the increases in the commercial market showing a rate increase from \$0.345/\$1,000 valuation to \$0.36/\$1,000 valuation.
- As a whole, renewal premiums for Gateway Technical College insurance coverages offered by Districts Mutual Insurance are expected to decrease approximately 2% from premiums paid to Districts Mutual Insurance for the period of July 1, 2017 - July 1, 2018.

Grant Accounting Update

The Grants team is preparing for the auditor's visit this month regarding all the grants and drafting a preliminary copy of the Single Audit and related documents. Grant budgets are being created along with new general ledger numbers for set up once the official award letters are issued by Wisconsin Technical College System. The Permanent Employee List of grant funded individuals for FY19 has been created and forwarded to Human Resources Department for updating in the system for correct allocation on the first payroll in July. The team continues to provide ongoing support of financial resources regarding the grant management and exploring new funding opportunities.

Year-End Update for Fiscal Year Ending June 30, 2018

The Business Office is beginning the preparation for year-end close. The external auditors are beginning their initial fieldwork this month with the completion of their work expected in September. The next few months will typically be very busy for the Business Office, but we are prepared and ready for the challenge!

FY 2018-19 Budget Update

The budget was approved at the May Board meeting. Budget on Campus meetings will be held during the month of June to review and answer questions Budget Managers may have about their budget and the upcoming year.

Facilities

We are anticipating receipt of the iMET \$5 million state grant sometime in August. If we get WTCS Board approval in September, we will begin construction immediately after.

Safety and Security

Tom Davis is covering the security function during Tom Cousino's military deployment for the next 7 months. Tom has been conducting ALICE training after completing the course himself.

HUMAN RESOURCES

Bill Whyte, John Frost, and Jacqueline Morris met with the two unions. The GESP & GTEA have agreed to a 2.13% increase for 2018-19 and we expect a ratification vote with an agreement by the end of this week. This is equal to the CPI for a July 1st effective date.

Bill Whyte and the HR Directors attended the Top Workplace Awards Breakfast sponsored by the Milwaukee Journal Sentinel where Gateway received it's 8th Top Workplace Award in nine years!

John Frost initiated and successfully completed the first Complaint Resolution Process filing. The process began at Step 3 because the complaint was related to a termination. This included development of a process for future hearings. The complainant requested the hearing be waived and the Impartial Hearing Officer (IHO) review and process the complaint based upon all written information provided to date. Following an in-depth review of all information, a positive result was rendered by the IHO which fully supported our actions and upheld the termination of the employee.

John worked closely with all the Deans and finalized our annual overload/underload for all faculty members. We completed another year at RECORD LOW levels in both categories. Underloads = \$0.00 and Overloads = \$8,297.

All areas of Special Assignments - "900 Level Courses" have been reviewed. The total amount of wages paid for these assignments was almost \$7.9M. John Frost is working to develop a management tool for Deans and Academic Leadership to completely understand and monitor/control this major expense area.

Debbie Miller met with our attorneys, Quarles & Brady, in preparation of depositions and attending depositions in a race discrimination and retaliation claim.

Josh Vollendorf has worked diligently on discrimination claims which included the Office of Civil Rights (OCR) response.

The annual Health and Vision open enrollment period has been completed.

We have been reviewing our benefits package to determine what, if any, changes should be made to our employee benefits portfolio. Recommendations will come in the next few weeks.

Jacqueline Morris attended The National Conference on Race & Ethnicity in American Higher Education. The conference addressed issues related to race, ethnicity, gender, religion, and class as it relates to hiring, promotions, and school issues.

INSTITUTIONAL EFFECTIVENESS

Career Pathways

On May 30, 2018, five Washington Park High School seniors were recognized at the school's annual technical education banquet for earning Gateway's Automotive Under Car Technician pathway certificate. Under the instruction of Jerry Kobriger, the students completed the four courses required for the certificate during their high school automotive training and are the second group from Park to be awarded the credential. In recognition of their efforts, the students were provided with a certificate of completion and a Snap-on wrench engraved with Gateway's logo and the name of the certificate. Even more meaningful is the fact that these students have earned a college credential prior to graduating from high school, providing them with the necessary education and training to obtain entry-level employment in the automotive career field directly out of high school.

Employee Learning

Another cohort of Gateway to Leadership participants graduated in May. Gateway to Leadership is a nine-month program designed to help participants learn to lead from where they are at and create a culture of leadership at Gateway. Participants learn communication, networking, project management, and teamwork skills along with learning to apply their strengths. Graduates include Patrick Brinkman, Phil Cole, Samantha Duczak, Robert Formanek, Kevin Gerou, Dawn Herrmann, Debby Joling, Lori Maccari, Nathan Maluchnick, Carrie Parworth, Loretta Schrader, and Dawn York. Congratulations to the 2018 Gateway to Leadership graduates! The next cohort will begin in September.

LEARNING INNOVATION

Distance Learning

The VANguard initiative served about 600 students - this number was up about 100 students over last year. Using the technology, we were able to assist 60 EMT students who were able to attend lectures from their own high schools. Through our partnership with TEC (our consultant/partner for enrichment opportunities) we

assisted in 50 virtual programs which reached over 2,000 participants in 10 states. Fifteen Gateway classes are running this summer via Lifesize video-conferencing technologies. We are using our videocenter capabilities to record meetings at iMET for the DOT regarding development around Foxconn.

Information Systems

The Live Colleague UI was updated to version 5.4.

The implementation of TutorTrac is in progress.

The implementation of the Infosilem Enterprise product to replace EMS, our current room scheduling product, continues.

Another data extract was generated for the Datakind project.

A process was implemented to provide an FTE flag in the data available to Tableau to facilitate the creation of an FTE dashboard.

Technology Operations

Derrick Domes, our Information Security manager, represented Gateway at the Wisconsin Statewide Intelligence Center (WSIC) Cyber Liaison Officer (CLO) training session in Brookfield. This important training included presentations and open discussion between public and private sector cyber security professionals with the goal of developing best practices for effectively and efficiently sharing cyber threat information. The training is open to those who currently hold a position related to cyber security, cyber investigations, and/or cyber intelligence in the private sector or in federal, state or local government.

The Technology Operations team has been leading the division-wide discussion to update our Disaster Recovery Plan. The goal is to have an updated plan and at least (2) disaster recovery exercises by the end of 2018.

User Experience

The start of the summer semester went well, with relatively few issues. Most of the help desk time was spent on questions and issues arising from the recent Blackboard SaaS upgrade.

We have started deploying desktops using the LANDesk platform. The first round of computers that have been deployed are kiosks and “basic use” computers. The team is working with Ivanti support to expand our software catalog, with the focus being on groups of software for academic programs first.

STUDENT SERVICES

College Access

College Access is busy wrapping up the end of the year in the high schools! We had a final total of 6,166 dual credit students enrolled this past year- a new record for

Gateway! The NSS are working with graduating seniors to complete their applications for the Fall term. We have 3 Redhawk Days coming in June for seniors and their parents to finalize their admission process. To date we have 350 students sign up to attend Redhawk Days! The admission team has been busy working on Wiscare CNA program, processing 191 applications for the free CNA course. Summer will bring two Quick Start events to get adults enrolled, and information sessions on our new degree programs!

Academic Advising

The academic advising team has been guiding students with summer academic planning as well as ramping up for the Fall planning needs. Now that summer is underway, the focus for daily registration efforts will lead more towards fall planning and beyond. The end of May resulted in this team working with the promise program to support the Kick-Off events. The team met with 132 students total from all three events to focus on Fall academic planning and related registration. The advisors will be participating in all three Red Hawk Day events coming up later in June to support the New Student Student Specialists and more importantly our non-promise new high school students starting in the Fall.

Career & Employment Services

The CES team toured the Foxconn manufacturing facility in Mount Pleasant, met with HR director, student intern, and discussed future recruitment of Gateway students for Foxconn positions. Career Counselor met with English as a Second Language (ELL) level six classroom in Racine to discuss career planning and transition to college after graduating from the Ell programs.

LEARNING SUCCESS

NTO & Step Up

Several students from the Step Up program attended the National Conference on Race and Ethnicity (NCORE) in New Orleans, LA May 29-June 2, and what an amazing, eye opening, soul cleansing, and uplifting experience it was for the students and myself.

The NTO program celebrated the graduation of 10 students during the year's ceremony. Two female NTO graduates one IT and the other Engineering whom have already been accepted to MSOE and will be starting this fall.

TAG

Gateway's SSS program celebrated the graduation of 14 of our students at this year's graduation celebration. At least 7 of these students will be transferring to a 4 year University for the Fall semester, and a few more are making final decisions. We are gearing up for our students to participate in the Upgrade Me 2.0 transfer tour to UW-Milwaukee and Marquette, where students will meet with admissions, financial aid, disability support, as well as their TRIO-SSS program and current students.

Tutoring Services

This summer Tutoring Services is piloting tutoring sessions on Tuesdays and Wednesdays for students attending classes at the Horizon Center. While the focus is on helping students in math classes, the tutor will also be able to help with other courses as well. We are also offering embedded tutoring in the following Nursing courses: Fundamentals of Nursing; Nursing Health Alterations; Complex Health Alterations I; Complex Health Alterations II. The embedded tutors attend classes, so they can hear what the students hear, observe the students' performance in class, and determine what will be the most difficult and most complex concepts presented in order to address students' learning needs during tutoring sessions outside of class.

Disability Support Services

Closed Captioning continues to thrive. Instructors and staff submit video requests through Tech Support on a weekly basis. CART, Real Time Captioning is now being used at other college events besides graduation. For example, The Learning Success Gala, in-services, and student workshops. Real Time captions allows all audience members equal access to what is being discussed. Disability Support Services continues working with students and faculty to ensure students' needs are being met for the summer semester. Representatives from the DSS Department will be attending the upcoming AHEAD conference in New Mexico. They will also be presenting at the conference on Disability Support Services Untethered from Campus. The purpose of the presentation is to educate people about our role at Gateway. The DSS department is also working to implement new software that will make our intake process easier and more accessible to students. It will help streamline services, make reporting efficient, and will promote self advocacy when seeking services.

BUSINESS & WORKFORCE SOLUTIONS

Apprenticeship

On May 11th, we joined the College Access team, 30 Youth Apprentice students, and their mentors, parents, & high school faculty for the Gateway Youth Apprenticeship Breakfast celebration at the Elkhorn Campus. Nicci Pagán discussed Registered Apprenticeship and its available opportunities as a step forward in their career pathway. Congratulations to Gateway's 2017-2018 Youth Apprenticeship Graduating class!



Boot Camps & Specialized Training

Donald Tjader a recent Telecom Cable Installer Boot Camp graduate is on his third week working as an installer and is already impressing his employer. He has worked on several projects and was invited to hang his certifications on the companies “Wall of Fame”.



The BWS department is actively working on completing training for the 2017/2018 WAT Grants. Randy Reusser, instructor, recently completed two of three BICSI classes for Heartland Business Systems (HBS) of Little Chute, Wisconsin. The students in both classes all earned a 100% pass rate and BICSI Certifications. Currently, Randy is teaching the last BICSI class for HBS and expectations are high. For Heartland to grow its business and staff, BICSI classes are critical from a capacity-building perspective. BICSI classes are very important for career development of cabling technicians at Heartland. BICSI training raises the

employees telecom skills and provides opportunities for advancement and additional contracts for the company.



May 16th we celebrated the Hospitality Essentials II Completion Ceremony. Fourteen individuals completed the 9 credit internal Gateway Certificate Program. Many have either received promotions at their current employer or been hired within the hospitality industry at the time of the completion ceremony.



May 17th and May 25th we celebrated the completion of High School CNC Boot Camp V for the iMet and Elkhorn campus programs. We are proud of these young people and the many positive comments their employer mentors had to say about them.

Fab Lab

Summer semester is off to a good start in the Lab. Our visitor tally came in at 2676. We experienced many diverse groups again this month and participated in many great events.

May 1st was declared “Fab Lab Day” in Wisconsin. The Lab and state representatives were present at East Troy High School for the grant announcement and a tour of their facility. We hope to do more with them as they progress.

Sumobot was directly on its heels, and the Lab ran the robot storage/retrieval and monitored the repair stations. We had six volunteers from Bridgehomeschool Group! Most of the event was streamed live on Facebook, as well as streamed across the world on our LifeSize System. Below are the links:

[Sumobot Experience!](#)

[Repair Woes.](#)

Rokenbok Kids Lab introduction demonstrations for teachers were conducted that week as well. Two groups of 30 teachers convened and previewed the upcoming training next month. May 5th was the high school open house and the Lab was open that Saturday for visitors to test the sets and assist with tours, we had 67 visitors.



May was also Fine Arts Science Fair, the Lab was in attendance and had 3D Printers and Tinkercad drawing available to students. We also brought some flat pack projects, demo prints and CNC pieces for the budding scientists to work with. We did three sessions, morning, afternoon and evening, and demonstrated how Gateway’s Industrial Design Fab Lab can be an integral part of their explorations in the realm of science.



The Lab did more workshop sessions with the Bridgehomeschool Group. Gateway instructors, Rich Buhnerkemper and Mike Summers lead digital arts and two RC Cars workshops, which included learning and driving the cars, and a lesson in Cartesian coordinates. [RC Driving](#) [RC Work](#)

As part of the Lab's initiative to connect schools with local community, we requested to be a part of the quarterly, Racine County Resource Network meeting. We presented to about 12 local organizations, dedicated to helping people in need. Present was Lidia Hernandez and the Lab made some excellent connections, in particular with Visioning a Greater Racine, who asked to have the Lab host their next meeting on the 29th.

The Lab visited a new school this month as well. We did a maker session with St Lucy's in Racine. [Mina Blazy Tweet](#)

The Lab was also on board for this year's Foundation Golf Scramble! Students not only volunteered to help but they helped craft this year's Commemorative Chess Set. [Erik](#)

The Lab printed ball markers, divot tools and handed out engraved tees. President Albrecht auctioned the chess set off for \$150- check it out. [Chess Board Auction](#)

We closed out the month by meeting with Visioning Greater Racine and an initiative kick off with Milwaukee 7. Working with Stacey Duchrow, we hope to generate a regional network of Fab Labs to share information for schools who have received grants. Gateway can also provide them with teacher training. Ideally, this will be an excellent way to put schools in touch with their local businesses and communities and to make fab labs and alternative learning spaces possible for every school. We will be setting up a fall forum as a kick off for businesses to connect with their local fab labs.

Launch Box

Thalia Mendez, Business Resource Specialist, met with six individuals one-on-one to discuss their small business needs/opportunities and two people became Launch Box members. After 10 sessions and a full day of non-stop practicing the day before, six accelerator teams made their final pitch in front of five judges and an auditorium full of guests on May 15th. Mayor Mason and President Albrecht provided opening remarks and assisted in handing out the six “big checks”. Nicholas McGovern, NJM Consultants, took home the top prize of \$6000, Nick will be using his grant to develop a marketing plan and materials to promote his “Smart Home” Technology Business. Jacinta Lagos and Victoria Enviado, Cake My Day Bakery, received a \$5000 seed grant. Charlie Davidson Jr., Destroy Iron Athletic Wear received a \$4000 seed grant and Marc Spang, Marc’s Floor Installations received a \$3000 seed grant. Runners up, Brian Repa, Square One Solutions, and Shelly Pedersen, Wishful Collections each received \$2500. Mentors; Ram Bhatia, Ken Reed, Kiran Vedak, Marie Watkins and Greg Meier provided countless hours, expertise and encouragement to all of the teams.



Three articles appeared in local papers, Biz Times (before and after the event) and Racine Journal Times.

Past accelerator participant, Launch Box member and client, Alexander Erasing. Mt. Sinai Gym paid off his initial (\$2500) KIVA loan and is working with Thalia and Heather Lux (WWBIC) on securing a 2nd round for \$5000. From the same cohort, Kristina Watanabe, Wings of Fire secured a first round KIVA Loan of \$5000.

Thalia was a speaker at the Annual Women's Business conference in Eau Claire. In the session, titled "Business Incubators: Community-based Resources for Entrepreneurs to Launch or Grow Small Businesses," she and three other women each spoke of their respective experiences with shared work spaces in the community and in the state of Wisconsin.

The HATCH startup pitch competition is coming to Racine (July 25th) and Thalia is both part of the planning committee but more importantly encouraging clients to apply. She continues to participate in the monthly City of Racine Economic Development Team meeting and Kenosha Creative Space board. She also participated in the quarterly WI Business Innovator's Support Association meeting held at the Venture Center at Fox Valley Technical College, Appleton. Their entrepreneur training hub has developed several best practice, train-the-trainer models for micro-businesses and other small business development organizations.

Matt Janisin was invited to the Federal Reserve in Dallas to do a Ted Talk about Industry Partnerships and the Dignity of Work at the Better Skills, Better Jobs event hosted by the Philanthropy Roundtable. Gateway's educational innovation is held in high regards with this group and also has a strong connection with the Morgridge Family Foundation.